# Corporate Profile TechM Trix

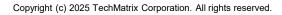
# TECHMATRIX CORPORATION (Code : 3762)

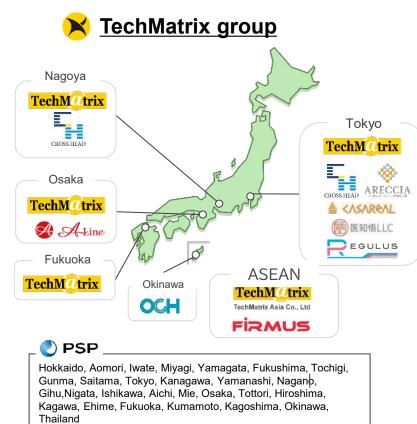


# **Corporate Profile**



| TECHMATRIX CORPORATION(Stock code:3762)   |   |   |  |  |  |
|---|---|---|--|--|--|
| August 30, 1984   |   |   |  |  |  |
| ¥1,298.12 millior   | า   |   |  |  |  |
| Takaharu Yai  |   |   |  |  |  |
| 2-70,Konan 1-0  | chome, Minato-ku  | , Tokyo   |  |  |  |
|   |   | ffice (Aichi)   |  |  |  |
| 1,738 [120] (Consolidated; as of March 31, 2025)<br>%The number of employees is the number of full-time employees.<br>%The figures in parentheses in the "Number of employees" column indicate the average number<br>of temporary employees (including temporary and contract employees). |   |   |  |  |  |
| 44,518,400  |   |   |  |  |  |
| March 31 (Adopted : IFRS)   |   |   |  |  |  |
| President & CEO<br>Director<br>Outside Director<br>Outside Director <sup>*1</sup><br>Outside Director <sup>*2</sup>   | Takaharu Yai<br>Takeshi Suzuki<br>Hiroaki Yasutake<br>Ari Horie<br>Hideyuki Sasaki  | Director<br>Director<br>Outside Director <sup>*1</sup><br>Outside Director<br>Outside Director <sup>*1,2</sup>  | Yoshihisa Yoda<br>Takeya Shiga<br>Michi Kaifu<br>Masato Kubo<br>Noho Ebata   |  |  |
|   | August 30, 1984<br>¥1,298.12 million<br>Takaharu Yai<br>2 – 70,Konan 1-0<br>West Japan Branch (M<br>Kyushu Sales Office (M<br>1,738 [120] (Con<br>%The number of emp<br>%The figures in parer<br>of temporary employed<br>44,518,400<br>March 31 (Adop<br>President & CEO<br>Director<br>Outside Director*1 | August 30, 1984<br>¥1,298.12 million<br>Takaharu Yai<br>2 – 70,Konan 1-chome, Minato-ku<br>West Japan Branch (Osaka) Chubu Sales O<br>Kyushu Sales Office (Fukuoka)<br>1,738 [120] (Consolidated; as of M<br>**The number of employees is the number of full<br>**The figures in parentheses in the "Number of end<br>of temporary employees (including temporary and<br>44,518,400<br>March 31 (Adopted : IFRS)<br>President & CEO Takaharu Yai<br>Director Takeshi Suzuki<br>Outside Director*1 Ari Horie | ¥1,298.12 million         Takaharu Yai         2 – 70,Konan 1-chome, Minato-ku, Tokyo         West Japan Branch (Osaka) Chubu Sales Office (Aichi)<br>Kyushu Sales Office (Fukuoka)         1,738 [120] (Consolidated; as of March 31, 2025)<br>**The number of employees is the number of full-time employees.<br>**The figures in parentheses in the "Number of employees" column indicate t<br>of temporary employees (including temporary and contract employees).         44,518,400         March 31 (Adopted : IFRS)         President & CEO       Takaharu Yai       Director         Director       Takeshi Suzuki       Director         Outside Director*1       Ari Horie       Outside Director |  |  |





#### **Tokyo Head Office**

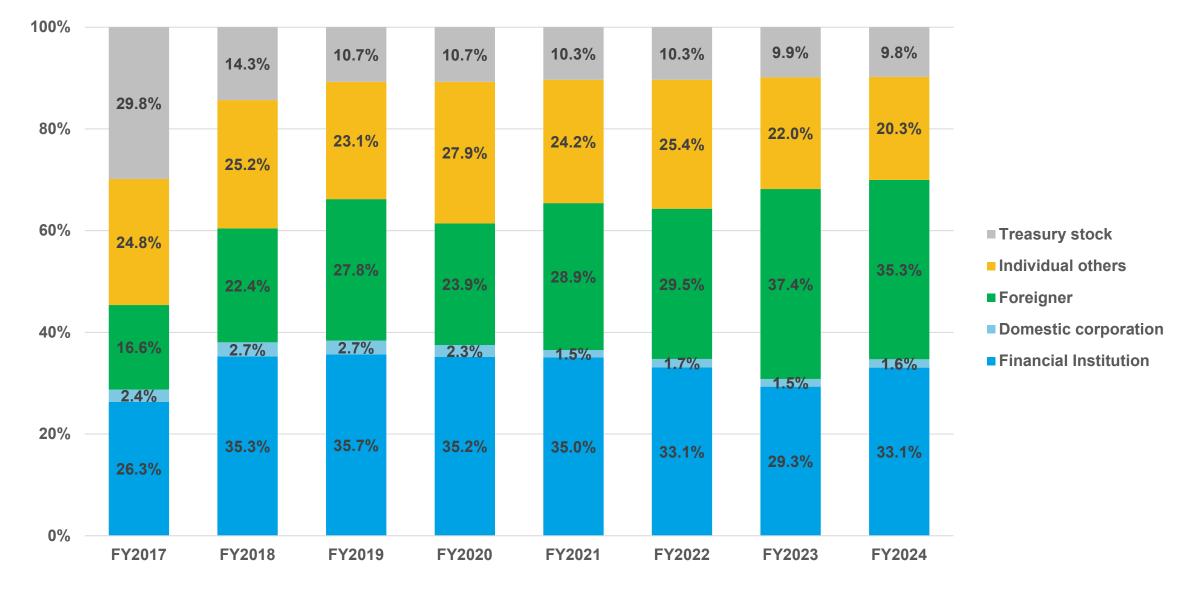


#### West Japan Branch





# Shareholder composition





TRINITY."

# **Company history**



|   |  | -   |   |  |  |  |  |
|---|--|---|---|--|--|--|--|
|   | <ul> <li>Founded as Nichimen Data Systems<br/>Co., Ltd., a subsidiary of the Sales<br/>division of Nichimen Corporation<br/>(currently Sojitz Corporation)</li> </ul>            | <ul> <li>Nichimen Corpo<br/>Company to ITX<br/>consolidated sub</li> <li>Company name<br/>Corporation</li> </ul>      | ng it a<br>latrix<br>ASDAQ Sec                                      | ig it a● Listed on the first section of the To   |  | <ul> <li>Transitioned to the prime market of the<br/>Tokyo Stock Exchange</li> </ul>   |  |
| 198   | 4 20   | 00 200  | 5 20 <sup>2</sup>   | 10 20  | 13   | 20   | 22   |
|   |  |   |   |  |  |  |  |
| O   | (  | ) ()  | C   | ) (  | )  | (  |  |
|   | 1990s  |   |   |  |  | 2020   | <u> </u>   |
| -<br>1998 - <u>[</u><br>2000 -  | <ul> <li><u>"ALARMS." (Business Solution field)</u></li> <li><u>Acquired exclusive distributorship rights for Paras</u><br/>tools. (Software Quality Assurance field)</li> </ul> | ness)<br>ckage, "FastHelp." (CRI<br>nage server, "Secured E<br>ent system for non-life in<br>soft Corporation's autom | <u>M field)</u><br>DICOM<br>surance companies,<br>ated unit testing | SI<br>2022 - A<br>in<br>- E<br>-Re<br>2023 - E<br>2023 - E<br>2023 - M<br>re<br>2024 - Ac<br>eq<br>- P | upport syste<br>cquired shar<br>tegration be<br>stablished M<br>located Hea<br>stablished T<br>ade ARECC<br>lated busine<br>quired share<br>quity methoo | em for the education industry, "ts<br>res of PSP Corporation, making<br>etween PSP Corporation and NC<br>M3 AI, Inc. (equity-method affilia<br>adquarters to Konan, Minato-ku,<br>fechMatrix Asia, a local subsidia<br>CIA Fintech Corp. a wholly-owne<br>ess to it through an absorption-ty<br>es of Mobilus Corporation and m<br>d.<br>tion acquires shares of Regulus | it a consolidated subsidiary, and formed a business<br>DBORI Ltd.<br>te)<br>Tokyo.<br>ry in Thailand.<br>ed subsidiary and transferred the financial system- |
|   | 2010s  |   |   | - A  | cquired shar   | res of Firmus Sdn. Bhd. and ma   | de it a wholly owned subsidiary.   |
| 2012 -  | Developed in-house and started offering a new m  | edical cloud service, "N  | <u>OBORI."</u>  |  |  |  |  |
| 2018 -  | 2018 - Established the office of representative in Bangkok, Thailand.  |   |   |  |  |  |  |
| 2019 - Launched support and security services, "TechMatrix Premium Support powered by |  |   |   |  |  |  |  |





**Mission Statement** 

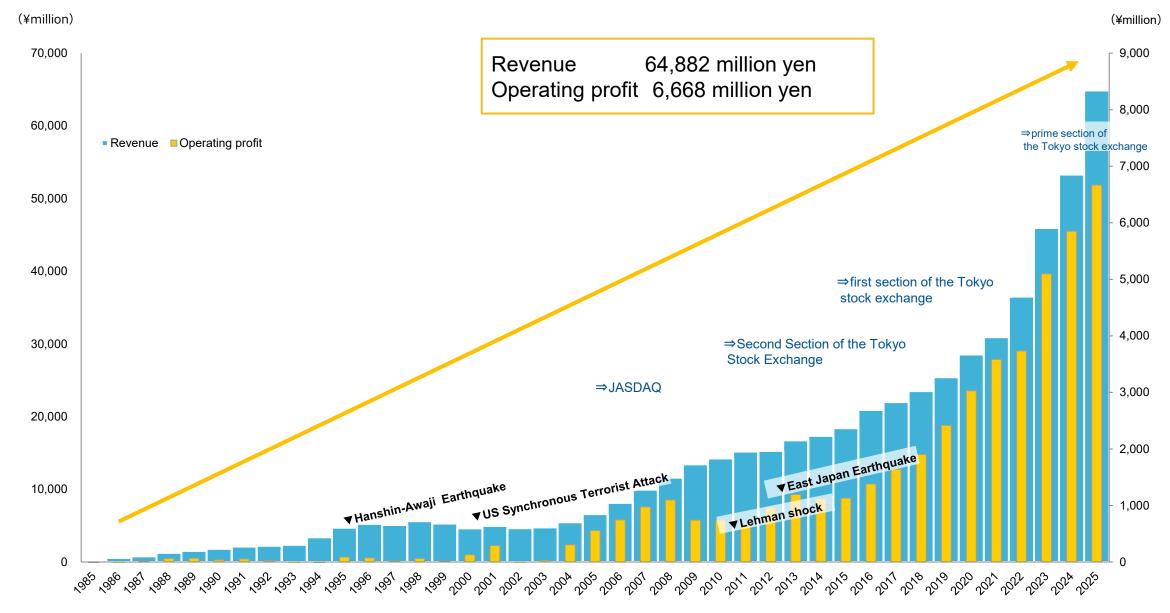
# The IT professional group who create a better future

**Action Guidelines** 

- In a spirit of co-existence and co-prosperity, we work hard to make a contribution to our customers and society.
- Keeping in mind the importance of humbly learning something new, we continue to challenge new technologies and new businesses.
- All the members make a strong commitment to a team success and team growth through open discussion.











#### Information Infrastructure Business



Providing secure information infrastructure, security products and services as social infrastructure to ensure safety and security in today's digital society

- Provision of "Cutting-edge products for network and security"
- Integration of "Secure infrastructure"
- Provision of "24 x 7 operation and monitoring"

# **Application Service Business**



Cloud-based business applications with a UI/UX that anyone can use with ease

#### CRM

- Provision of "CRM system (call tracking system)" for contact centers
- Provision of "FAQ knowledge system"

#### Software quality assurance

 Provision of "Test tools " for quality assurance of embedded software in IoT era

#### **Business solution**

- Provision of solution for "Academic" and "Public" and "Enterprise"
- · Providing solutions in the "Financial field"
- Provision of "Advanced training programs for IT engineers"

#### **Education**

• Provision of "School communication platform"

# **Medical System Business**

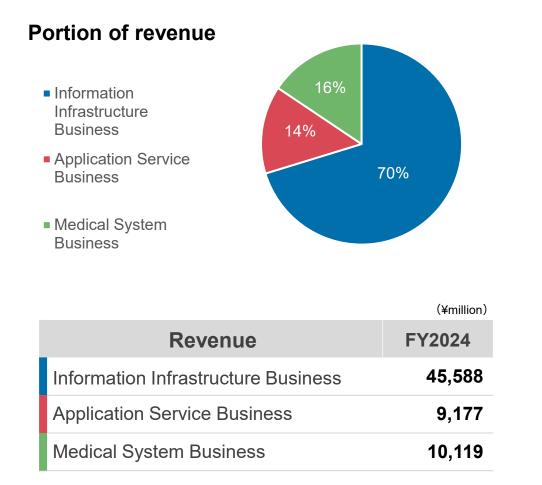


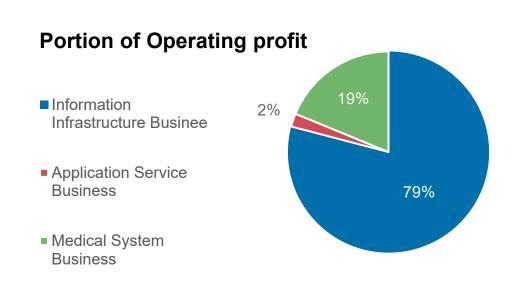
Providing applications and services that aim to build a medical information infrastructure that supports the rest of life of each and every consumer

- Provision of cloud-based "Picture Archiving communication system (PACS) "
- Provision of "PHR service" on Smartphone
- Provision of "IT infrastructure to support teleradiology and telepathology"







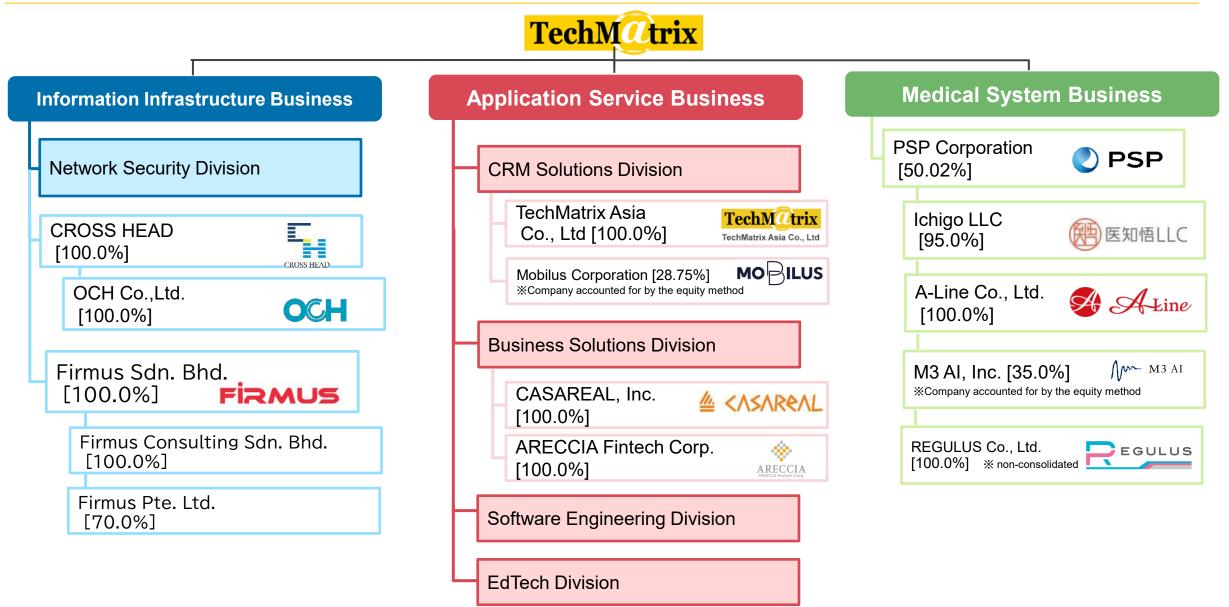


|                                     | (¥million) |
|-------------------------------------|------------|
| Operating profit                    | FY2024     |
| Information Infrastructure Business | 5,273      |
| Application Service Business        | 141        |
| Medical System Business             | 1,253      |

\*Medical System Business Unit was spun off from the Application Services Business Unit in FY2022.









# **Company profile of group companies**



|             | Company's name (investn  | nent ratio)  | Business activities   |
|-------------|--|--|---|
| Information | <b>CROSS HEAD</b><br>(100.0%)  | CROSS HEAD   | Support for network and security implementation, support for end-user's information security operations, support for cloud implementation, network and security monitoring, support for implementation of no-code tools, etc                |
| Information | OCH Co.,Ltd.<br>(CROSS HEAD 100.0%)  | OCH  | Sells and provides self-developed products related to data backup and<br>information security measures, as well as products for building remote work<br>environments, along with support services, to small and medium-sized<br>enterprises |
| Information | Firmus Sdn. Bhd.(100.0%)<br>Firmus Consulting Sdn. Bhd<br>(Firmusの100.0%子会社)<br>Firmus Pte. Ltd. (Firmusの70.09 |  | Sales of security services, security consulting, and security products to ASEAN based in Malaysia (Firmus Sdn. Bhd./Firmus Consulting Sdn. Bhd.) and Singapore (Firmus Pte. Ltd.)   |
| Application | <b>CASAREAL,Inc.</b><br>(100.0%)   | 🖆 <asar@al< td=""><td>System development using open source software and training services for skill-<br/>development of IT technicians</td></asar@al<> | System development using open source software and training services for skill-<br>development of IT technicians   |
| Application | <b>ARECCIA Fintech Corp.</b> (100.0%)  | ARECCIA<br>PLOSPYXFT9DBLKät  | Strength in system planning and design in the area where financial engineering<br>and information technology overlap (Provision of series of ARECCIA is main<br>business.)  |
| Application | <b>TechMatrix Asia Co., Ltd</b><br>(TechMatrix Asia Holdings 50.1%)  | TechM@trix<br>TechMatrix Asia Co., Ltd   | Sales, marketing and technical support for FastSeries, a contact center CRM system/FAQ knowledge system, in the ASEAN region.   |
| Application | Mobilus Corporation [28.75%]   | <b>MO ILUS</b>   | Providing CX solutions such as SaaS products (Mobi series) for contact centers.   |

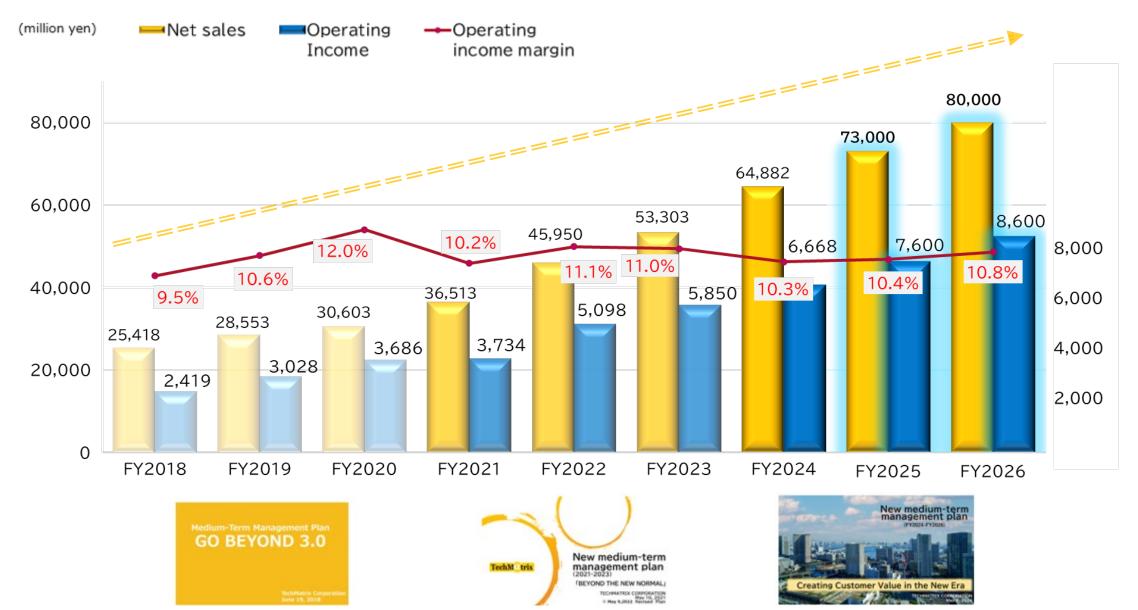




|         | Company's name (investme   | nt ratio) | Business activities   |
|---------|--|-----------|---|
| Medical | <b>PSP Corporation</b> (50.02%)  | 🕐 PSP     | PACS (medical image management systems), including cloud-based systems,<br>that can safely store, utilize, and share medical information , and healthcare IT<br>solution vendor providing RIS (Radiology Information System), PHR (Personal<br>Health Record), etc. |
| Medical | <b>Ichigo LLC</b><br>(PSP 95.0%)   | 医知悟LLC    | Provision of IT infrastructure to support teleradiology and telepathology in the healthcare field   |
| Medical | <b>A-Line Co.Ltd.</b><br>(PSP 100.0%)  | A-Line    | Provision of cloud type medical radiation dose management system "MINCADI"  |
| Medical | <b>M3 AI, Inc.</b> (PSP 35.0%)<br>Company accounted for by the equity method | MMM M3 AI | Provides a variety of diagnostic imaging support AI services as a platform  |
| Medical | <b>REGULUS Co., Ltd.</b> (PSP 100.0%)  | EGULUS    | As a contract development organization (CRO) specializing in medical imaging,Providing services for building, operating, and managing image diagnostic quality control processes to increase evidence in clinical research and clinical trials.                     |



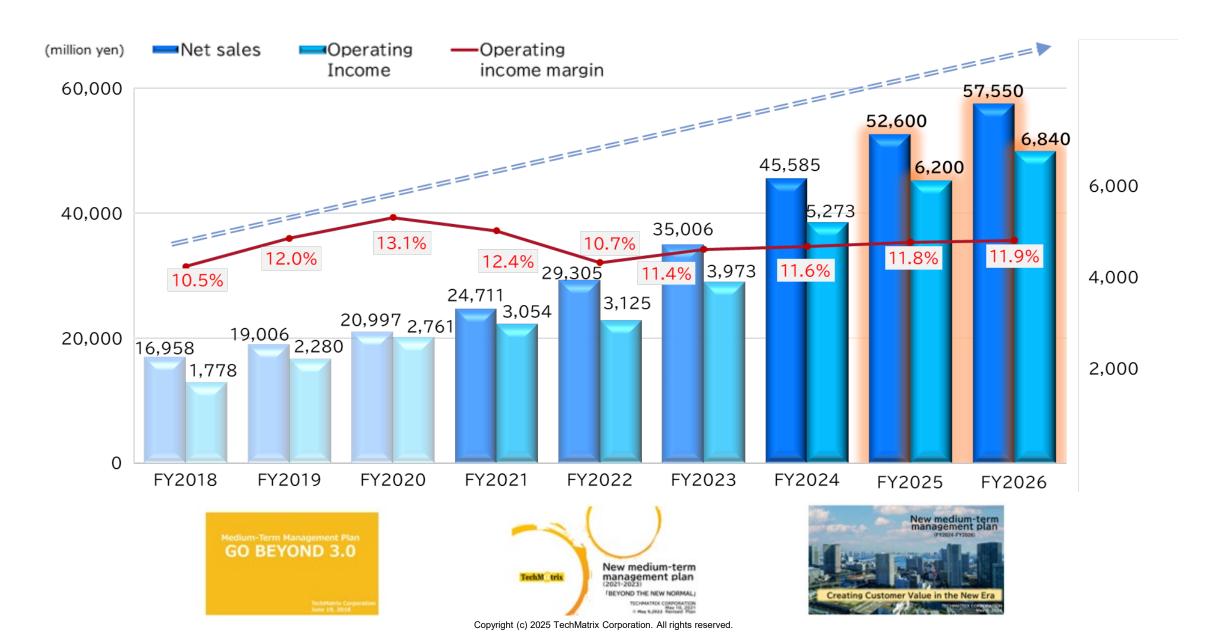




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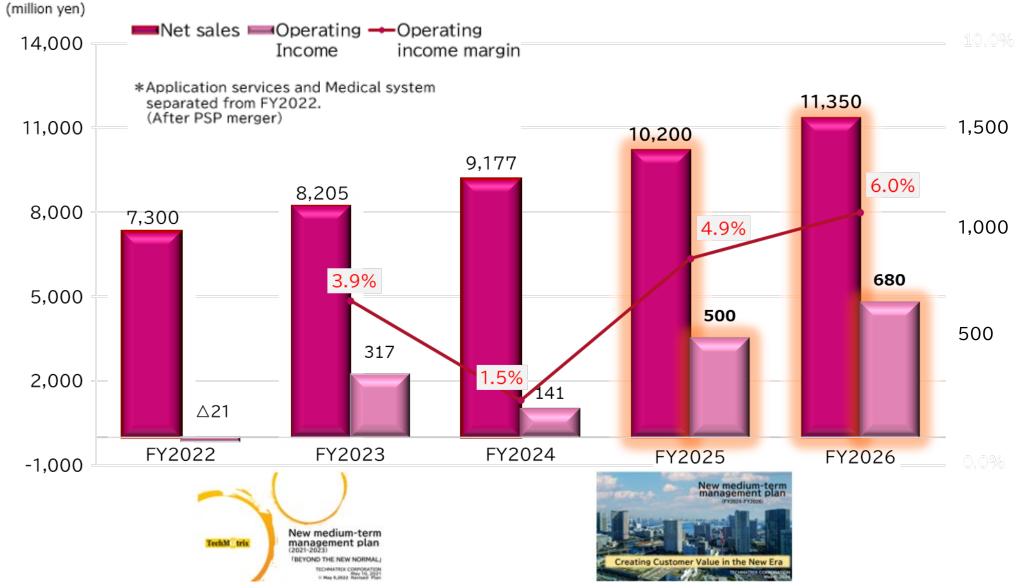
# **Forecast (Consolidated**) (Information Infrastructure Business)







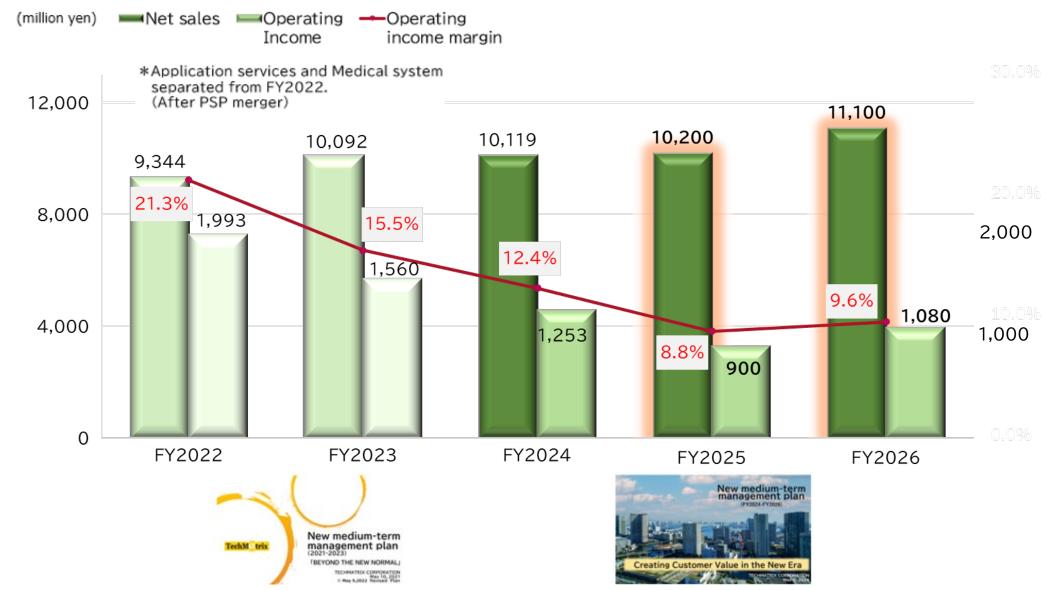




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# Forecast (Consolidated) (Medical System Business)

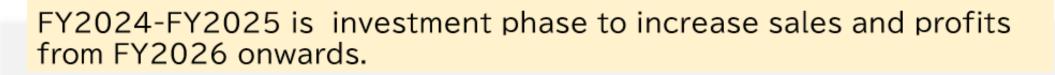


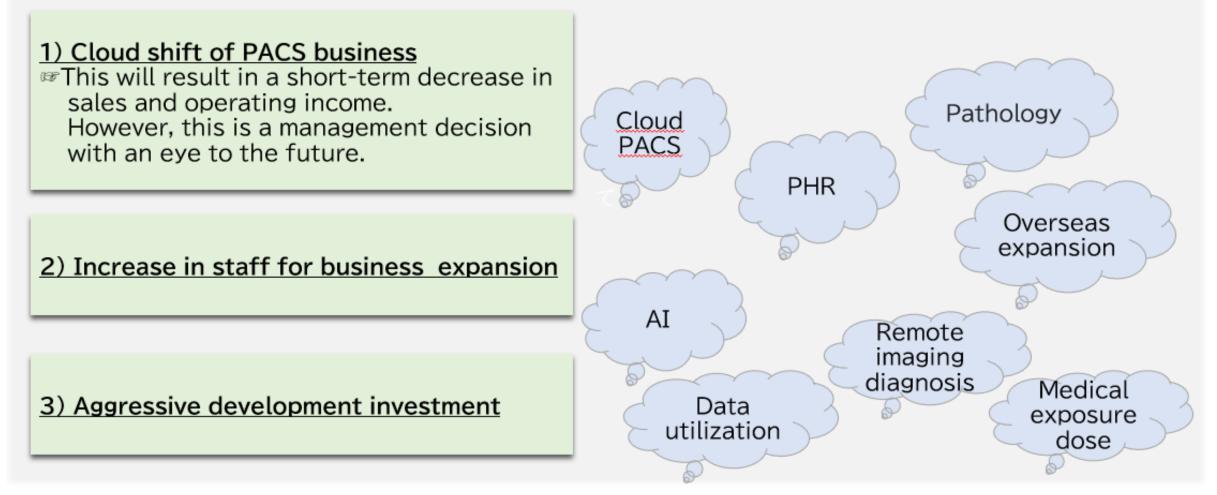


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# Forecast (Consolidated) (Medical System Business)











#### Information Infrastructure Business



Providing secure information infrastructure, security products and services as social infrastructure to ensure safety and security in today's digital society

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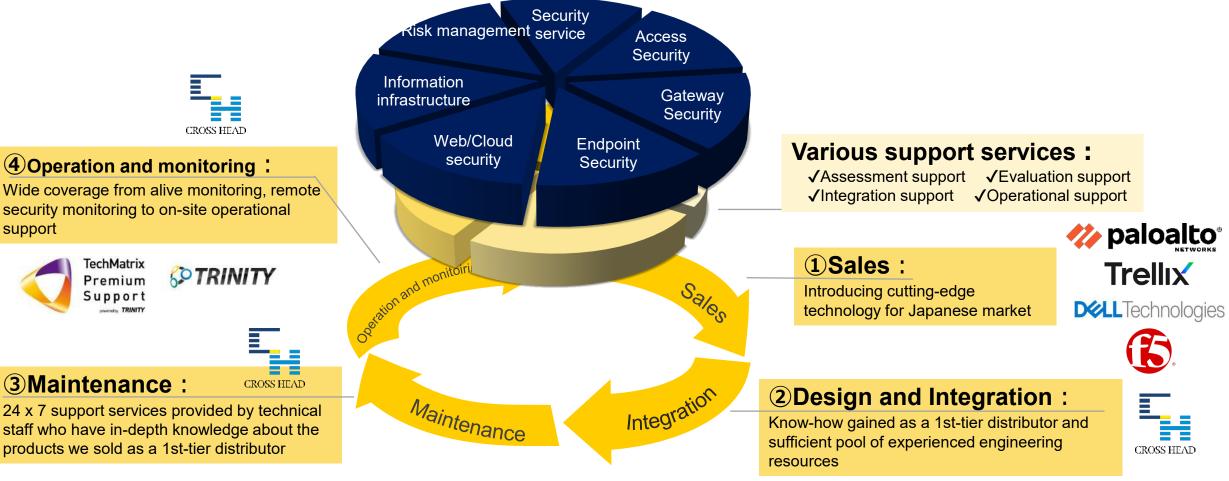


Information Infrastructure Business business overview

| Network & | CRM    | <b>Business solution</b> | Medical Sy | · · · · · · · · · · · · · · · · · · · |            |
|-----------|--------|--------------------------|------------|---------------------------------------|------------|
| Security  | Softwa | re quality assurance     | EdTech     |                                       | TechM@trix |

Network & Security : Provision of integration of cutting-edge information infrastructure technologies in cloud era

In collaboration with CROSS HEAD Co., Ltd., a wholly owned subsidiary of Techmatrix, we provide customers with various services, including ① Products, ② Design and integration, ③maintenance services, ④operation and monitoring to improve customers' ICT environments.





# Main product and service

Network & Security CRM Business solution

Software quality assurance

Medical System

EdTech

TechM@trix

<sup>i</sup> 18

| Access Secu   | <mark>irity</mark>   | Web / Cloud se   | ecurity  | Security service  |
|---|--|--|--|---|
| SSL-VPN • F5 Networks • Palo Alto Networks SD-WAN • Palo Alto Networks  | Zero Trust <ul> <li>Appgate SDP</li> <li>Palo Alto Networks</li> <li>Skyhigh Security</li> </ul> One-time password <ul> <li>RSA</li> </ul> | WAAP /WAF • F5 Networks • NGINX CASB • Skyhigh Security • Palo Alto Networks | Application vulnerability diagnosis <ul> <li>AppScan</li> <li>F5 Networks</li> </ul> <li>VERACODE <ul> <li>Microservices (container / serverless) security</li> <li>Palo Alto Networks</li> </ul></li> | Integrated supervision system<br>TechMatrix<br>Premium<br>Support<br>Control TRINITY                      |
| IT/OT Secure remote<br>• Dispel   | access service   | CSPM<br>• Palo Alto Networks   | • NGINX  | Vulnerability diagnosis<br>TechMatrix<br>Premium  |
| Gateway Sec<br>Firewall<br>• Palo Alto Networks<br>• F5 Networks<br>Mail<br>• Proofpoint<br>Endpoint Security/ Ma | IPS/IDS Intrusion detection<br>• Trellix<br>• Palo Alto Networks   | Proxy<br>• Skyhigh Security  | Risk management Vulnerability management  Tenable Tanium Penetration Test Pentera Threat detection/investigation NetWitness  | Support<br>Support<br>Service<br>Attack surface management<br>service<br>TechMatrix<br>Premium<br>Support |
| Next generation anti virus <ul> <li>Arctic Wolf</li> <li>Palo Alto Networks</li> <li>Trellix</li> </ul>           | EDR/XDR<br>• Arctic Wolf • SentinelO<br>• Tanium • Trellix<br>• Palo Alto Networks   | Visibility / Cyber hygiene<br>One • Tanium                                   | <ul> <li>Netwitness</li> <li>Prevention insider threats</li> <li>Proofpoint</li> <li>Palo Alto Networks</li> <li>Trellix</li> <li>Skyhigh Security</li> </ul>  | Palo Alto Networks     Tenable     IR (Incident Response)     Service     TechMatrix                      |
| Information infras  | structure  |  |  | Premium<br>Support  |
| Load balancer<br>• F5 Networks<br>• NGINX   | Storage/NASDate• Dell Technologies• Cohr   | a protection<br>esity  |  | soundly TRUNITY   |





Provision of optimal services to customers based on our Japan's top class track record of supporting product deployments.



**2 years in a row** • JAPAC Distribution Partner of the Year (2023,2024)

**7 years in a row** • Distributor of the year (2018,2019,2020,2021,2022,2023,2024)

2 years in a row •Excellence in support of the year (2018,2019)

# proofpoint.

**5 years in a row** •PARTNER OF THE YEAR (2021,2022,2023,2024,2025)

2 years in a row • Deal registration of the year (2022,2023)



**2021 Award** • MVP Partner of the year

**2022 Award**• Most Dedicated Partner of the Year

**D**&LLTechnologies

#### 2019~2021,2023,2024 Award

PLATINER

Channel Services Delivery Excellence Award (Former Services Delivery Excellence Awards)

# [Others]













# COHESITY

**2022 Award** APJ Marketing Partner of the Year

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Provision of "TechMatrix Premium Support powered by TRINITY (TPS)" which is a comprehensive high-end remote monitoring and operation services for threat detection, visibility and response to most effectively protect clients from sophisticated and malicious cybersecurity threats.





#### TechMatrix Security Lab.

Investigation / Analysis of threats Development of correlation analysis rules Analysis of incidents Analysis of malware Threat trend survey by using honeypot Support for building SOC/CSIRT Survey of using AI for security



#### (Members)

Engaged in analyst / consulting work at a major security company Engaged in analyst / consulting work at a major antivirus software vendor Engaged in vulnerability assessment services for more than 1000 sites



# Integrated security monitoring services

Integrated security monitoring

Correlation analysis of Gateway × Endpoint

 $\checkmark$  Support for hybrid environment on premises and cloud



Threata and Alerat detection

Making best use of in-dept product knowledge and knowhow

- ✓ Correlation analysis of a status of Gateway/
- Endpoint/Network
- $\checkmark$  Correlation analysis by using AI, machine learning and analyst

Integrated equipment operation

#### Integrated equipment operation

FW · IPS · URLF · Next generation Endpoint-

 $\mathsf{sec} \cdot \mathsf{Mail}\mathsf{-}\mathsf{sec} \cdot \mathsf{LB} \cdot \mathsf{Storage} \cdot \mathsf{SDP}$ 

- ✓ One-stop operation
- $\checkmark$  Immediate response (Confirmation and blocking)





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- Provision of "PHR service" on Smartphone
- Provision of "IT infrastructure to support teleradiology and telepathology"



Medical System

**EdTech** 

TechM@trix

Provision of "CRM system" and "FAQ knowledge system" which are aimed at improving productivity in contact centers and customer satisfaction.

Promoting business expansion in overseas markets (ASEAN region).

Promoting the use of generative AI.

Realizing omni-channel support for customer services

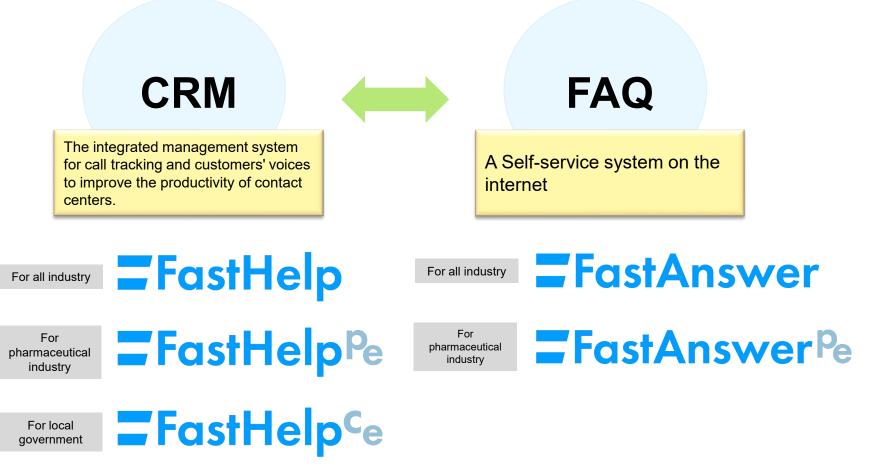
CRM system/ FAQ knowledge system

**FastSeries** 



Based on On-premises

Based on cloud
 Either is available upon request





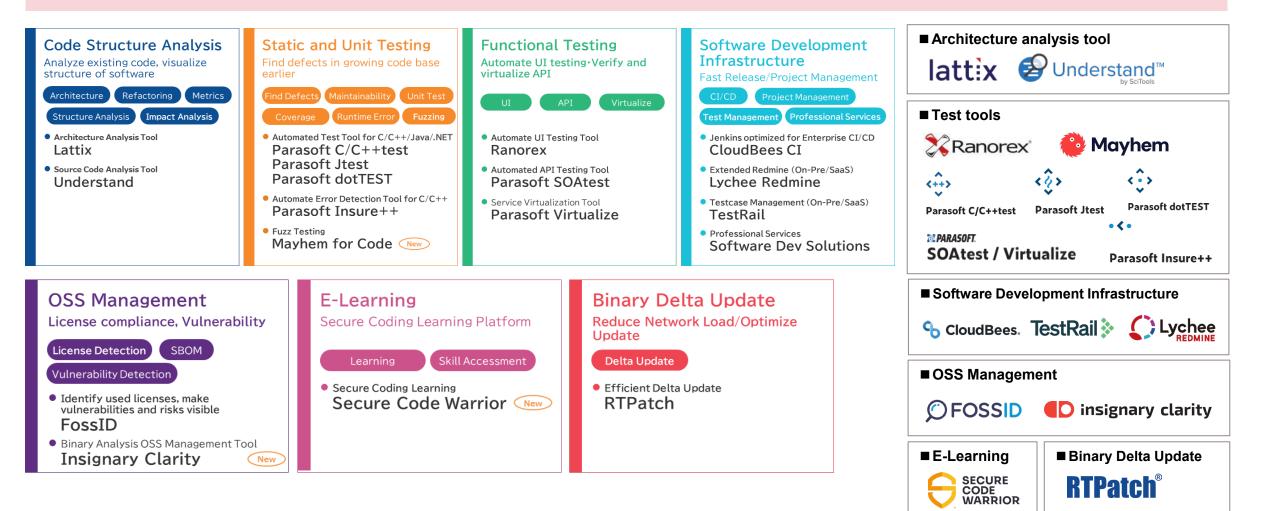
Software quality assurance

Medical System

EdTech

TechM@trix

Provision of **total support services ranging** from **"Test tools"** to **"Consulting"** for improving the quality of embedded software and enterprise software.





TechM@trix

Mainly provides "academic/public solutions," "enterprise solutions."

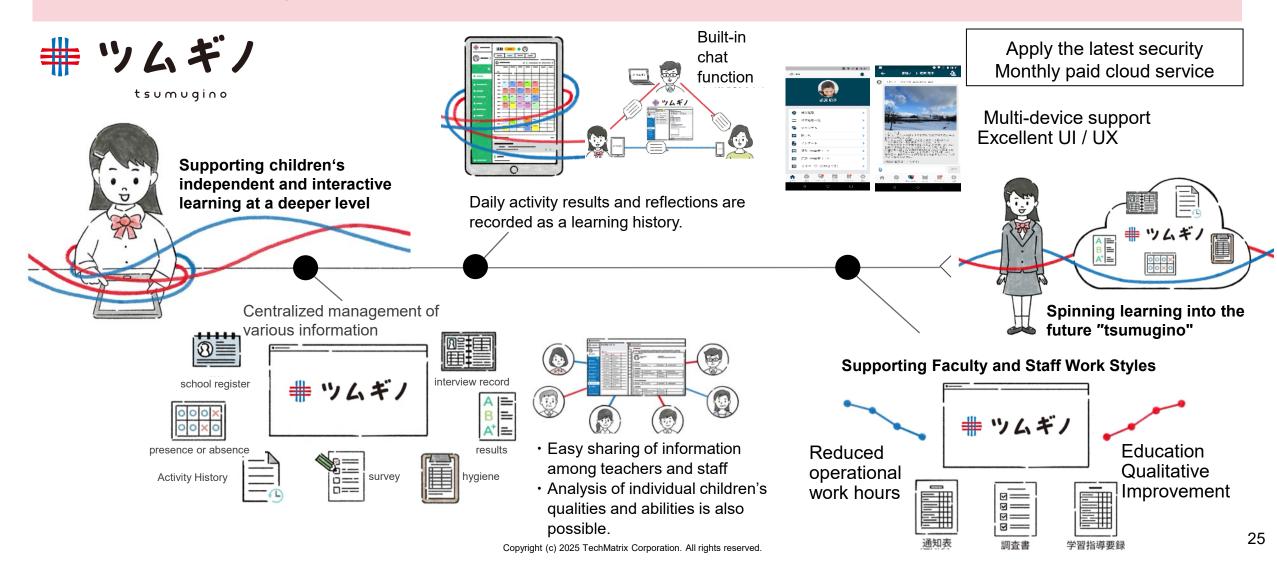
| -   | <b>Support for academic/public research</b><br>Supporting the development of research and science and technology DX solution |   |  |                                   |   | <b>solution</b><br>em development/data analysis  |                          |                           |
|---|--|---|--|-----------------------------------|---|--|--------------------------|---------------------------|
| Finding agency supp<br>academic research    | fund i   |   | Finding agency support systems for academic research   |                                   | Management for research topics,<br>fund information and researcher<br>information |  |                          | BI implementation service |
| Electronic journal pu                       |  |   | Registration and publication of  |                                   | BI/data analysis service  | BI migration service   |                          |                           |
| , ,   | J  | research papers and journals etc.         |  | research papers and journals etc. |   |  | Di/uata analysis service | BI fixation service       |
| Management system registration agencies     |  | Issuance a<br>(Digital Obj<br>research pa | Issuance and management system for DOI<br>(Digital Object Identifier) to be allocated to<br>research papers and data |                                   |   | Inventory optimization solution  |                          |                           |
| 【Information distribution and transmission】 | 【Information<br>analysis/visuali   | zation 】                                  | 【 Data utilization】  |                                   | Vellowfin   | Features of Yellowfin  |                          |                           |
|   |  |   | Pata sharing   |                                   |   | <ul> <li>A distinctive automatic analysis function<br/>among BI tools</li> <li>Anyone can easily operate BI tools</li> <li>Efficient to implement and operate</li> </ul> |                          |                           |

**Network &** 

Security

|       |        | Network & | CRM     | Business solution   | Medical System |            |
|-------|--------|-----------|---------|---------------------|----------------|------------|
| 🗡 EdT | EdTech |           | Softwar | e quality assurance | EdTech         | TechM@trix |

**Spinning learning into the future + innovation** (Service concept) Provision of school communication platform + school affairs support system cloud service





### Segment (TechMatrix group)

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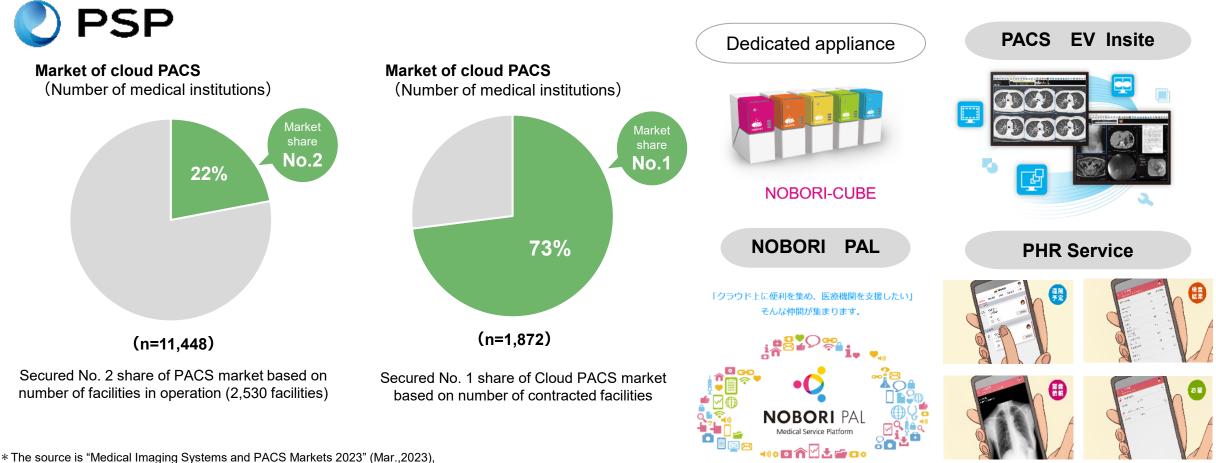
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In the medical field, PSP Corporation provides "EV Insite" which is a on-premise-based image management system for medical images (PACS), "NOBORI" which is a cloud-based integrated management system for medical images (Cloud PACS), "NOBORI PAL" which is plug-in cloud services on top of NOBORI and "PHR (Personal Health Record) service".

Also, we provide a "Diagnosis support services" through NOBORI by using AI technologies developed by various healthcare AI vendors.



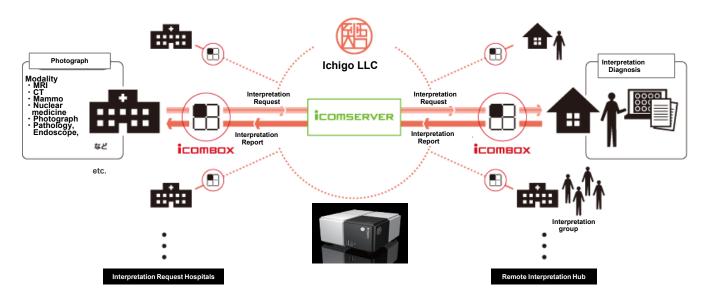
\* The source is "Medical Imaging Systems and PACS Markets 2023" (Mar.,2023) a report from Yano Research Institute Ltd.



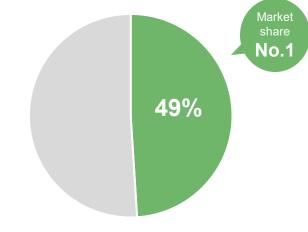
Ichigo LLC. provides "Ichigo" which is IT infrastructure to support teleradiology and telepathology.



The number of customers is over 2,200 from a service start in April, 2008
The number of medical images transmitted monthly is about 330,000







(n=674,437 number/month)

\* The source is "Medical Imaging Systems and PACS Markets 2023" (Mar.,2023), a report from Yano Research Institute Ltd.

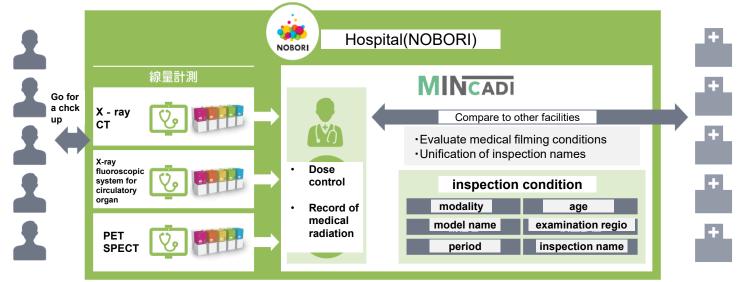


A-Line Co., Ltd. provides "MINCADI" which is a cloud-based management system for medical radiation exposure dose. Management for medical radiation exposure dose is regulatorily mandatory from April 2020 Japan.



- Market share is at the top of this category • (based on the number of systems delivered)
- Market share is at the second place in terms of number of dose installations and number of facilities in operation •

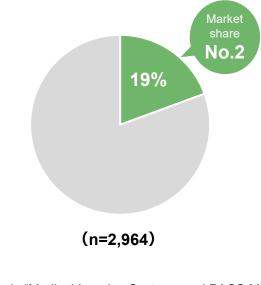
### ■ A use case for NOBORI users



#### Market for Medical radiation exposure dose management system

**EdTech** 

Number of facilities in operation



\* The source is "Medical Imaging Systems and PACS Markets 2023" (Mar., 2023), a report from Yano Research Institute Ltd.





# appendix





### **Core competence**

The power of talented people who are full of human being powers.

We lay emphasis on the training of our employees, and our excellent engineers, i.e. the source of the collective strength, enable Cross Head to offer high-quality ICT services.





| Name                 | OCH Co.,Ltd.<br>*On April 1, 2022, Company name changed. (Formerly Okinawa Cross Head CO., Ltd.) |
|----------------------|--|
| Location             | 1-9 Asahimachi, Naha, Okinawa  |
| established          | June 21, 2006  |
| Representative       | Tadaaki Tokashiki  |
| Paid-in capital      | ¥51 million  |
| Corporate Philosophy | Social Contribution through creating, connecting and maintaining IT Infrastructure               |

Converting our business base to product services centered on our own services. We aim to aggressively develop IT services that are easy to be used by small and mediumsized companies.





nas2cloudコンボ



**OCH POWER Repli** 

#### **Core competence**

Create and maintain IT infrastructure, providing easy-to-use Package solution by IoT



# Company profile of group companies \_

# Firmus Sdn. Bhd./Firmus Consulting Sdn. Bhd./Firmus Pte. Ltd.

| Corporate overview |   |  |  |  |  |  |
|--------------------|---|--|--|--|--|--|
| Name               | Firmus Sdn. Bhd.  |  |  |  |  |  |
| Location           | Level 15, Hampshire Place, No. 1 Jalan<br>Mayang Sari 50450 Kuala Lumpur Wilayah<br>Persekutuan, Malaysia |  |  |  |  |  |
| established        | January 11, 2008  |  |  |  |  |  |
| Representative     | Datuk See Wei Chyun   |  |  |  |  |  |
| Paid-in capital    | 1 million Malaysian Ringgits  |  |  |  |  |  |

#### **Business activities**



Based in Malaysia and Singapore, providing security services, security consulting, and sales of security products to ASEAN.

| Name            | Firmus Consulting Sdn. Bhd.   | Name                                      | Firmus Pte. Ltd.  |
|-----------------|---|---|---|
| Location        | No.27,Jalan BS 7/1D,Seksyen7,Taman<br>Perindustrian Bukit Serdang,43300 Seri<br>Kembangan,Selangor Malaysia | Location                                  | 20 McCallum Street #19-01, Tokio<br>Marine Centre,<br>Singapore 069046. |
| established     | December 11, 2017   | established                               | August 6, 2020  |
| Representative  | Datuk See Wei Chyun   | Representative                            | Wong Kang Zheng   |
| Paid-in capital | 200,000 Malaysian Ringgits  | Paid-in capital 100,000 Singapore Dollars |   |





| Name                    | CASAREAL, Inc.  |
|-------------------------|---|
| Location                | 2-70 Konan 1-chome, Minato-ku, Tokyo Shinagawa Season Terrace 24F   |
| established             | July 2, 1999  |
| Representative          | Shinichiro Kubo   |
| Paid-in capital         | ¥50 million   |
| Corporate<br>Philosophy | We realize the growth of customers' businesses led by the growth of our<br>employees. We always value a motivation "to learn" and "teamwork" to contribute<br>to the society through the growth of each employee. |

### **Business activities**

- Application development
- Web application development using JAVA PHP
- Application development for smartphones
- Training services for engineers
- Technical training for engineers by the engineers experienced in application development
- Testing service
- Consulting services for testing









#### **Company outline**

|  | •  | -       |
|--|--|---------|
| Trade name   | ARECCIA Fintech Corp.  |         |
| Location   | SHINAGAWA SEASON TERRACE 24F, 2-70 Konan 1-chome, Minato-ku, Tokyo |         |
| Establishment  | December 1999  | - 9     |
| Representative   | Hiroshi Yamazaki   |         |
| Share capital  | ¥110 million   | ARE     |
| Corporate<br>philosophy[Pursue the highest level of <i>iki</i> and be innovative in <i>kiwa</i> ]<br><i>iki</i> symbolizes universal technological capabilities, while <i>kiwa</i> represents the boundary area where<br>information technology and financial engineering overlap.<br>We will continue to hone our universal technological capabilities in this boundary area. |  | ARECCIA |



#### **Business areas**

- FinTech Solution Business
  - Provides fintech solutions centered on the "ARECCIA Series," market-type business management systems that incorporate a wealth of business know-how.
  - Provides market-type systems that leverage know-how and financial engineering accumulated through many years of system development for financial institutions.
- DX Promotion Business
  - Develops business support applications utilizing the latest cloud technologies.
  - Provides one-stop services to support customers' DX promotion, from introduction consulting to development and operation support.

# Financial solution

Integrated risk management solution

| ARECCIA     Integrated management system for Capital Markets  | ARECCIA   |
|---|---|
| <ul> <li>Trading-VaR</li> <li>Market risk management system</li> </ul>  | Trading VaR                                     |
| ALARMS Integrated ALM management system   | ALARMS  |
| Numerix / FINCAD Pricing and valuation tool for financial instruments FINCAD Cloud Services FINCAD Analytics Suite Excel FINCAD SDK | numerix Fincad                                  |
| IIMS Investment information management system   | IIMS<br>Ivestment information Management System |





| Name                    | TechMatrix Asia Co., Ltd  |  |
|-------------------------|---|--|
| Location                | 591 Sukhumvit 33, Klongtan Nua ,Wattana, Bangkok 10110              |  |
| established             | April 20, 2023  |  |
| Representative          | Daisuke Yanagawa  |  |
| Paid-in capital         | 20,000,000THB<br>※1THB=Approximately ¥4.17 (As of March 31th, 2024) |  |
| Corporate<br>Philosophy | Development and sales of CRM software/cloud services                |  |



### **Corporate Philosophy**

We provide sales, marketing and technical support for the FastSeries contact center CRM system/FAQ knowledge system in the ASEAN region, with a focus on the Kingdom of Thailand. By further deepening collaboration with local companies, we will accelerate the expansion of our CRM solution business.





| Name                | PSP Corporation<br>*On April 1, 2022, PSP Corporation and NOBORI Corporation will merge, with PSP Corporation as the<br>surviving company.  |
|---------------------|---|
| Location            | 2-70 Konan 1-chome, Minato-ku, Tokyo<br>Shinagawa Season Terrace 25F  |
| established         | January 22, 2018  |
| Representative      | Yoshihisa Yoda  |
| Paid-in capital     | ¥1,100 million  |
| Business activities | PACS (medical image management systems), including cloud-based systems,<br>that can safely store, utilize, and share medical information , and healthcare<br>IT solution vendor providing RIS (Radiology Information System), PHR<br>(Personal Health Record), etc. |







NOBORI-CUBE







| Name                | Ichigo LLC  |
|---------------------|---|
| Location            | 2-70 Konan 1-chome, Minato-ku, Tokyo Shinagawa Season Terrace 25F                                 |
| established         | August 1, 2007  |
| Representative      | Toshiro Tanaka  |
| Paid-in capital     | ¥150 million  |
| Business activities | Provision of IT infrastructure to support teleradiology and telepathology in the healthcare field |





icomeox

#### Both are our customers;

- The medical institutions where the image diagnosis is needed
- Radiologists who intend to begin teleradiology and telepathology services

The Ichigo LLC does not intervene in the contracts about a teleradiology and telepathology services which are concluded between radiologists and hospitals. We provide only information infrastructure which realizes teleradiology and telepathology in an independent position and support both customers.





|                                     | A-Line Co.Ltd.                           | A A-Line                       |  |
|-------------------------------------|--|--------------------------------|--|
| Location                            | 2-7 Nakano-shima 2-chome, Kita-ku, Osaka | Sof-Line                       |  |
| established                         | December 11, 2015                        | _                              |  |
| Representative Masamichi Yanagisawa |  | _                              |  |
| Paid-in capital                     | ¥40 million                              | ー<br>一<br>価値ある線量管理を。<br>HNCADI |  |
| Business<br>activities              |  |                                |  |

# About "MINCADI"

**MINCADI** is a new cloud-based service that enables patients to receive radiology data when inspected, in addition to managing the exposures of radiology tests required at medical sites.

We provide a realistic information with great transparency by centrally managing large volumes of medical information data contained in medical images captured at each medical institution using data servers located outside the medical institutions.







<Handling of this material>

Description of future prospect contained in this material, etc. is based on current information.

It may fluctuate due to Macroeconomic trends, Market environment, Our related industry trends, Other internal • external factors, etc. Therefore, there are risks and certainty that actual performance may differ from the descriptions of future prospect, etc.

<Contact> TECHMATRIX CORPORATION Corporate Planning Department ir@techmatrix.co.jp