

# Corporate Profile



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**TECHMATRIX CORPORATION**  
**(Code : 3762)**

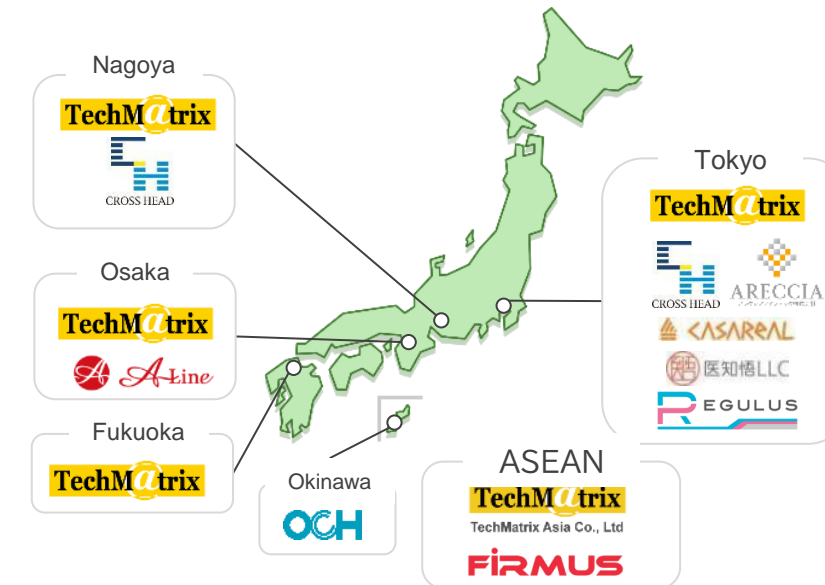


# Corporate Profile

|  |  |                  |                    |   |
|--|--|------------------|--------------------|---|
| Company Name   | TECHMATRIX CORPORATION (Stock code:3762)   |                  |                    |   |
| Date of establishment  | August 30, 1984  |                  |                    |   |
| Paid-in capital  | ¥1,298.12 million  |                  |                    |   |
| President, Chief Executive Officer   | Takaharu Yai   |                  |                    |   |
| Head office  | 2 – 70, Konan 1-chome, Minato-ku, Tokyo  |                  |                    |   |
| Domestic offices and representative office   | West Japan Branch (Osaka) Nagoya Sales Office (Aichi)<br>Kyushu Sales Office (Fukuoka)   |                  |                    |   |
| Number of employees  | 1,738 [120] (Consolidated; as of March 31, 2025)<br>※The number of employees is the number of full-time employees.<br>※The figures in parentheses in the “Number of employees” column indicate the average number of temporary employees (including temporary and contract employees). |                  |                    |   |
| The number of the issued stocks  | 44,518,400   |                  |                    |   |
| Fiscal year-end  | March 31 (Adopted : IFRS)  |                  |                    |   |
| Board composition<br><br>(Company with Audit and Supervisory Committee / Executive officer system) | President & CEO  | Takaharu Yai     | Director           | Yoshihisa Yoda                            |
|  | Director   | Takeshi Suzuki   | Director           | Takeya Shiga                              |
|  | Outside Director   | Hiroaki Yasutake | Outside Director*1 | Michi Kaifu                               |
|  | Outside Director*1   | Ari Horie        | Outside Director*2 | Hideyuki Sasaki                           |
|  | Outside Director*2   | Ken Takayama     | Outside Director*2 | Ryota Miura                               |
|  | Outside Director*2   | Akio Sugihara    | * 1 : Female       | *2 : Audit & Supervisory Committee Member |



## TechMatrix group



Hokkaido, Aomori, Iwate, Miyagi, Yamagata, Fukushima, Tochigi, Gunma, Saitama, Tokyo, Kanagawa, Yamanashi, Naganp, Gihu, Nigata, Ishikawa, Aichi, Mie, Osaka, Tottori, Hiroshima, Kagawa, Ehime, Fukuoka, Kumamoto, Kagoshima, Okinawa, Thailand

### Tokyo Head Office

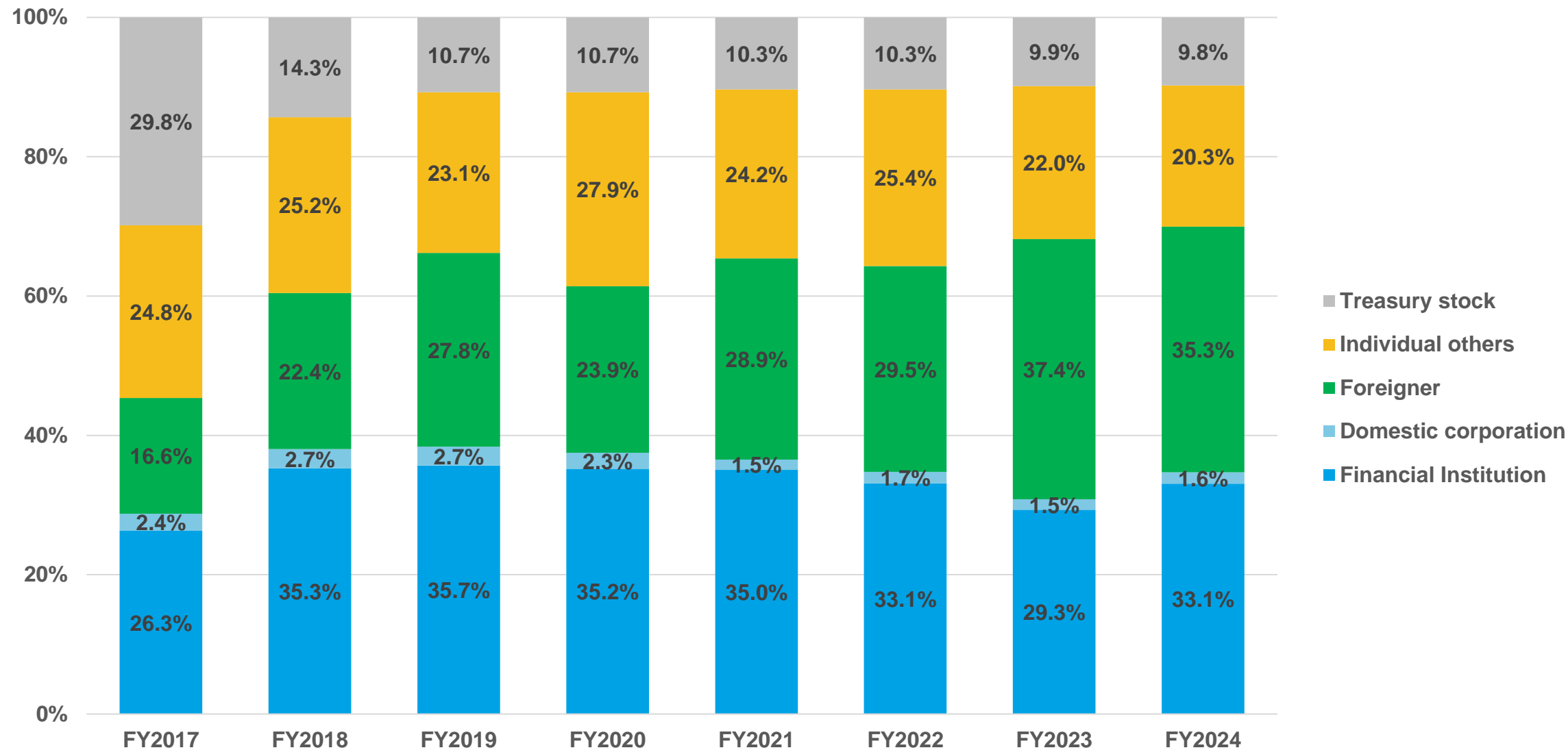


### West Japan Branch



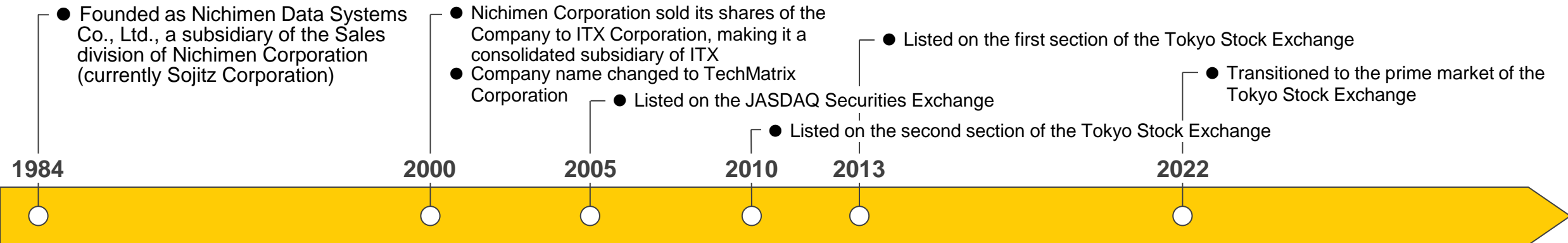


# Shareholder composition





# Company history



## 1990s

- 1996 - [Acquired distributorship rights for "SecurID" one-time password card from Security Dynamics Ltd. of the U.S. \(Information Infrastructure business\)](#)
- [Developed in-house and started selling a CRM package, "FastHelp." \(CRM field\)](#)
- 1998 - [Developed in-house and started selling a medical image server, "Secured DICOM Server." \(Medical System business\)](#)

## 2000s

- 2000 - [Launched an integrated ALM and risk management system for non-life insurance companies, "ALARMS." \(Business Solution field\)](#)
- [Acquired exclusive distributorship rights for Parasoft Corporation's automated unit testing tools. \(Software Quality Assurance field\)](#)
- 2009 - [Acquired distributorship rights for next-generation firewall products from Palo Alto Networks, Inc.](#)

## 2010s

- 2012 - [Developed in-house and started offering a new medical cloud service, "NOBORI."](#)
- 2018 - Established the office of representative in Bangkok, Thailand.
- 2019 - [Launched support and security services, "TechMatrix Premium Support powered by TRINITY."](#)

## 2020s

- 2021 - [Developed in-house and started offering a school communication platform and school affairs support system for the education industry, "tsumugino." \(EdTech business\)](#)
- 2022 - Acquired shares of PSP Corporation, making it a consolidated subsidiary, and formed a business integration between PSP Corporation and NOBORI Ltd.
  - Established M3 AI, Inc. (equity-method affiliate)
  - Relocated Headquarters to Konan, Minato-ku, Tokyo.
- 2023 - Established TechMatrix Asia, a local subsidiary in Thailand.
  - Made ARECCIA Fintech Corp. a wholly-owned subsidiary and transferred the financial system-related business to it through an absorption-type demerger.
- 2024 - Acquired shares of Mobilus Corporation and made it an affiliated company accounted for by the equity method.
  - PSP Corporation acquires shares of Regulus Corporation and makes it a subsidiary.(non-consolidated) .
  - Acquired shares of Firmus Sdn. Bhd. and made it a wholly owned subsidiary.



## Mission Statement

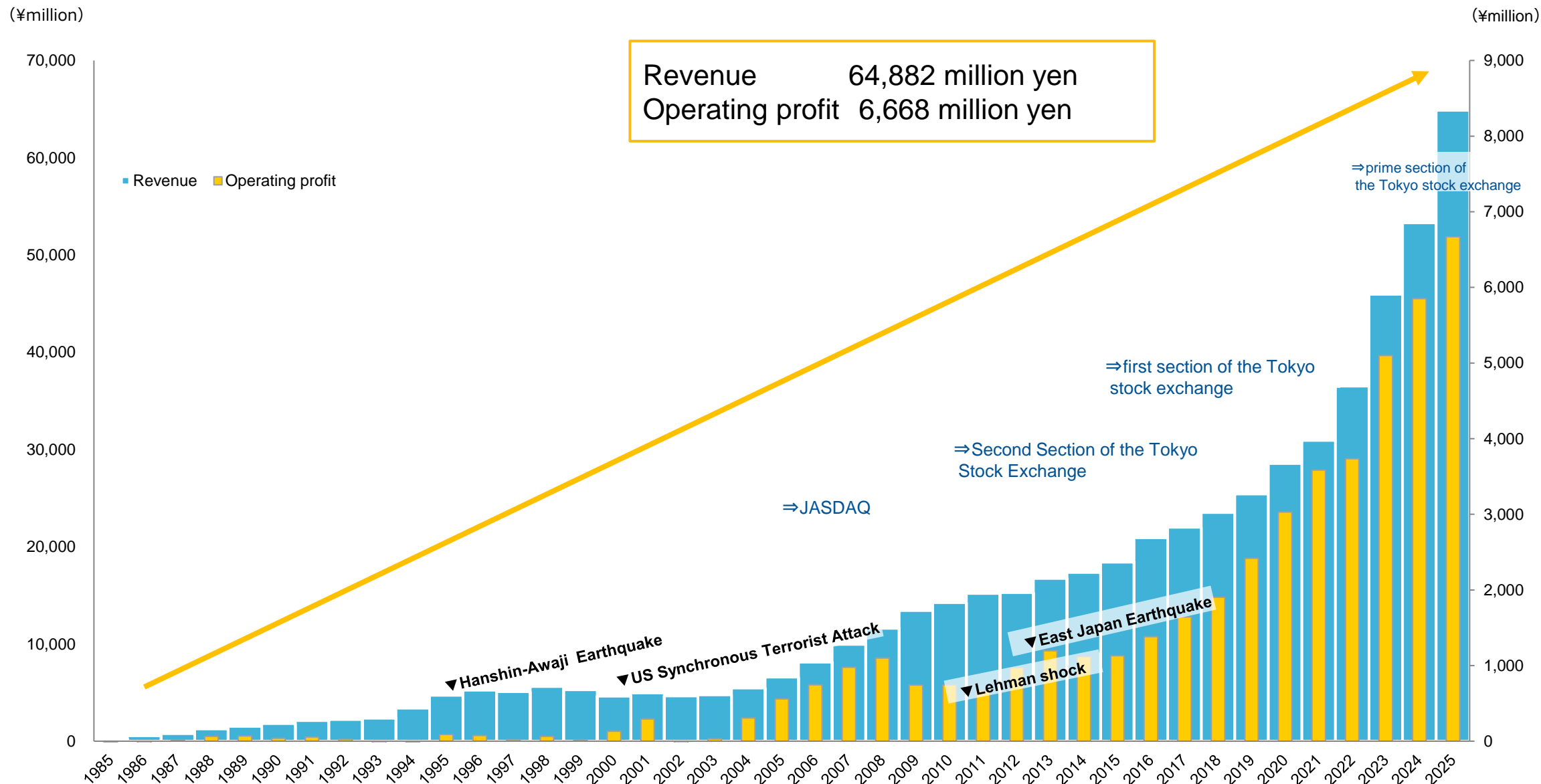
**The IT professional group who create a better future**

## Action Guidelines

- In a spirit of co-existence and co-prosperity, we work hard to make a contribution to our customers and society.
- Keeping in mind the importance of humbly learning something new, we continue to challenge new technologies and new businesses.
- All the members make a strong commitment to a team success and team growth through open discussion.



# Performance trends (Consolidated)





## Information Infrastructure Business



Providing secure information infrastructure, security products and services as social infrastructure to ensure safety and security in today's digital society

- Provision of "Cutting-edge products for network and security"
- Integration of "Secure infrastructure"
- Provision of "24 x 7 operation and monitoring"

## Application Service Business



Cloud-based business applications with a UI/UX that anyone can use with ease

### CRM

- Provision of "CRM system (call tracking system)" for contact centers
- Provision of "FAQ knowledge system"

### Software quality assurance

- Provision of "Test tools" for quality assurance of embedded software in IoT era

### Business solution

- Provision of solution for "Academic" and "Public" and "Enterprise"
- Providing solutions in the "Financial field"
- Provision of "Advanced training programs for IT engineers"

### Education

- Provision of "School communication platform"

## Medical System Business



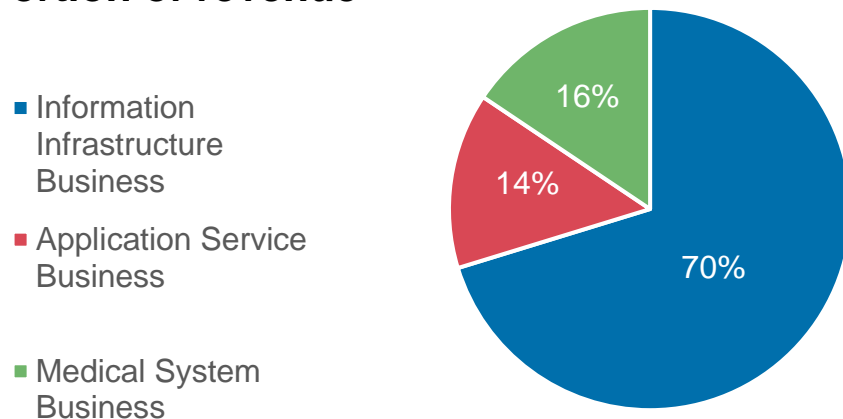
Providing applications and services that aim to build a medical information infrastructure that supports the rest of life of each and every consumer

- Provision of cloud-based "Picture Archiving communication system (PACS)"
- Provision of "PHR service" on Smartphone
- Provision of "IT infrastructure to support teleradiology and telepathology"



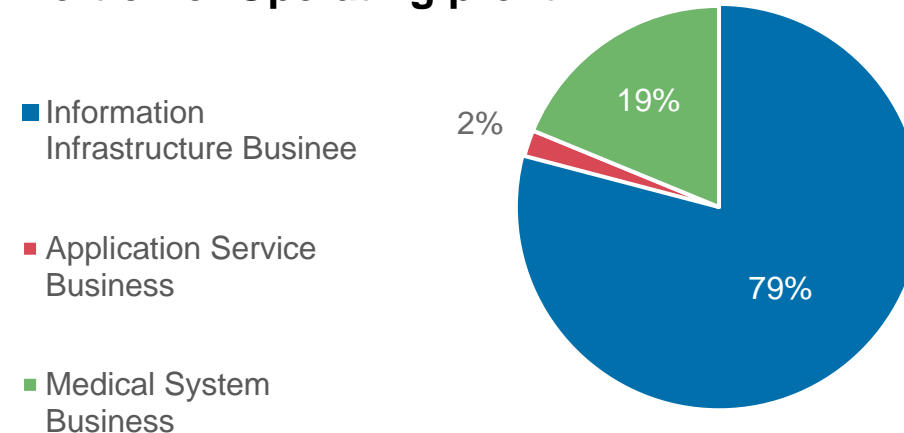
# Portion of segment (FY2023)

## Portion of revenue



| Revenue                             |  | (¥million) |
|-------------------------------------|--|------------|
| FY2024                              |  |            |
| Information Infrastructure Business |  | 45,588     |
| Application Service Business        |  | 9,177      |
| Medical System Business             |  | 10,119     |

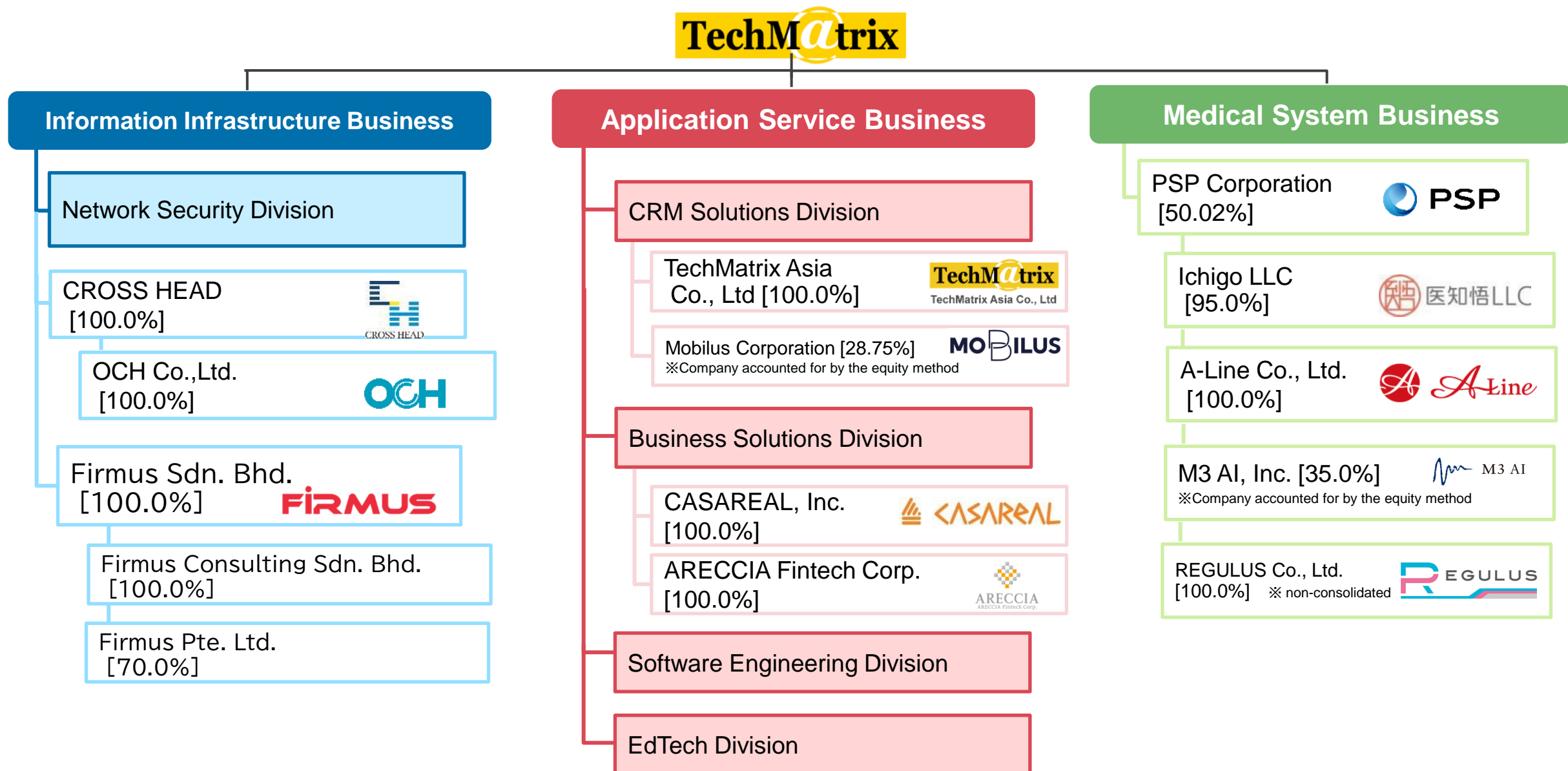
## Portion of Operating profit



| Operating profit                    |  | (¥million) |
|-------------------------------------|--|------------|
| FY2024                              |  |            |
| Information Infrastructure Business |  | 5,273      |
| Application Service Business        |  | 141        |
| Medical System Business             |  | 1,253      |








※Medical System Business Unit was spun off from the Application Services Business Unit in FY2022.












# Company profile of group companies

|             | Company's name (investment ratio)  | Business activities  |
|-------------|--|--|
| Information | <b>CROSS HEAD</b><br>(100.0%)    | Support for network and security implementation, support for end-user's information security operations, support for cloud implementation, network and security monitoring, support for implementation of no-code tools, etc       |
| Information | <b>OCH Co.,Ltd.</b><br>(CROSS HEAD 100.0%)   | Sells and provides self-developed products related to data backup and information security measures, as well as products for building remote work environments, along with support services, to small and medium-sized enterprises |
| Information | <b>Firmus Sdn. Bhd.</b> (100.0%)<br><b>Firmus Consulting Sdn. Bhd.</b> <br>(Firmusの100.0%子会社)<br><b>Firmus Pte. Ltd.</b> (Firmusの70.0%子会社) | Sales of security services, security consulting, and security products to ASEAN based in Malaysia (Firmus Sdn. Bhd./Firmus Consulting Sdn. Bhd.) and Singapore (Firmus Pte. Ltd.)  |
| Application | <b>CASAREAL,Inc.</b><br>(100.0%)   | System development using open source software and training services for skill-development of IT technicians  |
| Application | <b>ARECCIA Fintech Corp.</b><br>(100.0%)    | Strength in system planning and design in the area where financial engineering and information technology overlap (Provision of series of ARECCIA is main business.)   |
| Application | <b>TechMatrix Asia Co., Ltd</b><br>(TechMatrix Asia Holdings 50.1%)    | Sales, marketing and technical support for FastSeries, a contact center CRM system/FAQ knowledge system, in the ASEAN region.  |
| Application | <b>Mobilus Corporation [28.75%]</b><br>※Company accounted for by the equity method   | Providing CX solutions such as SaaS products (Mobi series) for contact centers.  |

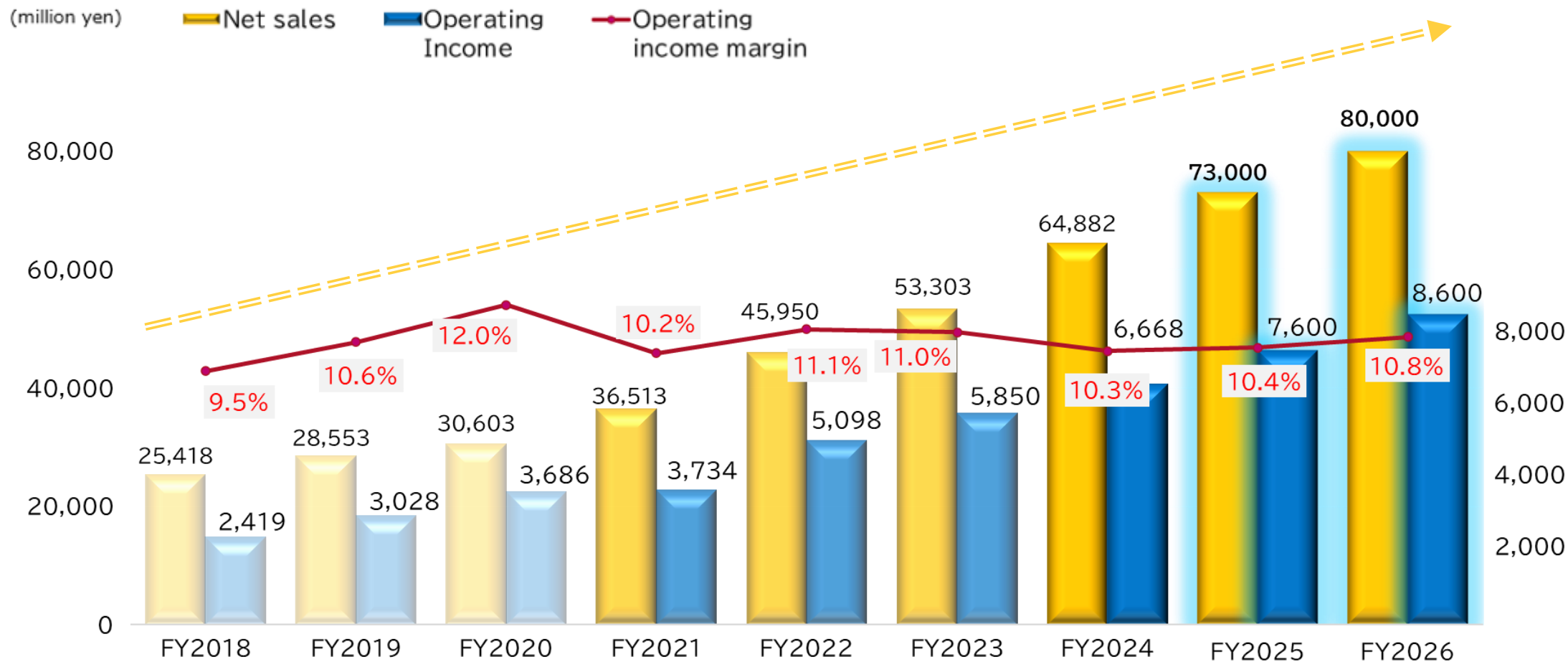


# Company profile of group companies

|         | Company's name (investment ratio)  | Business activities   |
|---------|--|---|
| Medical | <b>PSP Corporation</b><br>(50.02%)   | PACS (medical image management systems), including cloud-based systems, that can safely store, utilize, and share medical information, and healthcare IT solution vendor providing RIS (Radiology Information System), PHR (Personal Health Record), etc. |
| Medical | <b>Ichigo LLC</b><br>(PSP 95.0%)   | Provision of IT infrastructure to support teleradiology and telepathology in the healthcare field   |
| Medical | <b>A-Line Co.Ltd.</b><br>(PSP 100.0%)    | Provision of cloud type medical radiation dose management system "MINCADI"  |
| Medical | <b>M3 AI, Inc.</b> (PSP 35.0%)<br>※Company accounted for by the equity method  | Provides a variety of diagnostic imaging support AI services as a platform  |
| Medical | <b>REGULUS Co., Ltd.</b> (PSP 100.0%)<br>※ non-consolidated                  | As a contract development organization (CRO) specializing in medical imaging, Providing services for building, operating, and managing image diagnostic quality control processes to increase evidence in clinical research and clinical trials.          |

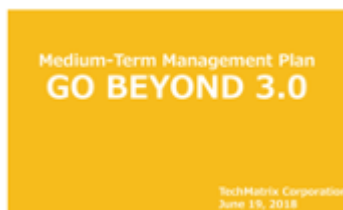
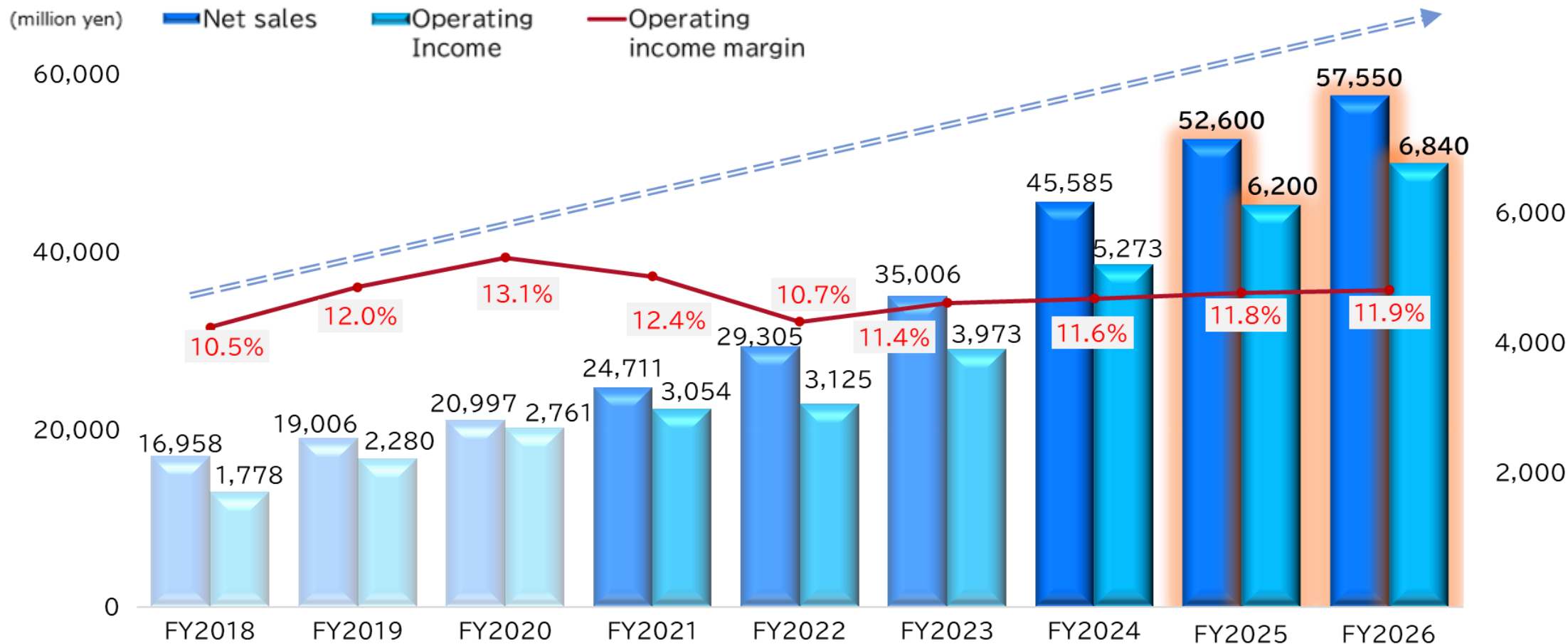


# Forecast (Consolidated) (Total)



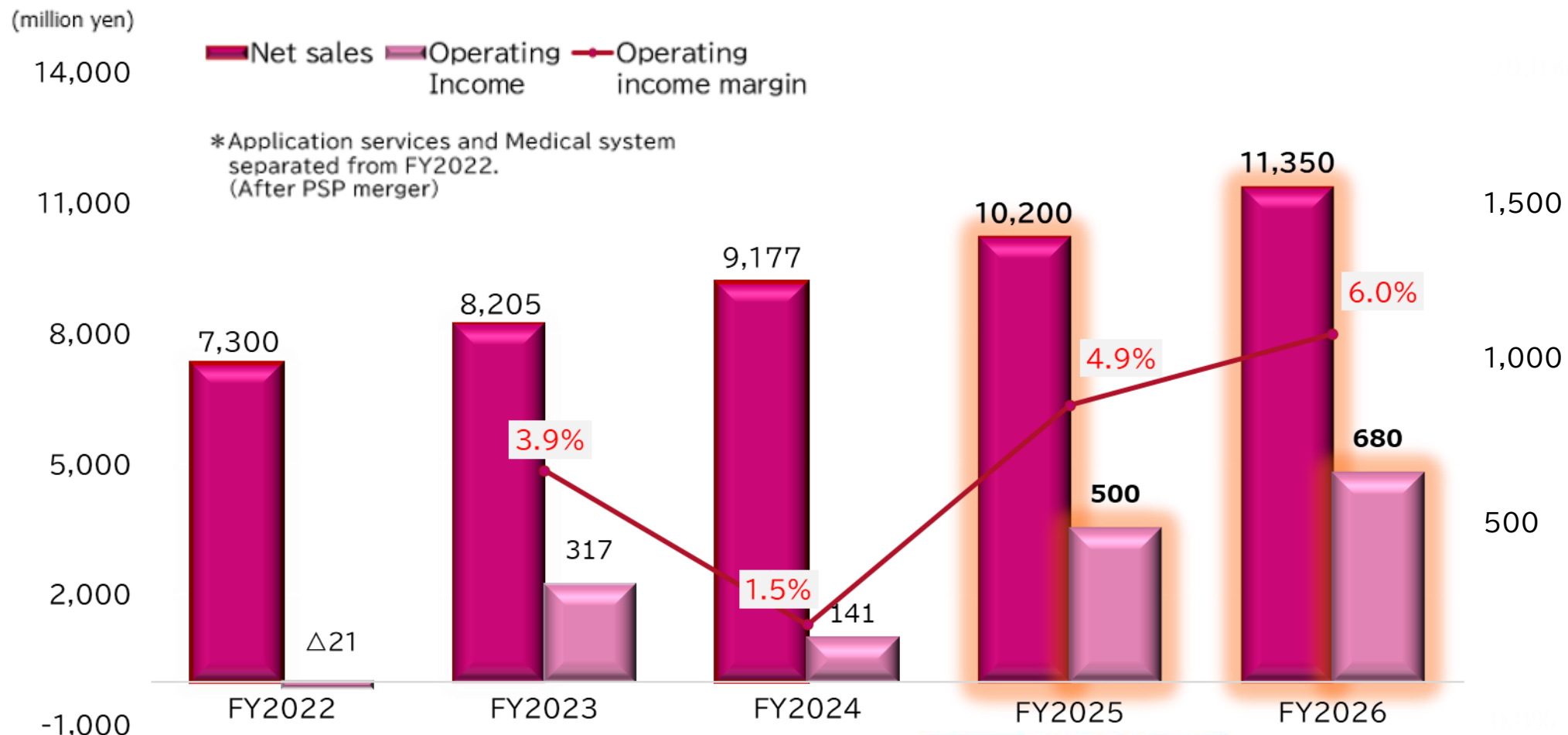


# Forecast (Consolidated) (Information Infrastructure Business)



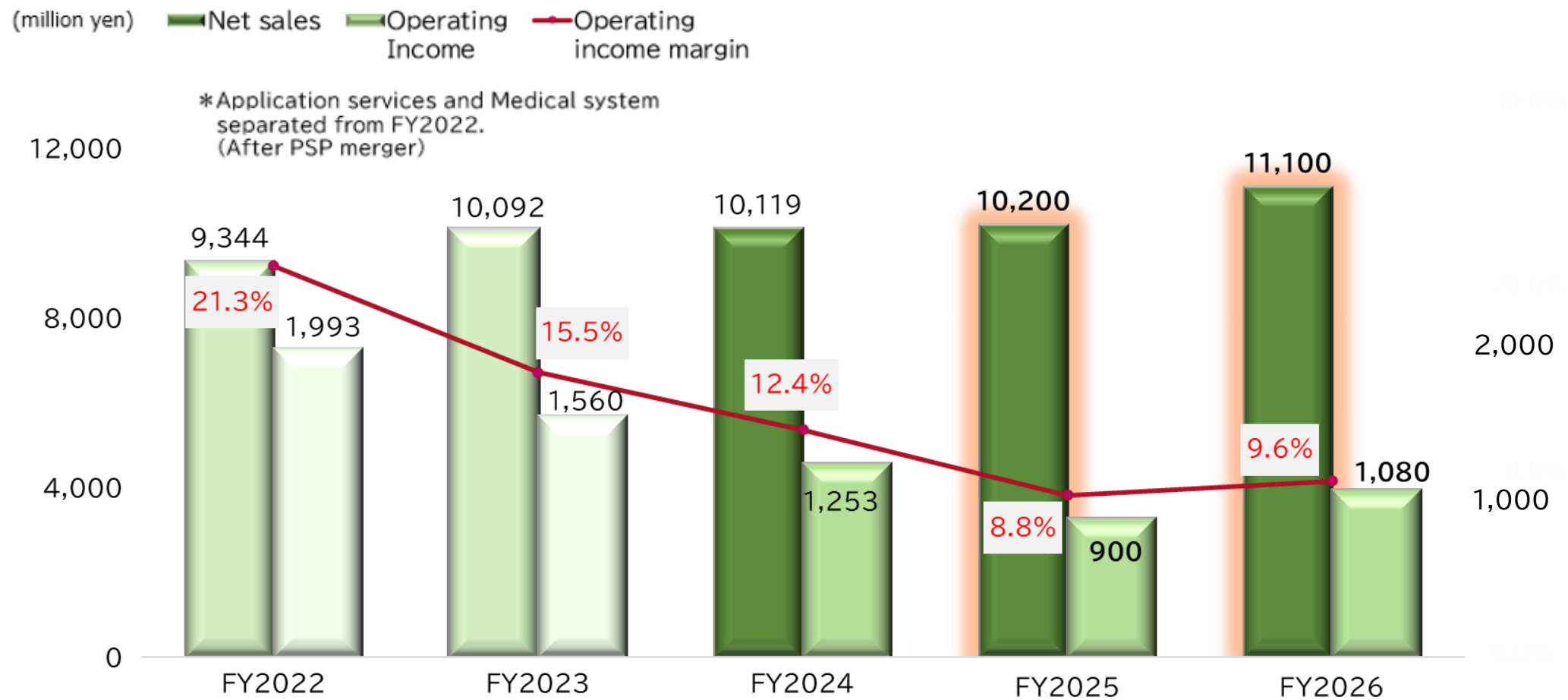


# Forecast (Consolidated) (Application Services Business)





# Forecast (Consolidated) (Medical System Business)







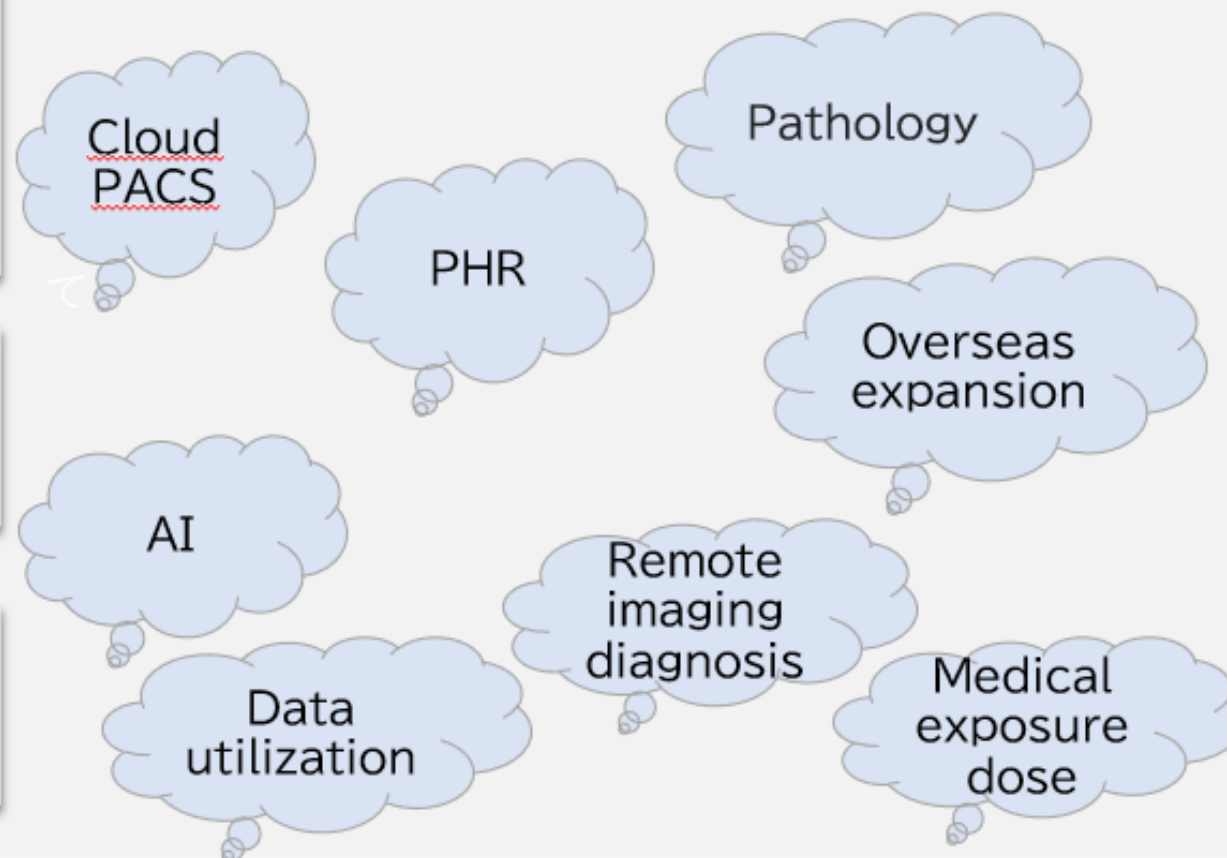
FY2024-FY2025 is investment phase to increase sales and profits from FY2026 onwards.

## 1) Cloud shift of PACS business

☞ This will result in a short-term decrease in sales and operating income. However, this is a management decision with an eye to the future.

## 2) Increase in staff for business expansion

## 3) Aggressive development investment







## Information Infrastructure Business



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# Information Infrastructure Business business overview

Network &  
Security

CRM

Business solution

Medical System

Software quality assurance

EdTech

TechMatrix

Network & Security : Provision of integration of cutting-edge information infrastructure technologies in cloud era

In collaboration with CROSS HEAD Co., Ltd., a wholly owned subsidiary of Techmatrix, we provide customers with various services, including ① Products, ② Design and integration, ③ maintenance services, ④ operation and monitoring to improve customers' ICT environments.



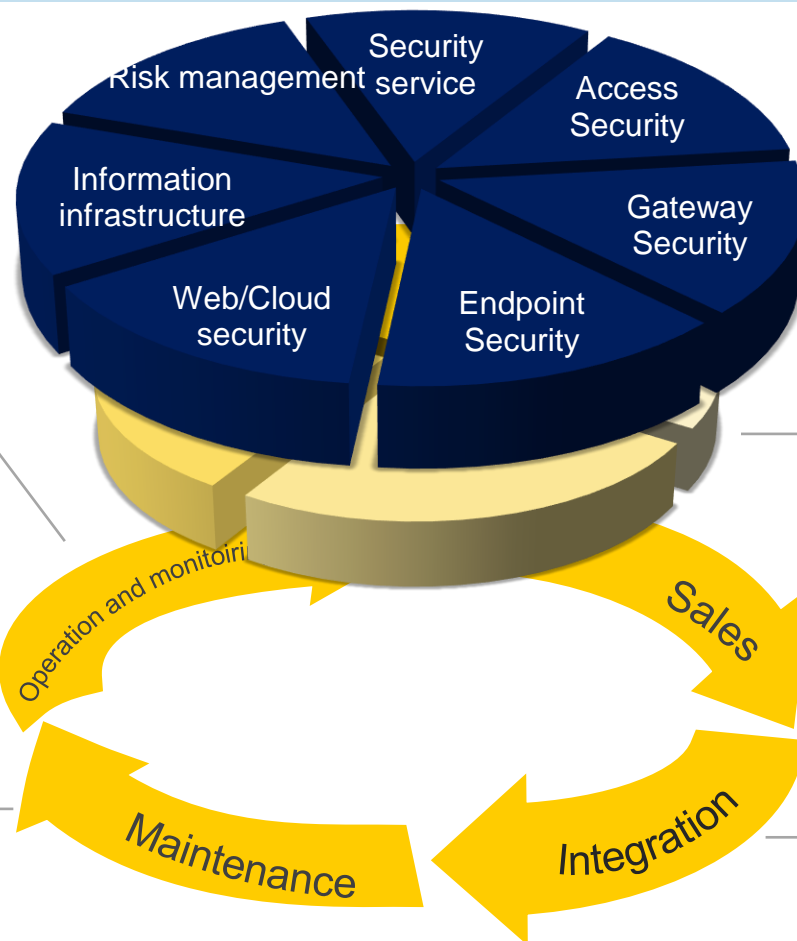
## ④ Operation and monitoring :

Wide coverage from alive monitoring, remote security monitoring to on-site operational support



## ③ Maintenance :

24 x 7 support services provided by technical staff who have in-depth knowledge about the products we sold as a 1st-tier distributor



## Various support services :

- ✓ Assessment support
- ✓ Evaluation support
- ✓ Integration support
- ✓ Operational support

## ① Sales :

Introducing cutting-edge technology for Japanese market



## ② Design and Integration :

Know-how gained as a 1st-tier distributor and sufficient pool of experienced engineering resources





# Main product and service

Network & Security

CRM

Business solution

Medical System

Software quality assurance

EdTech

TechMatrix

## Access Security

### SSL-VPN

- F5 Networks
- Palo Alto Networks

### Zero Trust

- Appgate SDP
- Palo Alto Networks
- Skyhigh Security

### SD-WAN

- Palo Alto Networks

### One-time password

- RSA

### IT/OT Secure remote access service

- Dispel

## Web / Cloud security

### WAAP /WAF

- F5 Networks
- NGINX

### CASB

- Skyhigh Security
- Palo Alto Networks

### CSPM

- Palo Alto Networks

### Application vulnerability diagnosis

- AppScan
- F5 Networks
- VERACODE

### Microservices (container / serverless) security

- Palo Alto Networks
- NGINX

## Security service

### Integrated supervision system



### Vulnerability diagnosis



### Attack surface management service



- Palo Alto Networks
- Tenable

### IR (Incident Response) Service



## Gateway Security

### Firewall

- Palo Alto Networks
- F5 Networks

### IPS/IDS Intrusion detection

- Trellix
- Palo Alto Networks

### Proxy

- Skyhigh Security

### Mail

- Proofpoint

## Risk management

### Vulnerability management

- Tenable
- Tanium

### Penetration Test

- Pentera

### Threat detection/investigation

- NetWitness

### Prevention insider threats

- Proofpoint
- Palo Alto Networks
- Trellix
- Skyhigh Security

## Endpoint Security/ Management

### Next generation anti virus

- Arctic Wolf
- Palo Alto Networks
- Trellix

### EDR/XDR

- Arctic Wolf
- Tanium
- Palo Alto Networks
- SentinelOne
- Trellix

### Visibility / Cyber hygiene

- Tanium

## Information infrastructure

### Load balancer

- F5 Networks
- NGINX

### Storage/NAS

- Dell Technologies

### Data protection

- Cohesity



# Relation of sales partners

Network &  
Security

CRM

Business solution

Medical System

Software quality assurance

EdTech

TechMatrix

Provision of optimal services to customers based on our Japan's top class track record of supporting product deployments.



## 2 years in a row

- JAPAC Distribution Partner of the Year (2023,2024)

## 7 years in a row

- Distributor of the year (2018,2019,2020,2021,2022,2023,2024)

## 2 years in a row

- Excellence in support of the year (2018,2019)



## 2021 Award

- MVP Partner of the year

## 2022 Award

- Most Dedicated Partner of the Year



## 2019~2021,2023,2024 Award

Channel Services Delivery Excellence Award  
(Former Services Delivery Excellence Awards )



## 5 years in a row

- PARTNER OF THE YEAR (2021,2022,2023,2024,2025)

## 2 years in a row

- Deal registration of the year (2022,2023)



## 2022 Award

APJ Marketing Partner of the Year

## 【Others】





# TechMatrix Premium Support

Network & Security

CRM

Business solution

Medical System

Software quality assurance

EdTech

TechMatrix

Provision of “TechMatrix Premium Support powered by TRINITY (TPS)” which is a comprehensive high-end remote monitoring and operation services for threat detection, visibility and response to most effectively protect clients from sophisticated and malicious cybersecurity threats.



## TechMatrix Security Lab.

Investigation / Analysis of threats  
Development of correlation analysis rules  
Analysis of incidents  
Analysis of malware  
Threat trend survey by using honeypot  
Support for building SOC/CSIRT  
Survey of using AI for security



(Members)

Engaged in analyst / consulting work at a major security company  
Engaged in analyst / consulting work at a major antivirus software vendor  
Engaged in vulnerability assessment services for more than 1000 sites

1

## Integrated security monitoring services

### Integrated security monitoring

Correlation analysis of Gateway × Endpoint

✓ Support for hybrid environment on premises and cloud

2

## More diverse analysis

### Threats and Alerts detection

Making best use of in-dept product knowledge and know-how

✓ Correlation analysis of a status of Gateway/

Endpoint/Network

✓ Correlation analysis by using AI, machine learning and analyst

3

## Integrated equipment operation

### Integrated equipment operation

FW • IPS • URLF • Next generation Endpoint-sec • Mail-sec • LB • Storage • SDP

✓ One-stop operation

✓ Immediate response (Confirmation and blocking)





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# CRM System

Network &  
Security

CRM

Business solution

Medical System

Software quality assurance

EdTech

TechMatrix

Provision of “**CRM system**” and “**FAQ knowledge system**” which are aimed at improving **productivity** in contact centers and **customer satisfaction**.

Promoting business expansion in overseas markets (ASEAN region).

Promoting the use of generative AI.

Realizing omni-channel support for  
customer services

**CRM system/  
FAQ knowledge system**

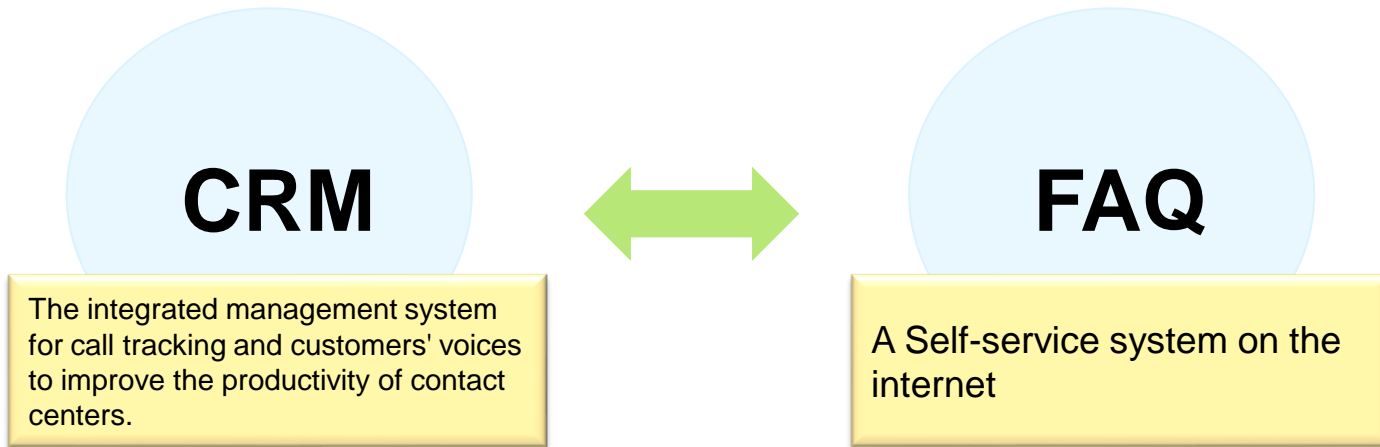
**FastSeries**

On premises



Cloud

- ✓ Based on On-premises
  - ✓ Based on cloud
- Either is available upon request



For all industry

**FastHelp**

For all industry

**FastAnswer**

For  
pharmaceutical  
industry

**FastHelp<sup>Pe</sup>**

For  
pharmaceutical  
industry

**FastAnswer<sup>Pe</sup>**

For local  
government

**FastHelp<sup>Ce</sup>**



# Software quality assurance

Network & Security

CRM

Business solution

Medical System

Software quality assurance

EdTech

TechMatrix

Provision of **total support services** ranging from “**Test tools**” to “**Consulting**” for improving the quality of embedded software and enterprise software.

## Code Structure Analysis

Analyze existing code, visualize structure of software

Architecture Refactoring Metrics  
Structure Analysis Impact Analysis

- Architecture Analysis Tool  
**Lattix**
- Source Code Analysis Tool  
**Understand**

## Static and Unit Testing

Find defects in growing code base earlier

Find Defects Maintainability Unit Test  
Coverage Runtime Error Fuzzing

- Automated Test Tool for C/C++/Java/.NET  
**Parasoft C/C++test**  
**Parasoft Jtest**  
**Parasoft dotTEST**
- Automate Error Detection Tool for C/C++  
**Parasoft Insure++**
- Fuzz Testing  
**Mayhem for Code** New

## Functional Testing

Automate UI testing·Verify and virtualize API

UI API Virtualize

- Automate UI Testing Tool  
**Ranorex**
- Automated API Testing Tool  
**Parasoft SOAtest**
- Service Virtualization Tool  
**Parasoft Virtualize**

## Software Development Infrastructure

Fast Release/Project Management

CI/CD Project Management  
Test Management Professional Services

- Jenkins optimized for Enterprise CI/CD  
**CloudBees CI**
- Extended Redmine (On-Pre/SaaS)  
**Lychee Redmine**
- Testcase Management (On-Pre/SaaS)  
**TestRail**
- Professional Services  
**Software Dev Solutions**

## Architecture analysis tool

**lattix** **Understand**  
by SciTools

## Test tools

**Ranorex** **Mayhem**  
**Parasoft C/C++test** **Parasoft Jtest** **Parasoft dotTEST**  
**PARASOFT SOAtest / Virtualize** **Parasoft Insure++**

## Software Development Infrastructure

**CloudBees** **TestRail** **Lychee REDMINE**

## OSS Management

**FOSSID** **insignary clarity**

## E-Learning

**SECURE CODE WARRIOR**

## Binary Delta Update

**RTPatch**

## OSS Management

License compliance, Vulnerability

License Detection SBOM  
Vulnerability Detection

- Identify used licenses, make vulnerabilities and risks visible  
**FossID**
- Binary Analysis OSS Management Tool  
**Insignary Clarity** New

## E-Learning

Secure Coding Learning Platform

Learning Skill Accessment

- Secure Coding Learning  
**Secure Code Warrior** New

## Binary Delta Update

Reduce Network Load/Optimize Update

Delta Update  
Efficient Delta Update  
**RTPatch**





Mainly provides “academic/public solutions,” “enterprise solutions.”

## Support for academic/public research

Supporting the development of research and science and technology DX solution

Finding agency support systems for academic research

Management for research topics, fund information and researcher information

Electronic journal publishing

Registration and publication of research papers and journals etc.

Management system used by DOI registration agencies

Issuance and management system for DOI (Digital Object Identifier) to be allocated to research papers and data

【 Information distribution and transmission 】



【 Information analysis/visualization 】



【 Data utilization 】



## BI solution

Business support system development/data analysis

BI/data analysis service

BI implementation service

BI migration service

BI fixation service

Inventory optimization solution



Features of Yellowfin

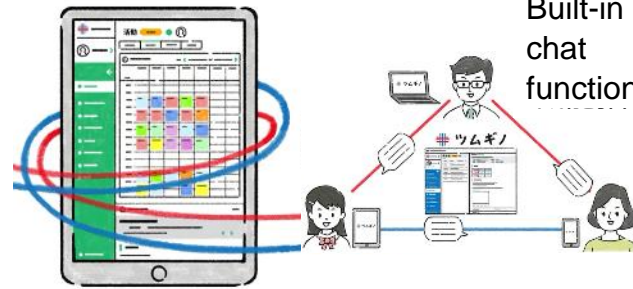
- A distinctive automatic analysis function among BI tools
- Anyone can easily operate BI tools
- Efficient to implement and operate



# 『Spinning learning into the future + innovation』 (Service concept) Provision of school communication platform + school affairs support system cloud service

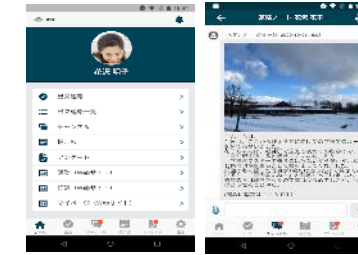


Supporting children's independent and interactive learning at a deeper level



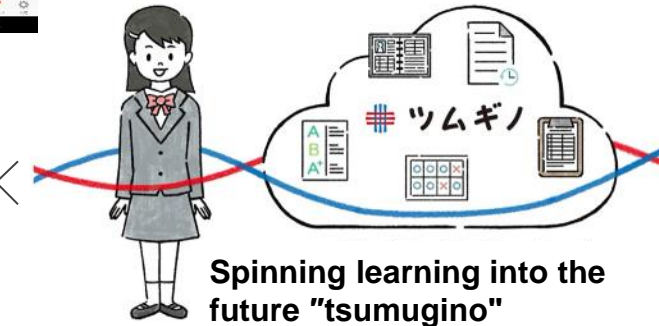
Built-in chat function

Daily activity results and reflections are recorded as a learning history.



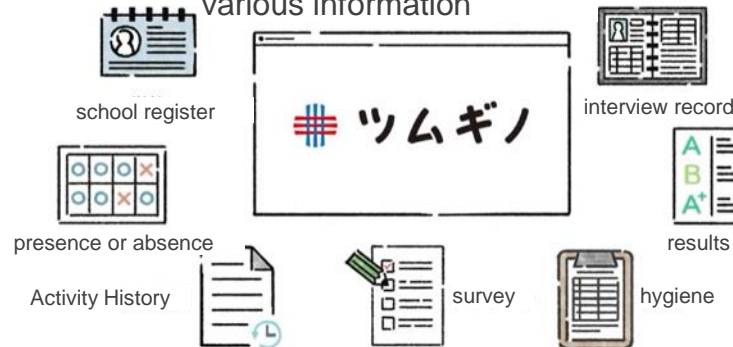
Apply the latest security  
Monthly paid cloud service

Multi-device support  
Excellent UI / UX



Spinning learning into the future "tsumugino"

Centralized management of various information



- Easy sharing of information among teachers and staff
- Analysis of individual children's qualities and abilities is also possible.

Supporting Faculty and Staff Work Styles

Reduced operational work hours



Education Qualitative Improvement





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# Medical System (PSP)

Network & Security

CRM

Business solution

Medical System

Software quality assurance

EdTech

TechMatrix

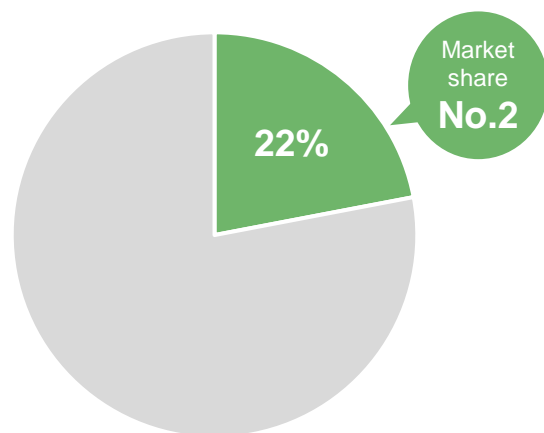
In the medical field, PSP Corporation provides “EV Insite” which is a on-premise-based image management system for medical images (PACS), “NOBORI” which is a cloud-based integrated management system for medical images (Cloud PACS), “NOBORI PAL” which is plug-in cloud services on top of NOBORI and “PHR (Personal Health Record) service”.

Also, we provide a “Diagnosis support services” through NOBORI by using AI technologies developed by various healthcare AI vendors.



## Market of cloud PACS

(Number of medical institutions)

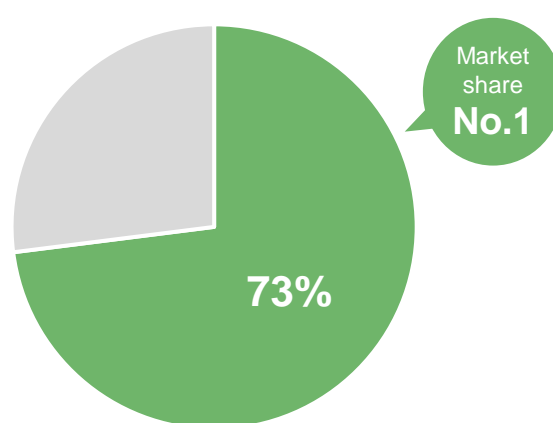


(n=11,448)

Secured No. 2 share of PACS market based on number of facilities in operation (2,530 facilities)

## Market of cloud PACS

(Number of medical institutions)



(n=1,872)

Secured No. 1 share of Cloud PACS market based on number of contracted facilities

## Dedicated appliance



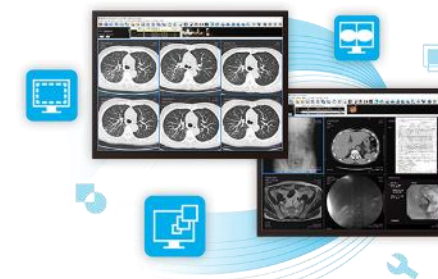
NOBORI-CUBE

## NOBORI PAL

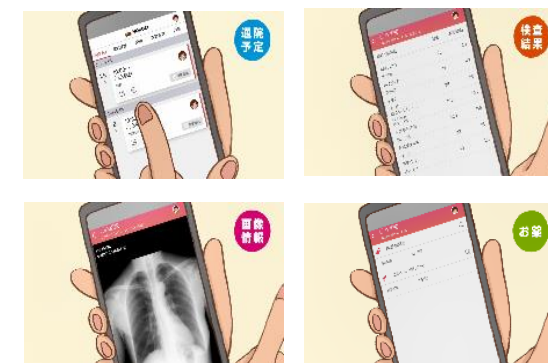
「クラウド上に便利を集め、医療機関を支援したい」  
そんな仲間が集まります。



## PACS EV Insite



## PHR Service



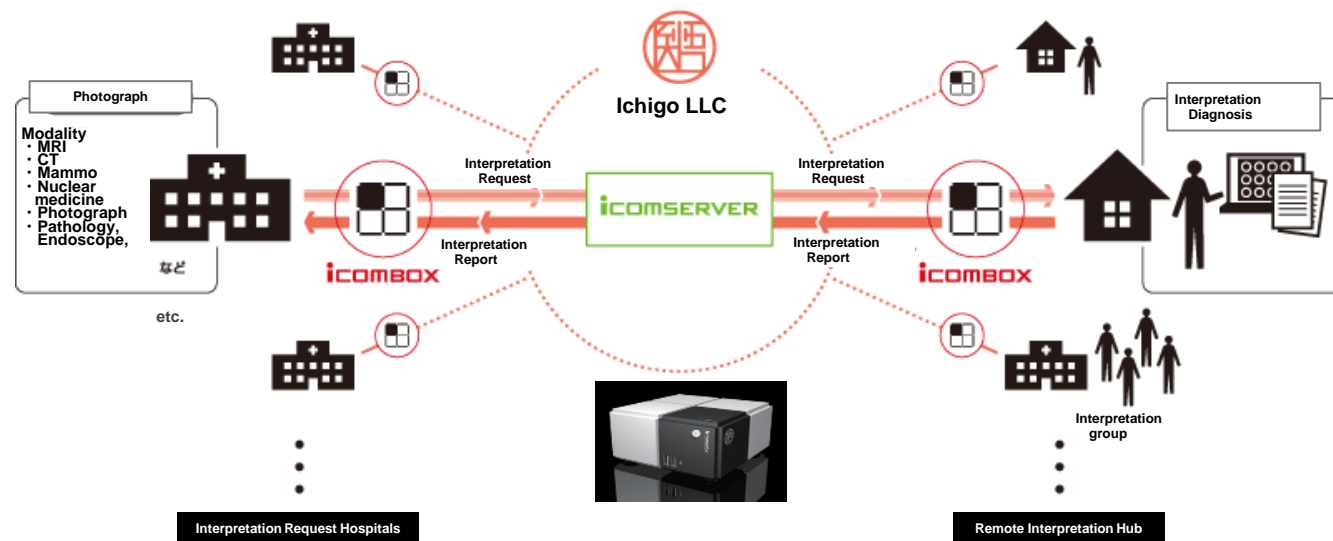
\* The source is “Medical Imaging Systems and PACS Markets 2023” (Mar.,2023), a report from Yano Research Institute Ltd.



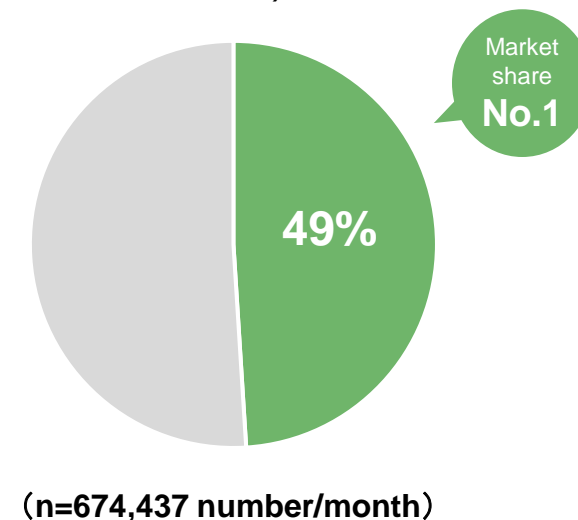
Ichigo LLC. provides “Ichigo” which is IT infrastructure to support teleradiology and telepathology.



- The number of customers is over 2,200 from a service start in April, 2008
- The number of medical images transmitted monthly is about 330,000



Market of infrastructure teleradiology  
(Number of transactions)



\* The source is “Medical Imaging Systems and PACS Markets 2023” (Mar.,2023), a report from Yano Research Institute Ltd.



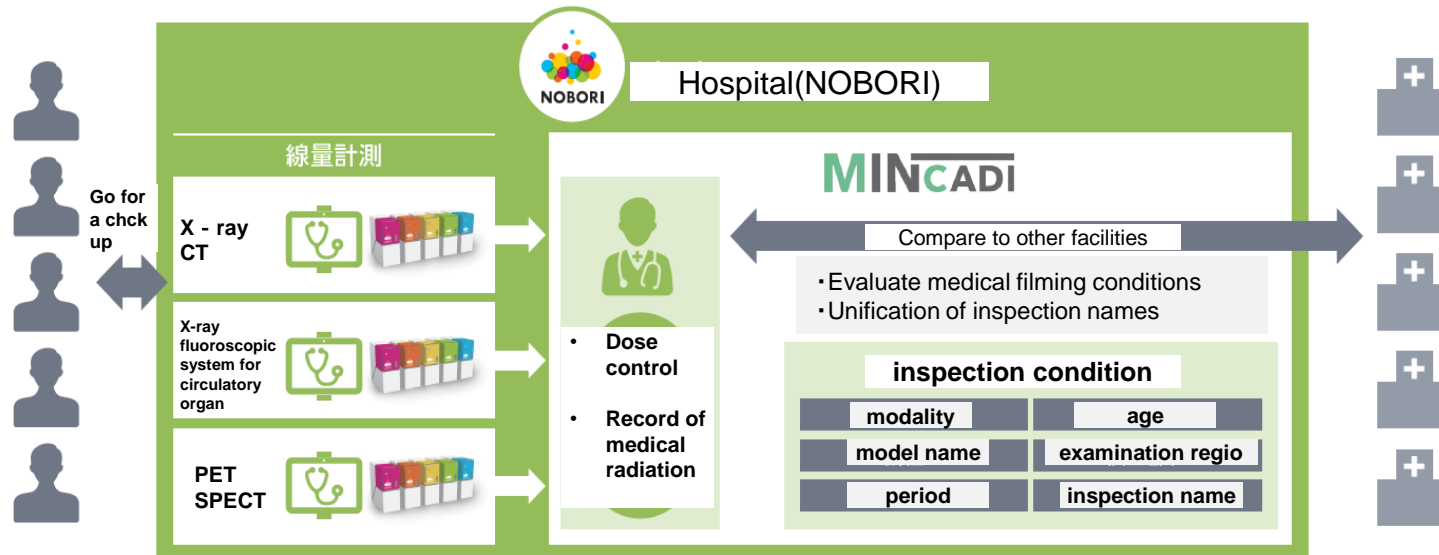


A-Line Co., Ltd. provides “MINCADI” which is a cloud-based management system for medical radiation exposure dose. Management for medical radiation exposure dose is regulatorily mandatory from April 2020 Japan.



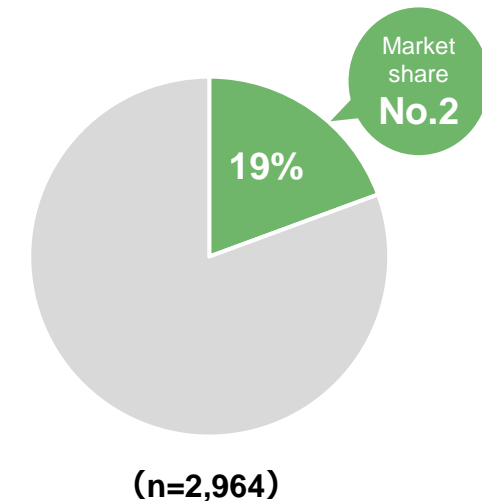
- Market share is at the top of this category (based on the number of systems delivered)
- Market share is at the second place in terms of number of dose installations and number of facilities in operation

## ■ A use case for NOBORI users



## Market for Medical radiation exposure dose management system

Number of facilities in operation



\* The source is “Medical Imaging Systems and PACS Markets 2023” (Mar.,2023), a report from Yano Research Institute Ltd.



# appendix



## Corporate overview

|                      |   |
|----------------------|---|
| Name                 | CROSS HEAD  |
| Location             | 2-70 Konan 1-chome, Minato-ku, Tokyo Shinagawa Season Terrace 24F   |
| established          | September 14, 1992  |
| Representative       | Tetsuya Tokumasu  |
| Paid-in capital      | ¥395 million  |
| Corporate Philosophy | Based on "an advanced network technology and human skill", we aim at "the value provider" which can realize the growth of the customer businesses and contribution to the society by creating "the scalable network". |



## Core competence

The power of talented people who are full of human being powers.

We lay emphasis on the training of our employees, and our excellent engineers, i.e. the source of the collective strength, enable Cross Head to offer high-quality ICT services.





## Corporate overview

|                      |  |
|----------------------|--|
| Name                 | OCH Co.,Ltd.<br>*On April 1, 2022, Company name changed. (Formerly Okinawa Cross Head CO., Ltd.) |
| Location             | 1-9 Asahimachi, Naha, Okinawa  |
| established          | June 21, 2006  |
| Representative       | Tadaaki Tokashiki  |
| Paid-in capital      | ¥51 million  |
| Corporate Philosophy | Social Contribution through creating, connecting and maintaining IT Infrastructure               |

Converting our business base to product services centered on our own services.  
We aim to aggressively develop IT services that are easy to be used by small and medium-sized companies.

## Core competence

Create and maintain IT infrastructure, providing easy-to-use Package solution by IoT



nas2cloudコンボ



OCH POWER Repli



## Company profile of group companies \_

**Firmus Sdn. Bhd./Firmus Consulting Sdn. Bhd./Firmus Pte. Ltd.**

### Corporate overview

| Name            | Firmus Sdn. Bhd.  |
|-----------------|---|
| Location        | Level 15, Hampshire Place, No. 1 Jalan Mayang Sari 50450 Kuala Lumpur Wilayah Persekutuan, Malaysia |
| established     | January 11, 2008  |
| Representative  | Datuk See Wei Chyun   |
| Paid-in capital | 1 million Malaysian Ringgits  |

| Name            | Firmus Consulting Sdn. Bhd.   |
|-----------------|---|
| Location        | No.27,Jalan BS 7/1D,Seksyen7,Taman Perindustrian Bukit Serdang,43300 Seri Kembangan,Selangor Malaysia |
| established     | December 11, 2017   |
| Representative  | Datuk See Wei Chyun   |
| Paid-in capital | 200,000 Malaysian Ringgits  |

**FIRMUS**

### Business activities

Based in Malaysia and Singapore, providing security services, security consulting, and sales of security products to ASEAN.

| Name            | Firmus Pte. Ltd.  |
|-----------------|---|
| Location        | 20 McCallum Street #19-01, Tokio Marine Centre, Singapore 069046. |
| established     | August 6, 2020  |
| Representative  | Wong Kang Zheng   |
| Paid-in capital | 100,000 Singapore Dollars   |



# Company profile of group companies \_ CASAREAL, Inc.

## Corporate overview

|                      |   |
|----------------------|---|
| Name                 | CASAREAL, Inc.  |
| Location             | 2-70 Konan 1-chome, Minato-ku, Tokyo Shinagawa Season Terrace 24F   |
| established          | July 2, 1999  |
| Representative       | Shinichiro Kubo   |
| Paid-in capital      | ¥50 million   |
| Corporate Philosophy | We realize the growth of customers' businesses led by the growth of our employees. We always value a motivation "to learn" and "teamwork" to contribute to the society through the growth of each employee. |



## Business activities

- Application development
  - Web application development using JAVA・PHP
  - Application development for smartphones
- Training services for engineers
  - Technical training for engineers by the engineers experienced in application development
- Testing service
  - Consulting services for testing



# Outline of ARECCIA Fintech Corp., Group Company

## Company outline

|                      |  |
|----------------------|--|
| Trade name           | ARECCIA Fintech Corp.  |
| Location             | SHINAGAWA SEASON TERRACE 24F, 2-70 Konan 1-chome, Minato-ku, Tokyo   |
| Establishment        | December 1999  |
| Representative       | Hiroshi Yamazaki   |
| Share capital        | ¥110 million   |
| Corporate philosophy | [Pursue the highest level of <i>iki</i> and be innovative in <i>kiwa</i> ]<br><i>iki</i> symbolizes universal technological capabilities, while <i>kiwa</i> represents the boundary area where information technology and financial engineering overlap.<br>We will continue to hone our universal technological capabilities in this boundary area. |



## Business areas

- FinTech Solution Business
  - Provides fintech solutions centered on the “ARECCIA Series,” market-type business management systems that incorporate a wealth of business know-how.
  - Provides market-type systems that leverage know-how and financial engineering accumulated through many years of system development for financial institutions.
- DX Promotion Business
  - Develops business support applications utilizing the latest cloud technologies.
  - Provides one-stop services to support customers' DX promotion, from introduction consulting to development and operation support.

## Financial solution Integrated risk management solution

|   |  |
|---|--|
| • ARECCIA<br>Integrated management system for Capital Markets   |  |
| • Trading-VaR<br>Market risk management system  |  |
| • ALARMS<br>Integrated ALM management system  |  |
| • Numerix / FINCAD<br>Pricing and valuation tool for financial instruments<br>FINCAD Cloud Services<br>FINCAD Analytics Suite Excel<br>FINCAD SDK |  |
| • IIMS Investment information management system   |  |



## Corporate overview

|                      |   |
|----------------------|---|
| Name                 | TechMatrix Asia Co., Ltd  |
| Location             | 591 Sukhumvit 33, Klongtan Nua ,Wattana, Bangkok 10110              |
| established          | April 20, 2023  |
| Representative       | Daisuke Yanagawa  |
| Paid-in capital      | 20,000,000THB<br>※1THB=Approximately ¥4.17 (As of March 31th, 2024) |
| Corporate Philosophy | Development and sales of CRM software/cloud services                |



## Corporate Philosophy

We provide sales, marketing and technical support for the FastSeries contact center CRM system/FAQ knowledge system in the ASEAN region, with a focus on the Kingdom of Thailand. By further deepening collaboration with local companies, we will accelerate the expansion of our CRM solution business.



# Company profile of group companies \_PSP Corporation

## Corporate overview

|                     |  |
|---------------------|--|
| Name                | PSP Corporation<br>*On April 1, 2022, PSP Corporation and NOBORI Corporation will merge, with PSP Corporation as the surviving company.  |
| Location            | 2-70 Konan 1-chome, Minato-ku, Tokyo<br>Shinagawa Season Terrace 25F   |
| established         | January 22, 2018   |
| Representative      | Yoshihisa Yoda   |
| Paid-in capital     | ¥1,100 million   |
| Business activities | PACS (medical image management systems), including cloud-based systems, that can safely store, utilize, and share medical information , and healthcare IT solution vendor providing RIS (Radiology Information System), PHR (Personal Health Record), etc. |



NOBORI-CUBE

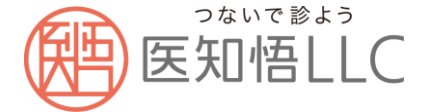




# Company profile of group companies \_ Ichigo LLC.

## Corporate overview

|                     |   |
|---------------------|---|
| Name                | Ichigo LLC  |
| Location            | 2-70 Konan 1-chome, Minato-ku, Tokyo Shinagawa Season Terrace 25F                                 |
| established         | August 1, 2007  |
| Representative      | Toshiro Tanaka  |
| Paid-in capital     | ¥150 million  |
| Business activities | Provision of IT infrastructure to support teleradiology and telepathology in the healthcare field |



ICOMBOX

## Both are our customers;

- The medical institutions where the image diagnosis is needed
- Radiologists who intend to begin teleradiology and telepathology services

The Ichigo LLC does not intervene in the contracts about a teleradiology and telepathology services which are concluded between radiologists and hospitals. We provide only information infrastructure which realizes teleradiology and telepathology in an independent position and support both customers.



## Corporate overview

|                     |  |
|---------------------|--|
|                     | A-Line Co.Ltd.   |
| Location            | 2-7 Nakano-shima 2-chome, Kita-ku, Osaka   |
| established         | December 11, 2015  |
| Representative      | Masamichi Yanagisawa   |
| Paid-in capital     | ¥40 million  |
| Business activities | Provision of cloud type medical radiation dose management system "MINCADI" and any more. |



## About "MINCADI"

**MINCADI is a new cloud-based service that enables patients to receive radiology data when inspected,** in addition to managing the exposures of radiology tests required at medical sites.

**We provide a realistic information with great transparency** by centrally managing large volumes of medical information data contained in medical images captured at each medical institution using data servers located outside the medical institutions.





<Handling of this material>

Description of future prospect contained in this material, etc. is based on current information.

It may fluctuate due to Macroeconomic trends, Market environment, Our related industry trends, Other internal • external factors, etc.

Therefore, there are risks and certainty that actual performance may differ from the descriptions of future prospect, etc.

<Contact>

TECHMATRIX CORPORATION Corporate Planning Department [ir@techmatrix.co.jp](mailto:ir@techmatrix.co.jp)