Corporate Profile

TechMatrix

**TECHMATRIX CORPORATION
(Code : 3762)**

Corporate Profile

Company Name	TECHMATRIX CORPORATION （Stock code:3762）
Date of establishment	August 30, 1984
Paid-in capital	¥1,298.12 million
President, Chief Executive Officer	Takaharu Yai
Head office	2－70,Konan 1-chome, Minato-ku, Tokyo
Domestic offices and representative office	West Japan Branch （Osaka）　Nagoya Sales Office （Aichi）　Kyushu Sales Office（Fukuoka）
Number of employees	1,491 [140]（Consolidated; as of December 31, 2023） ※The number of employees is the number of full-time employees. ※The figures in parentheses in the "Number of employees" column indicate the average number of temporary employees (including temporary and contract employees).
The number of the issued stocks	44,518,400
Fiscal year-end	March 31 （Adopted：IFRS）

Board composition

(Company with Audit and Supervisory Committee / Executive officer system)

President & CEO	Takaharu Yai	Director	Yoshihisa Yoda
Director	Takeshi Suzuki	Director	Takashi Yuri
Outside Director	Hiroaki Yasutake	Outside Director*1	Michi Kaifu
Outside Director*1	Ari Horie	Outside Director*2	Hideyuki Sasaki
Outside Director*2	Ken Takayama	Outside Director*2	Ryota Miura
Outside Director*2	Akio Sugihara	＊1：Female	*2：Audit & Supervisory Committee Member

TechMatrix group
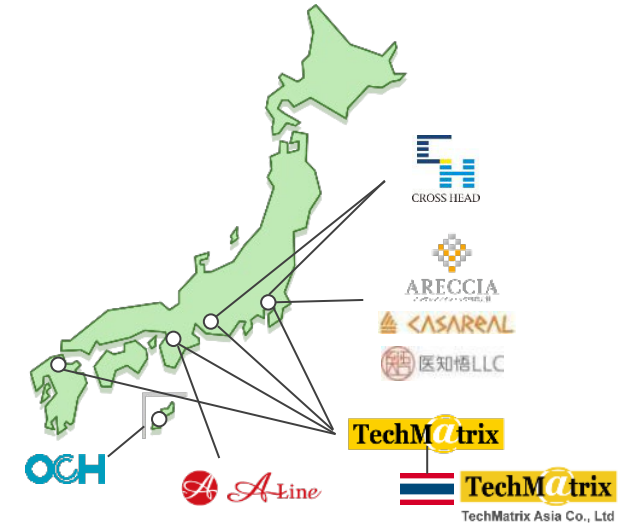
PSP

Hokkaido, Aomori, Iwate, Miyagi, Yamagata, Fukushima, Tochigi, Gunma, Saitama, Tokyo, Kanagawa, Yamanashi, Nagano, Niigata, Ishikawa, Aichi, Mie, Osaka, Tottori, Hiroshima, Kagawa, Ehime, Fukuoka, Kumamoto, Kagoshima, Okinawa, Thailand, Shingapore, Nepal

Tokyo Head Office

West Japan Branch

History

1980	Aug-84	TechMatrix was founded as Nichimen Data Systems Co., Ltd., a strategic subsidiary of the IT division of Nichimen Corporation (currently Sojitz Corporation).
1990	Dec-96	Entry into the packaged software business; developed and started selling a Customer Relationship Management (CRM) package called "FastHelp"
	Oct-98	Entry into the packaged software business; developed and started selling a Medical image server "Secured DICOM Server"
2000	Jul-00	Nichimen Corporation sold all shares of the Company to ITX Corporation, making it a consolidated subsidiary of ITX
	Nov-00	Changed the company name to TECHMATRIX CORPORATION
	Feb-01	Rakuten, Inc. made an equity invest in TechMatrix through a private allocation of shares to strengthen the relationship between the two companies
	Feb-05	Listed on the JASDAQ Securities Exchange
	Aug-07	Established Ichigo LLC
	Jan-08	Made CROSS HEAD a consolidated subsidiary
	Aug-09	Made CASAREAL, Inc. a wholly owned subsidiary
2010	Jun-10	Listed on the second section of the Tokyo Stock Exchange
	Feb-13	Listed on the first section of the Tokyo Stock Exchange
	Mar-14	Acquired 100% ownership of CROSS HEAD and Okinawa Cross Head Co., Ltd.
	Aug-15	Repurchase of treasury stock from Rakuten
	Apr-18	NOBORI Ltd. was founded Established Representative Office in Bangkok
	Nov-19	Business and capital alliance with Information Design Architecture Yamazaki Co., Ltd. in the field of Capital markets for financial institutions
2020	Feb-22	NOBORI Ltd. was merged with PSP Corporation (PSP Corporation is a surviving company)
	Apr-22	Okinawa Cross Head Co., Ltd. changed the company name to OCH Co.,Ltd.
	Dec-22	Yamazaki Information Design, Co.,Ltd. changed its company name to ARECCIA Fintech Corp. Head office relocated to Konan, Minato-ku, Tokyo
	Apr-23	Established TechMatrix Asia Co., Ltd, a local subsidiary in Thailand.
	Jul-23	ARECCIA Fintech Corp. became a wholly owned subsidiary and financial systems-related business within Business Solution division of TECHMATRIX CORPORATION was transferred to the company through an absorption-type demerger.

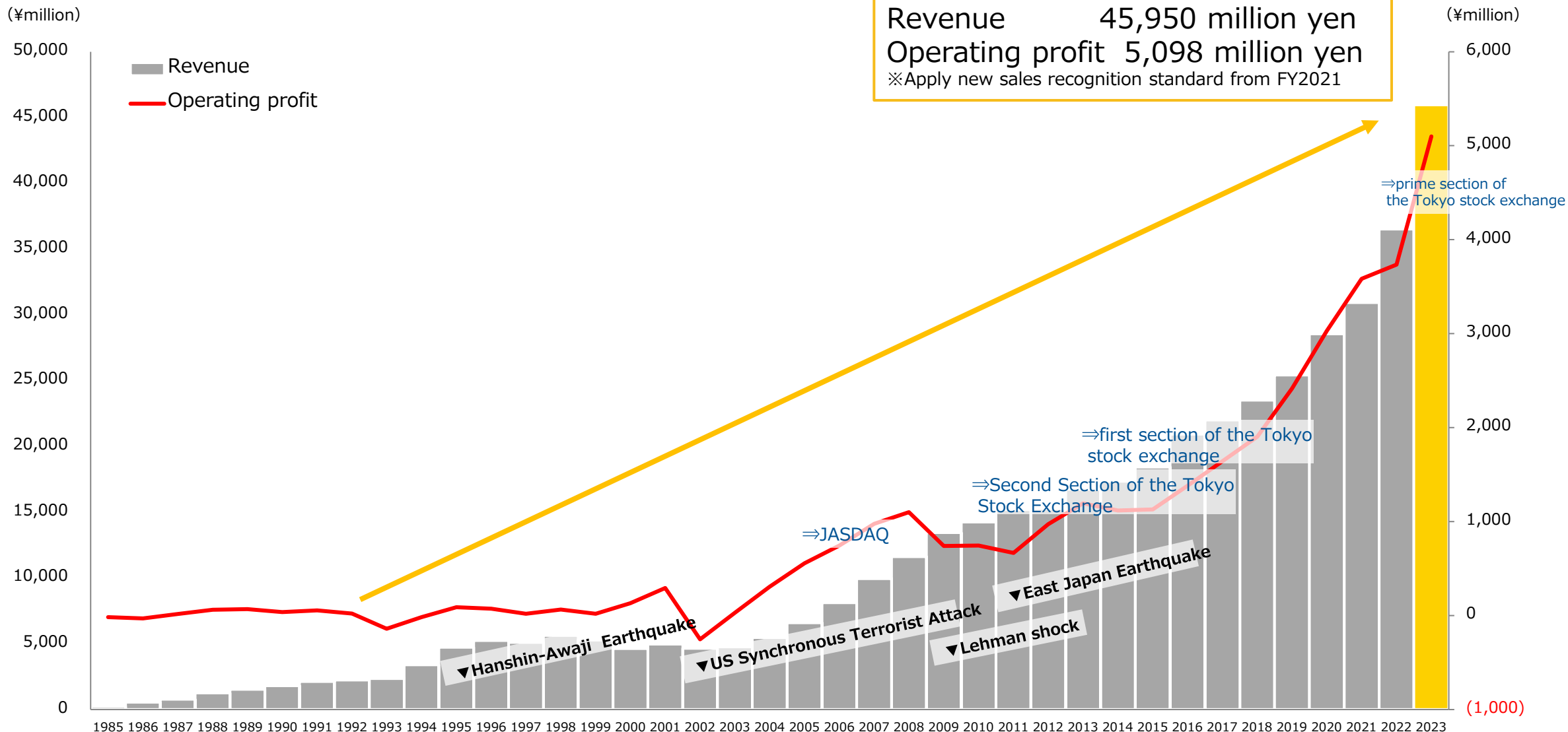# Techmatrix Corporate Philosophy

Mission Statement

The IT professional group who create a better future

Action Guidelines

- In a spirit of co-existence and co-prosperity, we work hard to make a contribution to our customers and society.

- Keeping in mind the importance of humbly learning something new, we continue to challenge new technologies and new businesses.

- All the members make a strong commitment to a team success and team growth through open discussion.
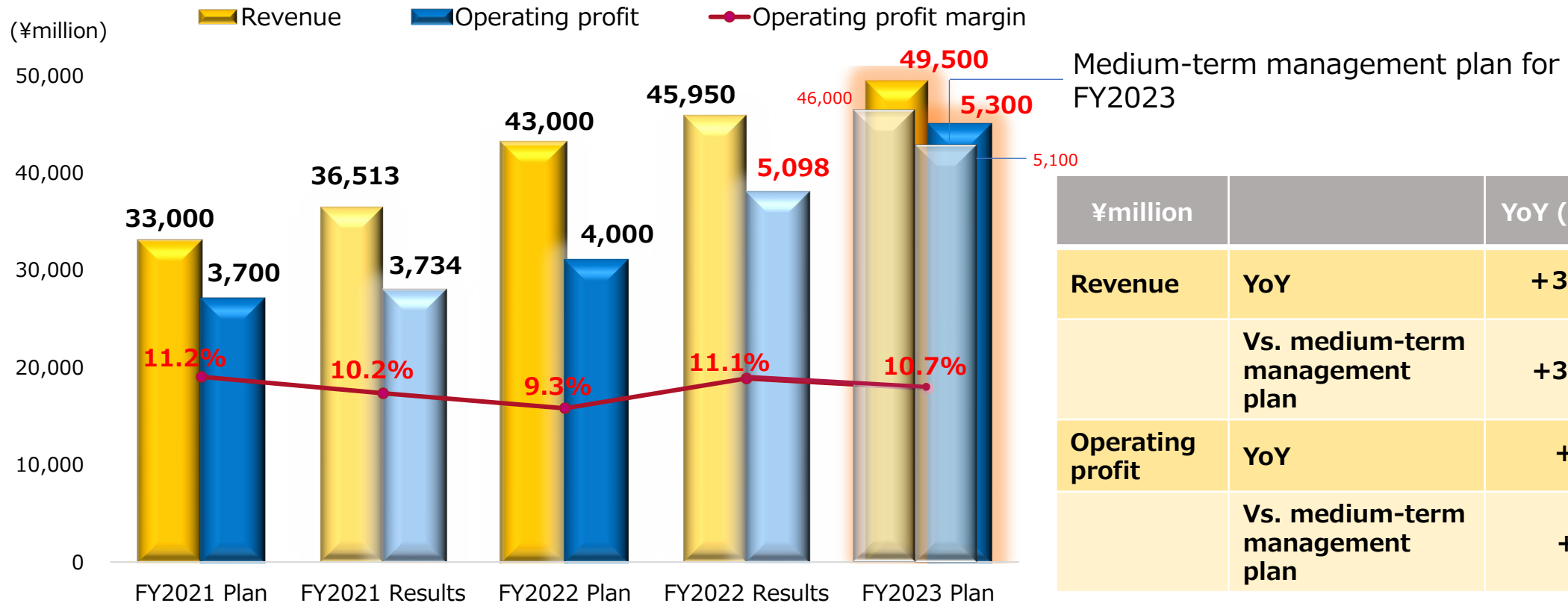
Performance trends (Consolidated)

(¥million)

Revenue 45,950 million yen
Operating profit 5,098 million yen
※Apply new sales recognition standard from FY2021

- Revenue
- Operating profit

⇒prime section of the Tokyo stock exchange

⇒first section of the Tokyo stock exchange

⇒Second Section of the Tokyo Stock Exchange

⇒JASDAQ

▼Hanshin-Awaji Earthquake

▼US Synchronous Terrorist Attack

▼Lehman shock

▼East Japan Earthquake

Forecast (Consolidated) (Total): Full-year Plan

Consolidated revenue and profit are expected to increase thanks to the backlog accumulated in or before the previous fiscal year.

The targeted numbers for the third year of the medium-term management plan are also expected to be exceeded.

【Major special factors in the 40th】

① PSP's revision of the retirement benefit system and introduction of long service leave (Unified personnel system)

② Continuous investment in new businesses (EdTech business and network security business「NEO」)

(¥million)

Legend: Revenue ■ Operating profit ● Operating profit margin

FY2021 Plan	FY2021 Results	FY2022 Plan	FY2022 Results	FY2023 Plan
33,000	36,513	43,000	45,950	49,500
3,700	3,734	4,000	5,098	5,300
11.2%	10.2%	9.3%	11.1%	10.7%

46,000 (medium-term management plan for FY2023)
5,100

Medium-term management plan for FY2023

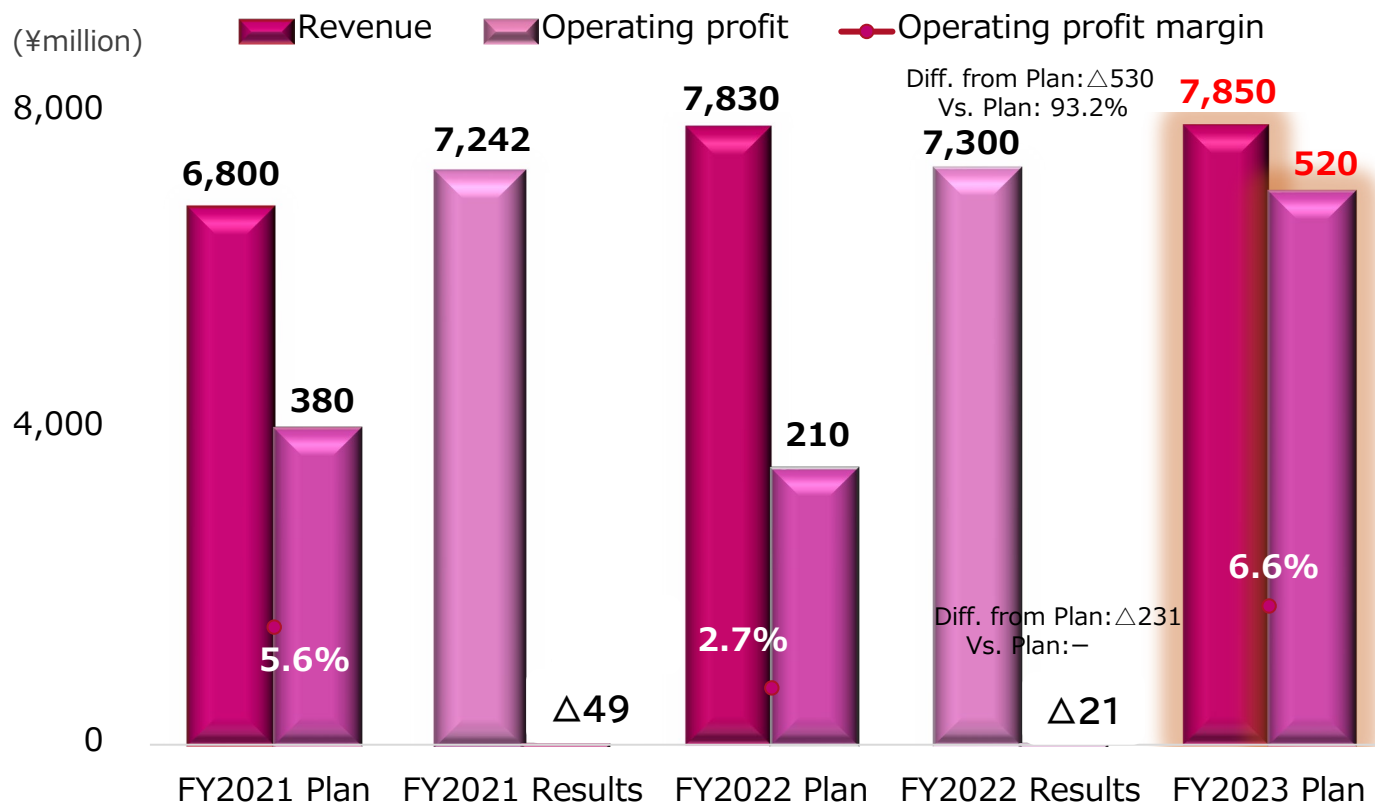| ¥million		YoY (diff)	YoY
Revenue	YoY	+3,550	107.7%
	Vs. medium-term management plan	+3,500	107.6%
Operating profit	YoY	+202	103.9%
	Vs. medium-term management plan	+100	101.9%

Forecast (Consolidated) (Information Infrastructure Business)

◆ **Revenue (+): Continued strong demand for cybersecurity products and services**
◆ **Operating profit (+): Disappearance of special costs related to relocation in the previous year**
　　　　　　　　(−): ① Impact of foreign exchange rates and increasing trend in purchase costs
　　　　　　　　　　② Continuous investment in new businesses「NEO」
　　　　　　　　　　③ Changes in internal expense allocation rules
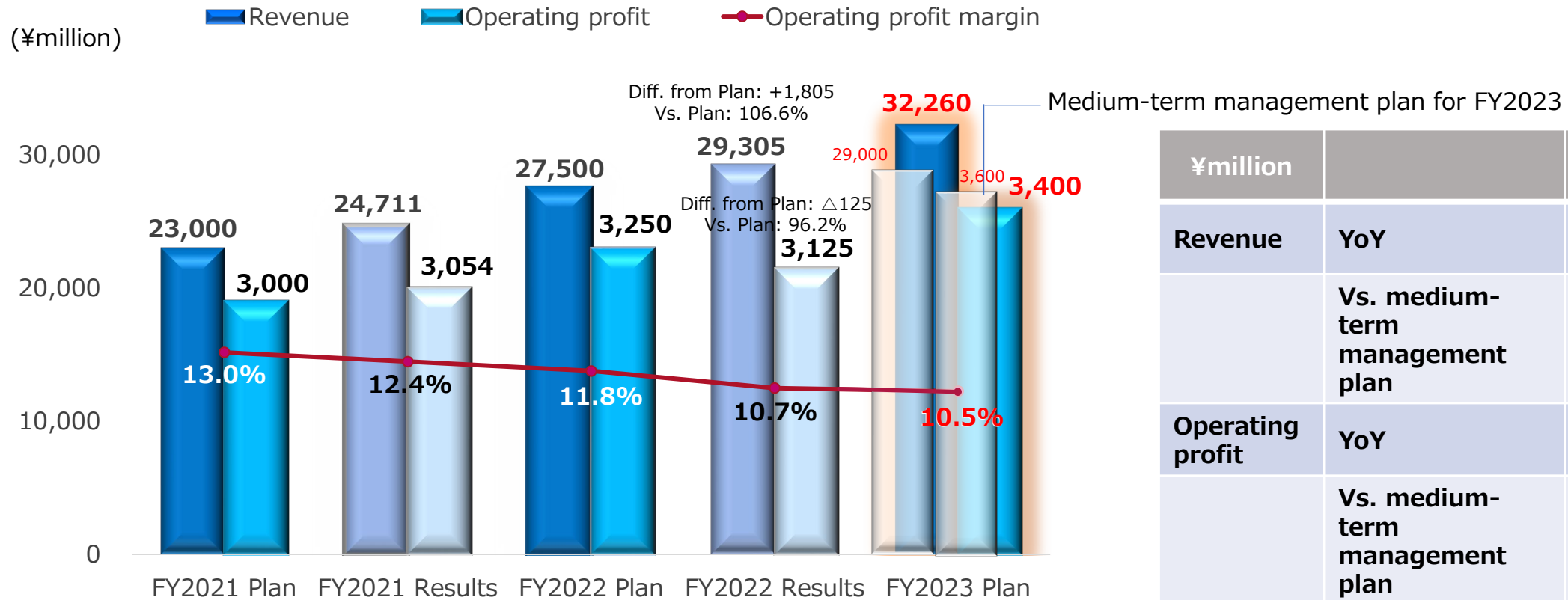
¥million		YoY (diff)	YoY
Revenue	**YoY**	**+2,955**	**110.1%**
	Vs. medium-term management plan	**+3,260**	**111.2%**
Operating profit	**YoY**	**+275**	**108.8%**
	Vs. medium-term management plan	**△200**	**94.4%**

Chart data (¥million):
- FY2021 Plan: Revenue 23,000; Operating profit 3,000; Operating profit margin 13.0%
- FY2021 Results: Revenue 24,711; Operating profit 3,054; Operating profit margin 12.4%
- FY2022 Plan: Revenue 27,500; Operating profit 3,250; Operating profit margin 11.8%
- FY2022 Results: Revenue 29,305 (Diff. from Plan: +1,805, Vs. Plan: 106.6%); Operating profit 3,125 (Diff. from Plan: △125, Vs. Plan: 96.2%); Operating profit margin 10.7%
- FY2023 Plan: Revenue 32,260 (Medium-term management plan 29,000); Operating profit 3,400 (Medium-term management plan 3,600); Operating profit margin 10.5%

Forecast (Consolidated) (Application Services Business)

◆ **Revenue (+): Continued growth of subscription-based business (CRM, software quality assurance, and EdTech fields)**

◆ **Operating profit (+):① Disappearance of special costs related to relocation in the previous year**

　　　　　　　　② **Reduction of a deficit in EdTech business**

　　　　　　　　(Partially invested ahead of schedule in the previous fiscal year)

　　　　　　　　③ **Conclusion of a loss-making project in the Business Solution field**

　　　　　　　　④ **Changes in internal expense allocation rules**

(¥million)

■ Revenue　■ Operating profit　●— Operating profit margin

	Revenue	Operating profit	Operating profit margin
FY2021 Plan	6,800	380	5.6%
FY2021 Results	7,242	△49	
FY2022 Plan	7,830	210	2.7%
FY2022 Results	7,300	△21	
FY2023 Plan	7,850	520	6.6%

Diff. from Plan:△530
Vs. Plan: 93.2%

Diff. from Plan:△231
Vs. Plan:－

8,000
4,000
0

¥million		YoY (diff)	YoY
Revenue	YoY	+550	107.5%
	Vs. medium-term management plan	—	—
Operating profit	YoY	+541	
	Vs. medium-term management plan	—	—

* Figures for the Medical System Business unit are excluded.

Forecast (Consolidated) (Medical System Business)

◆ **Revenue (+): ① Continuous growth in PACS business**
                   ② Gaining momentum of an OEM supply to Canon Medical Systems
◆ **Operating profit (−): ①Strategic shift to the cloud business**
                   ②Amortization of intangible fixed assets associated with software development
                   (The benefits of capitalization emerged in the previous term)
                   ③ Increase in personnel expenses, etc.
                   (Impact of unifying personnel systems and the plan to increase staff)

(¥million)

Legend: ■ Revenue ■ Operating profit ━●━ Operating profit margin
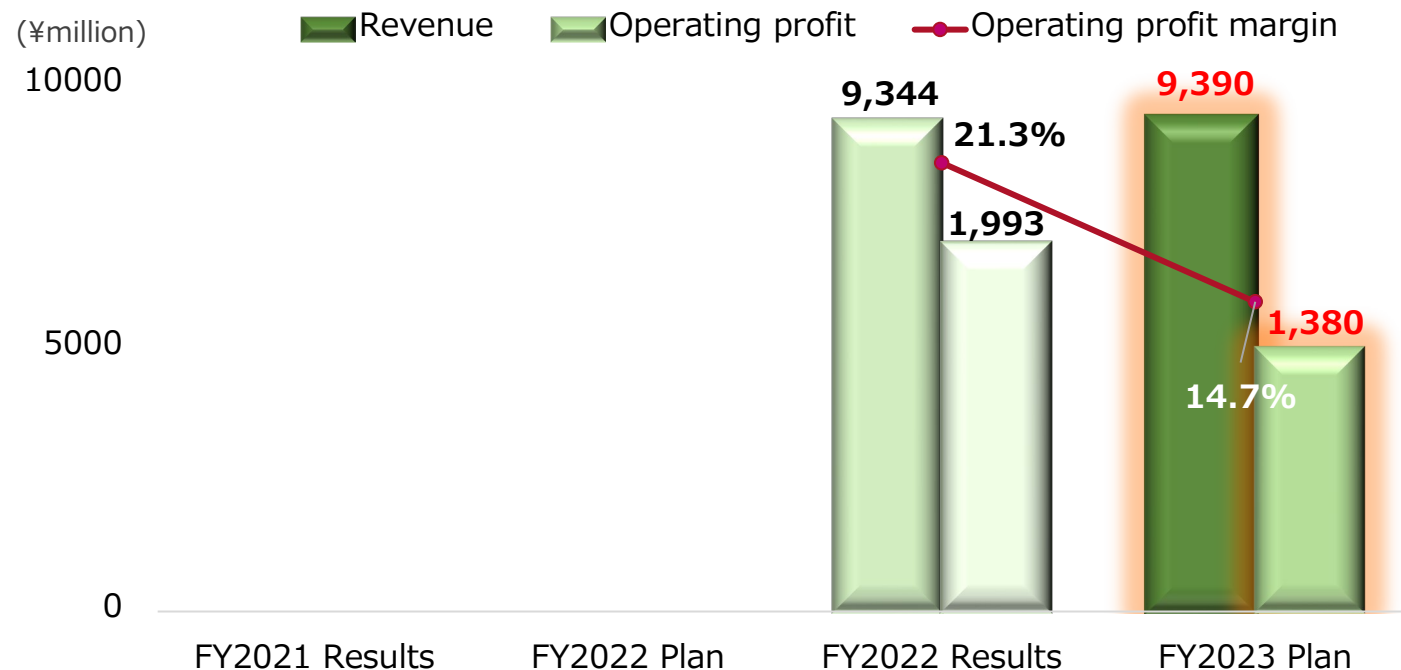
¥million		YoY (diff)	YoY
Revenue	YoY	+46	100.5%
	Vs. medium-term management plan	—	—
Operating profit	YoY	△613	69.2%
	Vs. medium-term management plan	—	—

Chart values:
- FY2021 Results
- FY2022 Plan
- FY2022 Results: Revenue 9,344; Operating profit 1,993; Operating profit margin 21.3%
- FY2023 Plan: Revenue 9,390; Operating profit 1,380; Operating profit margin 14.7%

* Medical System Business Unit was spun off from the Application Services Business Unit in FY2022.

Reference: Forecast (Consolidated)
(Application Services Business and Medical System Business)
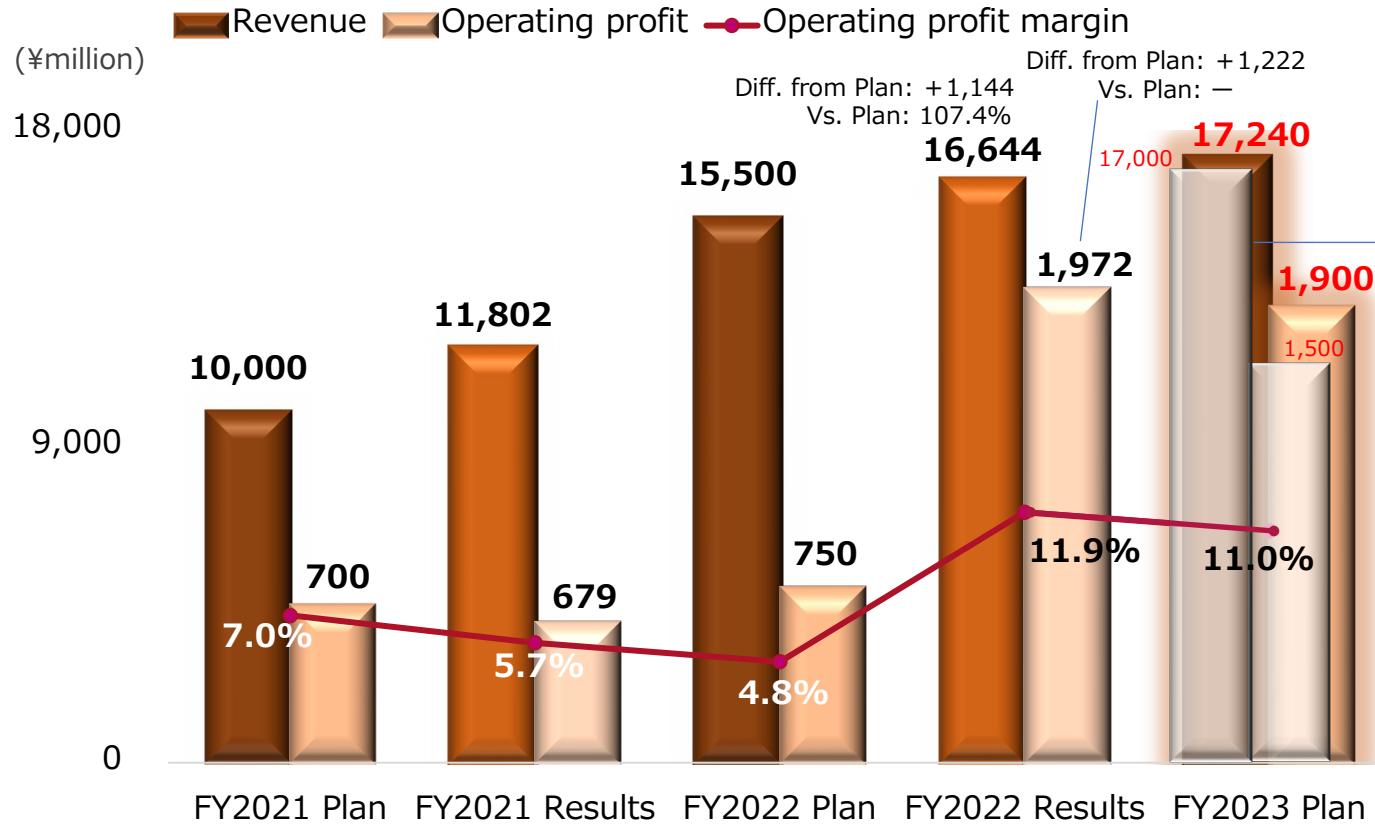
Shareholder composition
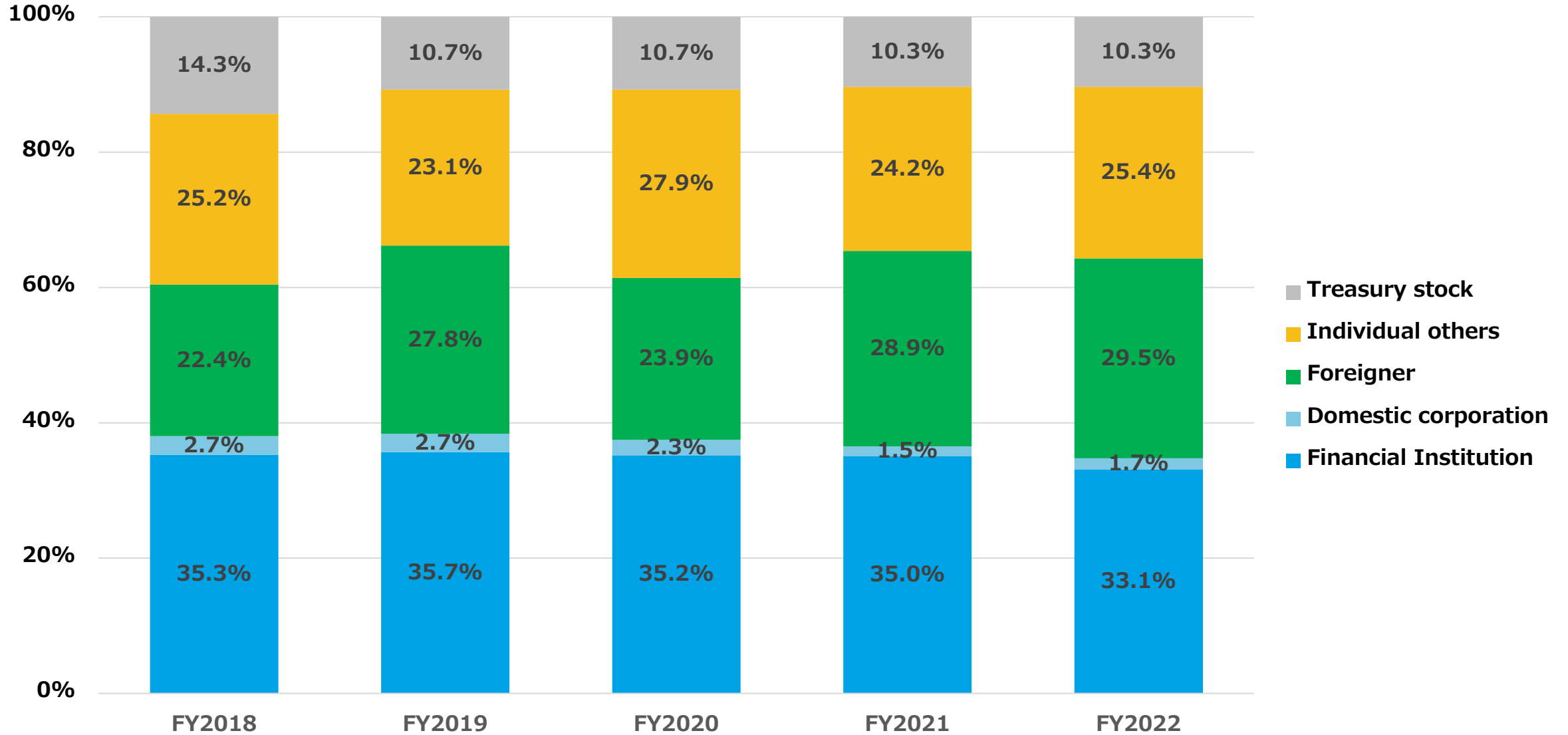
Main shareholders

Shareholder's name	Stock	Ratio (%)
The Master Trust Bank of Japan ,Ltd. (account in trust)	5 ,881,600	13.21
Custody Bank of Japan, Ltd. (account in trust)	5 ,518,500	12.39
TECHMATRIX CORPORATION	4,397,986	9.87
STATE STREET BANK AND TRUST COMPANY ５０５０２５	3,711,500	8.33
GOVERNMENT OF NORWAY	1,432,198	3.21
Indivisual	1,426,000	3.20
NORTHERN TRUST CO. (AVFC) RE ００９－０１６０６４－３２６ CLT	1,107,500	2.48
THE BANK OF NEW YORK MELLON １４００４２	933,900	2.09
TECHMATRIX's Employee Shareholding Association	748,200	1.68
KIA FUND １３６	571,300	1.28

Segment（TechMatrix group）

Information Infrastructure Business

Providing secure information infrastructure, security products and services as social infrastructure to ensure safety and security in today's digital society

- Provision of "Cutting-edge products for network and security"
- Integration of "Secure infrastructure"
- Provision of "24 x 7 operation and monitoring"

Application Service Business

Cloud-based business applications with a UI/UX   that anyone can use with ease

CRM
- Provision of "CRM system (call tracking system)" for contact centers
- Provision of "FAQ knowledge system"

Software quality assurance
- Provision of "Test tools " for quality assurance of embedded software in IoT era

Business solution
- Provision of solution for "Internet services" and "Financial field"
- Provision of "Advanced training programs for IT engineers"

Education
- Provision of "School communication platform"

Medical System Business

Providing applications and services that aim to build a medical information infrastructure that supports the rest of life of each and every consumer

- Provision of cloud-based "Picture Archiving communication system (PACS) "
- Provision of "PHR service" on Smartphone
- Provision of "IT infrastructure to support teleradiology and telepathology"

Group structure

TechM@trix

Information Infrastructure Business

- Network Security Division
- CROSS HEAD [100%]
  - OCH Co.,Ltd. [100%]

Application Service Business

- CRM Solutions Division
- Software Engineering Division
- Business Solutions Division
- EdTech Division
- CASAREAL, Inc. [100%]
- ARECCIA Fintech Corp. [100%]
- TechMatrix Asia Co., Ltd [100%]

Medical System Business

- PSP Corporation [50.02%]
- Ichigo LLC [95%]
- A-Line Co., Ltd. [84.1%]
- M3 AI, Inc. [40.0%]
  ※Company accounted for by the equity method

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Company profile of group companies

| Company's name （investment ratio）	Business activities
Information **CROSS HEAD** (100.0%)	Provision of network solution, SDN, storage products, IT security products and temporary dispatch and employee placement services for IT technicians
Information **OCH Co.,Ltd.** （CROSS HEAD 100.0%）	Provision of network solution and temporary dispatch and employee placement services for IT technicians in Okinawa
Application **CASAREAL,Inc.** (100.0%)	System development using open source software and training services for skill-development of IT technicians
Application **ARECCIA Fintech Corp.** (100.0%)	Strength in system planning and design in the area where financial engineering and information technology overlap (Provision of series of Apreccia is main business.)
Application **TechMatrix Asia Co., Ltd** (TechMatrix Asia Holdings 50.1%)	Sales, marketing and technical support for FastSeries, a contact center CRM system/FAQ knowledge system, in the ASEAN region.
Medical **PSP Corporation** (50.02%)	Provision of On-Premise image management system "EV Insite", cloud service for healthcare information "NOBORI", a platform for other healthcare services "NOBORI PAL" and PHR service for the individual （Patient） . "NOBORI" has the largest number of medical images in Japan. We promote new businesses using data.
Medical **Ichigo LLC** (PSP 95.0%)	Provision of IT infrastructure to support teleradiology and telepathology in the healthcare field
Medical **A-Line Co.Ltd.** (PSP 84.1%)	Provision of cloud type medical radiation dose management system "MINCADI"
Medical **M3 AI, Inc.** (PSP 40.0%) ※Company accounted for by the equity method	Provides a variety of diagnostic imaging support AI services as a platform

Portion of segment (FY2022)

Portion of revenue

- ■ Information Infrastructure Business
- ■ Application Service Business
- ■ Medical System Business

64%
16%
20%
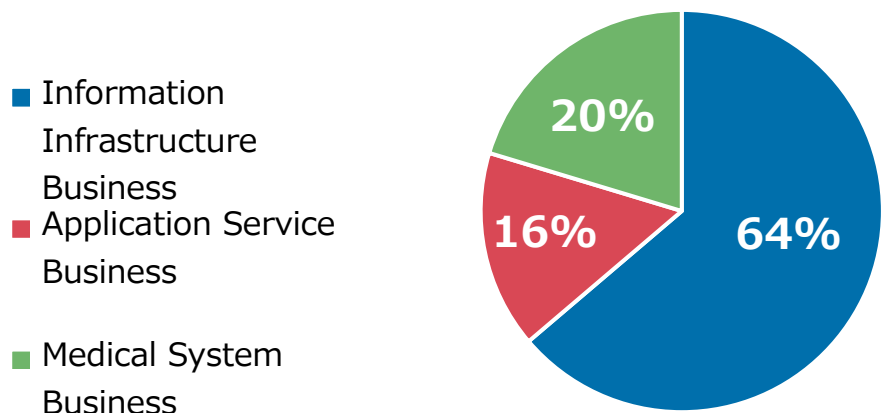
(¥million)

Revenue	FY2022
Information Infrastructure Business	29,305
Application Service Business	7,300
Medical System Business	9,344

Portion of Operating profit

- ■ Information Infrastructure Businee
- ■ Application Service Business
- ■ Medical System Business

61%
39%
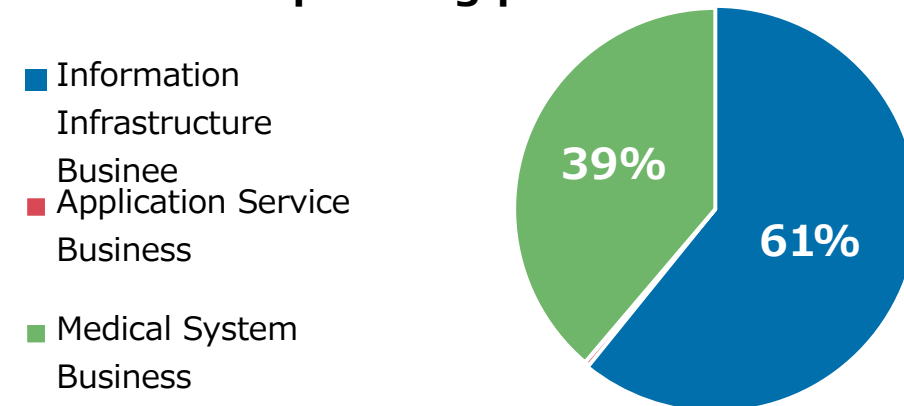
(¥million)

Operating profit	FY2022
Information Infrastructure Business	3,125
Application Service Business	△20
Medical System Business	1,993

※Medical System Business Unit was spun off from the Application Services Business Unit in FY2022.

Information Infrastructure Business business overview

Network & Security : Provision of integration of cutting-edge information infrastructure technologies in cloud era

In collaboration with CROSS HEAD Co., Ltd., a wholly owned subsidiary of Techmatrix, we provide customers with various services, including ① Products, ② Design and integration, ③maintenance services, ④operation and monitoring to improve customers' ICT environments.
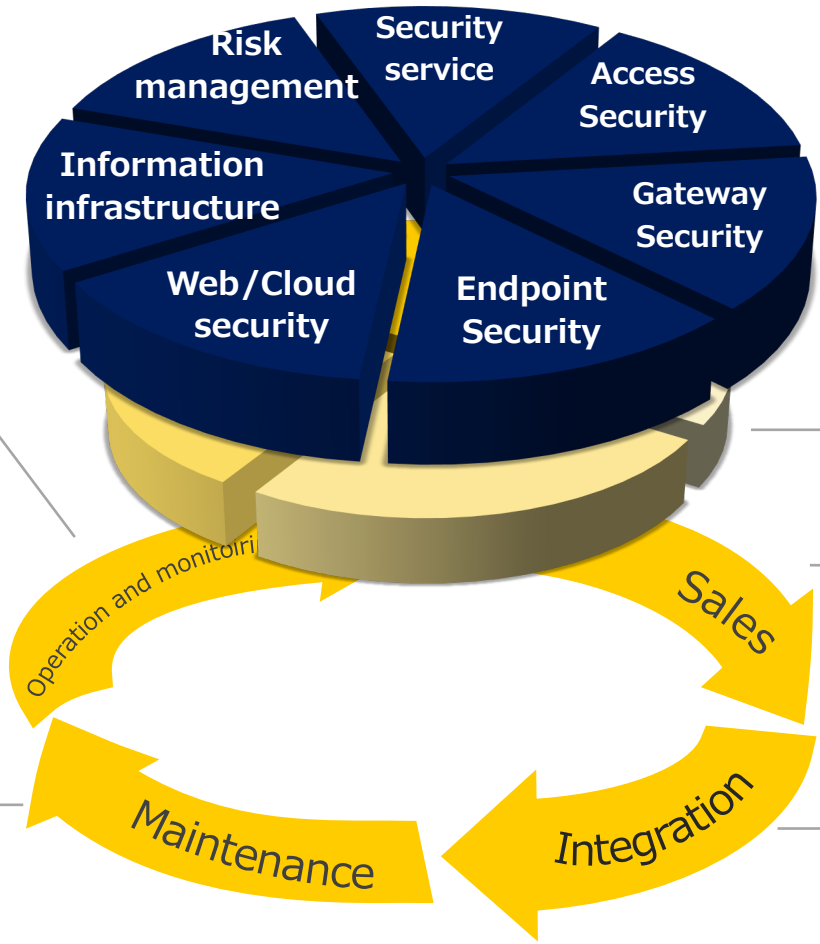
④Operation and monitoring :
Wide coverage from alive monitoring, remote security monitoring to on-site operational support

③Maintenance :
24 x 7 support services provided by technical staff who have in-depth knowledge about the products we sold as a 1st-tier distributor

②Design and Integration :
Know-how gained as a 1st-tier distributor and sufficient pool of experienced engineering resources

①Sales :
Introducing cutting-edge technology for Japanese market

Various support services :
✓Assessment support ✓Evaluation support
✓Integration support ✓Operational support

Pie chart segments: Risk management, Security service, Access Security, Gateway Security, Endpoint Security, Web/Cloud security, Information infrastructure

Cycle: Operation and monitoring, Sales, Integration, Maintenance

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Main product and service

Access Security

SSL-VPN
・F5 Networks

Zero Trust
・appgate
・Palo Alto Networks

SD-WAN
・Palo Alto Networks

One-time password
・RSA

Web / Cloud security

WAF
・F5 Networks
・NGINX

Application vulnerability diagnosis
・AppScan
・VERACODE

CASB
・Skyhigh Security
・Palo Alto Networks

Microservices (container / serverless) security
・Skyhigh Security
・Palo Alto Networks
・NGINX

Security service

Integrated supervision system

TechMatrix Premium Support powered by TRINITY

TRINITY

Vulnerability diagnosis

TechMatrix Premium Support powered by TRINITY

TRINITY

・Attack Surfaces Management Services

Gateway Security

Firewall
・Palo Alto Networks
・F5 Networks

IPS/IDS Intrusion detection
・Trellix
・Palo Alto Networks

Proxy
・Skyhigh Security

Mail
・Proofpoint

Sanitizing
・VOTIRO

Risk management

Vulnerability management
・Tenable

Security risk management
・RSA

Prevention insider threats
・Proofpoint
・Palo Alto Networks
・Trellix
・Vectra AI

Endpoint Security

Next generation anti virus
・Black Berry
・Palo Alto Networks
・Trellix

EDR
・Black Berry ・SentinelOne
・Tanium ・Trellix

Visibility / Cyber hygiene
・Tanium
・Forescout

Information infrastructure

Load balancer
・F5 Networks
・NGINX

Data storage
・Dell Technologies

Data protection
・Cohesity

Cloud Native Utilization Solution

NEO TechMatrix

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Relation of sales partners

TechM𝛼trix

> ## Provision of optimal services to customers based on our Japan's top class track record of supporting product deployments.

paloalto NETWORKS

First prize
・JAPAC Distribution Partner of the Year
　（2023）
5 years in a row
・Distributor of the year

　（2018,2019,2020,2021,2022）
2 years in a row
・Excellence in support of the year
　（2018,2019）

TANIUM.

2021 Award
・ MVP Partner of the year

2022 Award
・ Most Dedicated Partner of the Year

DELLTechnologies

2019～2021,2023 Award
Channel Services Delivery Excellence Award
　（Former Services Delivery Excellence Awards ）

【Others】

proofpoint.

3 years in a row
・PARTNER OF THE YEAR
　（2021,2022,2023）
2 years in a row
・Deal registration of the year
（2022,2023）

COHESITY

2022 Award
APJ Marketing Partner of the Year
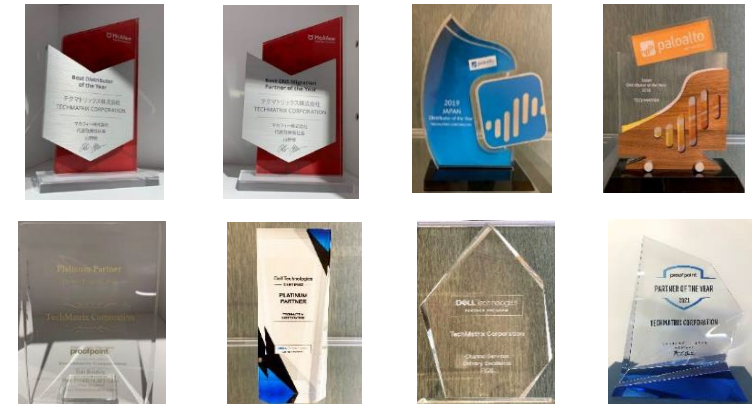
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TechMatrix Premium Support
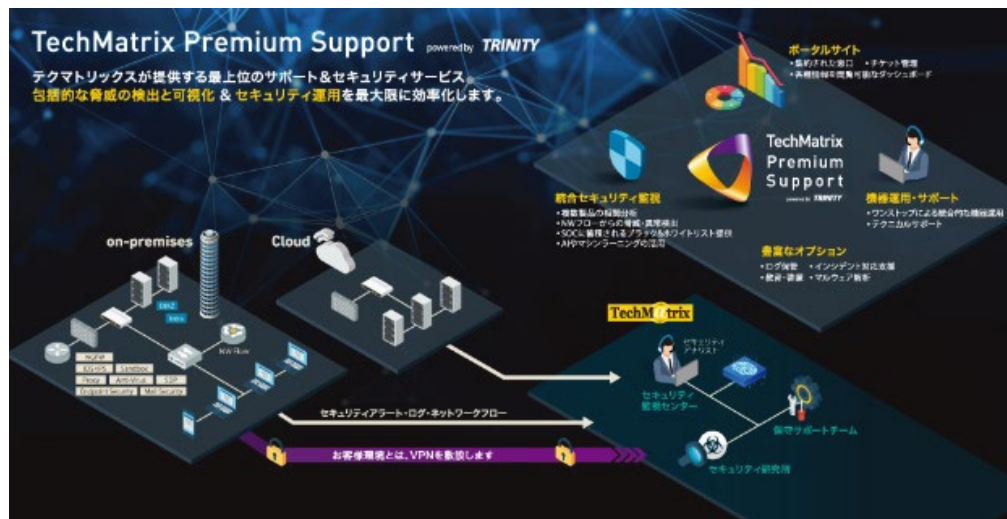
Provision of "TechMatrix Premium Support powered by TRINITY (TPS)" which is a comprehensive high-end remote monitoring and operation services for threat detection, visibility and response to most effectively protect clients from sophisticated and malicious cybersecurity threats.

TechMatrix Security Lab.

Investigation / Analysis of threats
Development of correlation analysis rules
Analysis of incidents
Analysis of malware
Threat trend survey by using honeypot
Support for building SOC/CSIRT
Survey of using AI for security

（Members）
Engaged in analyst / consulting work at a major security company
Engaged in analyst / consulting work at a major antivirus software vendor
Engaged in vulnerability assessment services for more than 1000 sites

① Integrated security monitoring services

Integrated security monitoring
Correlation analysis of Gateway × Endpoint × NW Flow
✓ Correlation analysis of log × NW flow
✓ Support for hybrid environment on premises and cloud

② More diverse analysis

Threata and Alerat detection
Making best use of in-dept product knowledge and know-how
✓ Correlation analysis of a status of Gateway/ Endpoint/Network
✓ Correlation analysis by using AI, machine learning and analyst

③ Integrated equipment operation

Integrated equipment operation
FW・IPS・URLF・Next generation Endpoint-sec・Mail-sec・LB・Storage・SDP
✓ One-stop operation
✓ Immediate response（Confirmation and blocking）

Application Service Business
Medical System Business

Medical System

PSP

Provision of PACS
Provision of "PHR platform service"
Provision of "utilization of medical information"

医知悟LLC

Provision of "IT infrastructure to support teleradiology and telepathology"

A-Line

Provision of cloud-based medical radiation dose management system "MINCADI"

M3 AI

Provides a variety of diagnostic imaging support AI services as a platform

CRM

TechMatrix
TechMatrix TechMatrix Asia Co., Ltd

FastSeries FastHelp5 FastAnswer2

CRM system/
FAQ knowledge system

Software quality assurance

TechMatrix

Provision of total support services ranging from "Test tools" to "Consulting" for improving the quality of embedded software and enterprise software

■ Test tools

Ranorex

Parasoft C/C++test   Parasoft Jtest   Parasoft dotTEST

PARASOFT
SOAtest / Virtualize   Parasoft Insure++

Business solution

TechMatrix

Provision of "Financial solution" , "Funding agency support systems for academic research" and "BI (Business Intelligence) solution" mainly

Financial solution
Integrated risk management solution

- Apreccia4 Integrated management system for Capital Markets — Apreccia4
- Trading-VaR Market risk management system — Trading VaR
- ALARMS Integrated ALM management system — ALARMS
- FINCAD Pricing and valuation tool for financial instruments FINCAD Analytics Suite(FAS) — FINCAD
- IIMS Investment information management system — IIMS

Support of academic research
Finding agency・
Big data solution for research institution

Funding agency support systems for academic research

Management for research topics, fund information and researcher information

Electronic journal publishing

Registration and publication of research papers and journals etc.

Management system used by DOI registration agencies

Issuance and management system for DOI (Digital Object Identifier) to be allocated to research papers and data

BI solution
Business intelligence/
Budget management solution

Yellowfin

jedox.

ARECCIA Fintech Corp.

ARECCIA ARECCIA Fintech Corp.

・Financial engineering solution
・Comprehensive risk management solutions

CASAREAL,Inc.

CASAREAL

・Advanced technical training services for IT engineers
・Cloud-native technologies training services

EdTech

TechMatrix

Provision of cloud-based "School communication platform + School affairs support system"

ツムギノ tsumugino

Medical System （PSP）

TechMatrix

In the medical field, PSP Corporation provides **"EV Insite" which is a on-premise-based image management system for medical images (PACS)**, **"NOBORI" which is a cloud-based integrated management system for medical images (Cloud PACS),** "NOBORI PAL" which is plug-in cloud services on top of NOBORI and **"PHR (Personal Health Record) service"**.
Also, we provide a **"Diagnosis support services"** through NOBORI by using AI technologies developed by various healthcare AI vendors.

PSP

Market of cloud PACS
（Number of medical institutions）
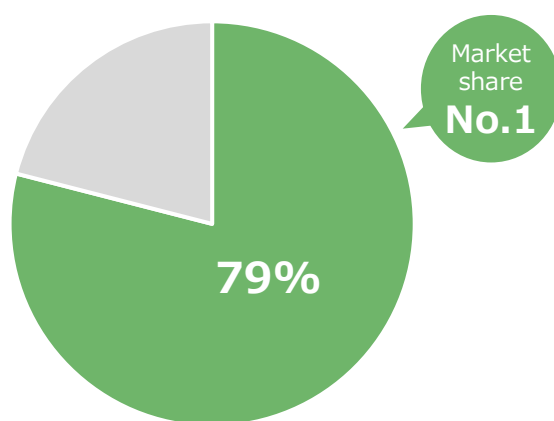
Market share **No.2**

22%
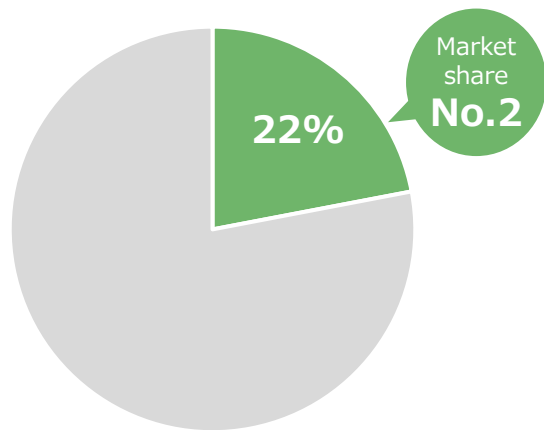
（n=10,929）

Secured No. 2 share of PACS market based on number of facilities in operation
(2,400 facilities)

Market of cloud PACS
（Number of medical institutions）

Market share **No.1**

79%

（n=1,458）

Secured No. 1 share of Cloud PACS market based on number of contracted facilities

Dedicated appliance

NOBORI-CUBE

PACS　EV　Insite

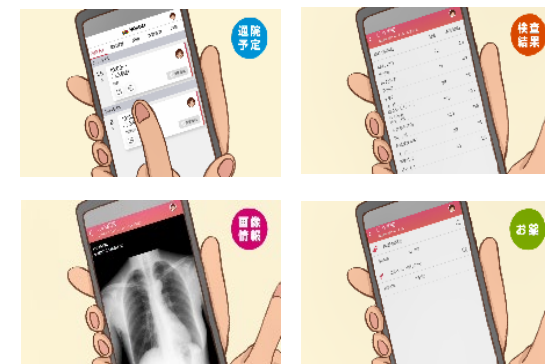**NOBORI　PAL**

「クラウド上に便利を集め、医療機関を支援したい」
そんな仲間が集まります。

NOBORI PAL
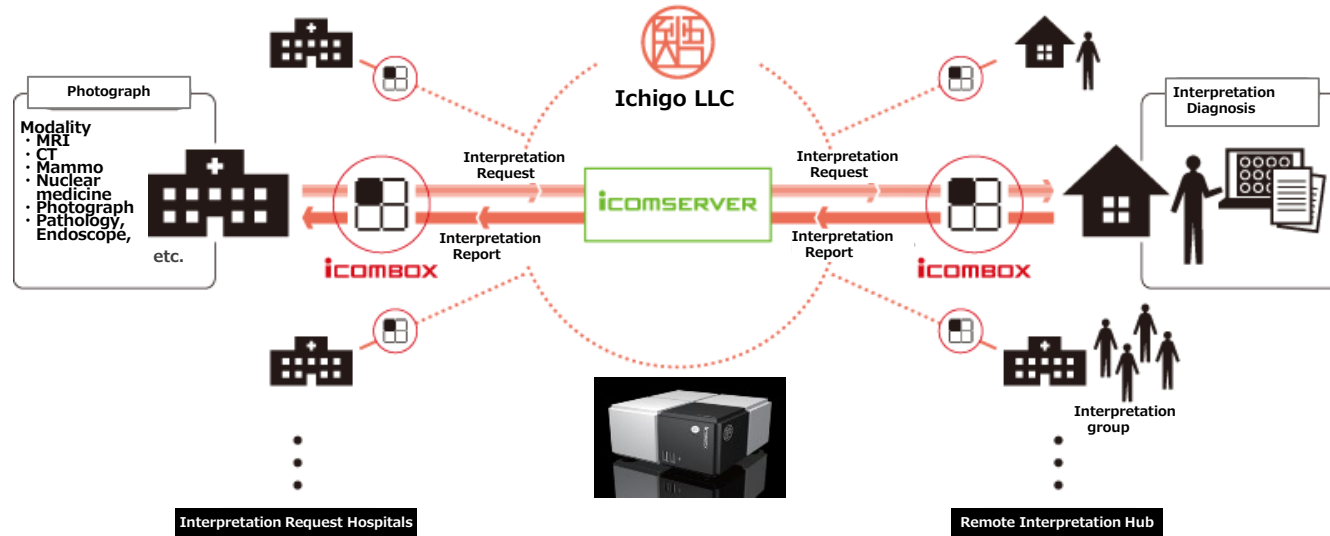Medical Service Platform

PHR Service

＊The source is "Medical Imaging Systems and PACS Markets 2022" (Mar.,2022),
  a report from Yano Research Institute Ltd.

Ichigo LLC. provides **"Ichigo" which is IT infrastructure to support teleradiology and telepathology**.

医知悟LLC

・The number of customers is over 980 from a service start in April, 2008
・The number of medical images transmitted monthly is about 280,000
・No.1 market share in teleradiology infrastructure services in Japan with over 2,000 radiologists registered

Photograph

Modality
・MRI
・CT
・Mammo
・Nuclear medicine
・Photograph
・Pathology, Endoscope, etc.

ICOMBOX

Interpretation Request
Interpretation Report

Ichigo LLC

ICOMSERVER

Interpretation Request
Interpretation Report

ICOMBOX

Interpretation Diagnosis

Interpretation group

Interpretation Request Hospitals

Remote Interpretation Hub

Market of infrastructure teleradiology
（Number of transactions）

Market share **No.1**

55%

（**n=508,850 number/month**）

＊The source is "Medical Imaging Systems and PACS Markets 2022" (Mar.,2022), a report from Yano Research Institute Ltd.

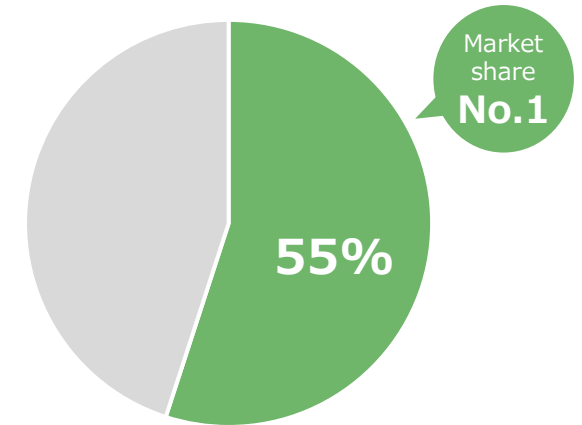A-Line Co., Ltd. provides "MINCADI" which is a cloud-based management system for medical radiation exposure dose. Management for medical radiation exposure dose is regulatorily mandatory from April 2020 Japan.

A-Line

- Market share is at the top of this category
  (based on the number of systems delivered)
- Market share is at the second place in terms of number of dose installations and number of facilities in operation
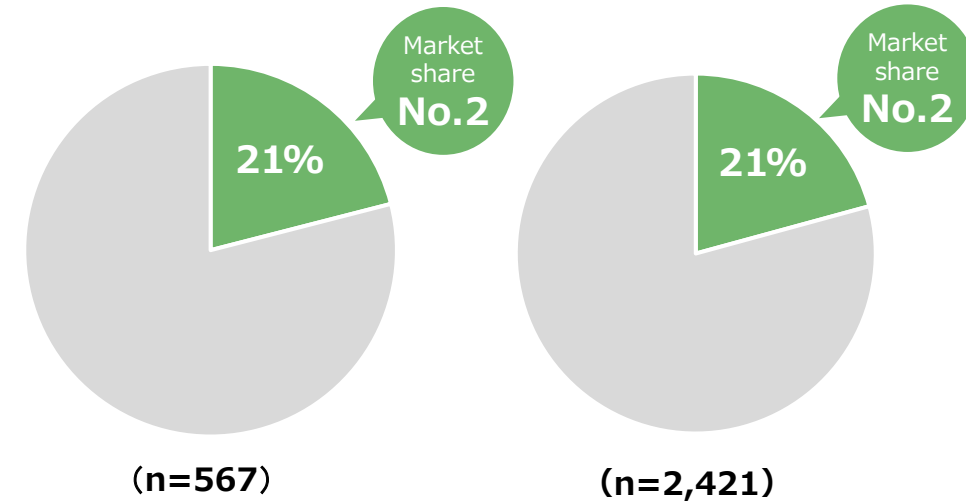
■ **A use case for NOBORI users**
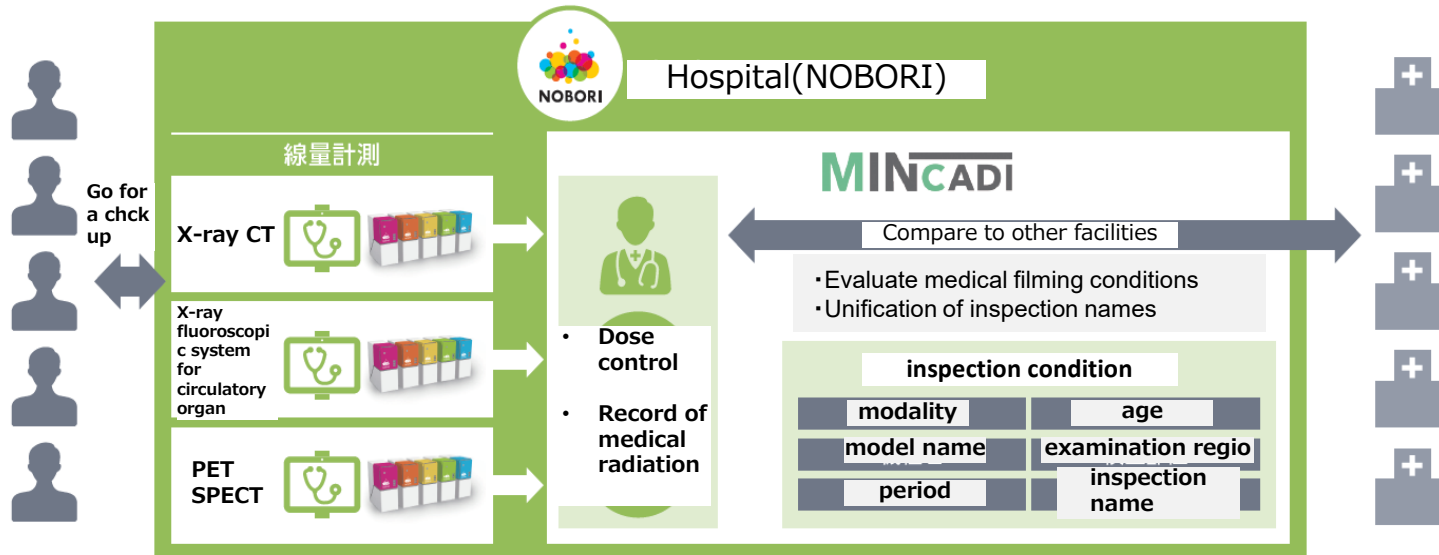
Market for Medical radiation exposure dose management system

Number of systems delivered

Market share **No.2**

21%

（n=567）

Number of facilities in operation

Market share **No.2**

21%

（n=2,421）

＊The source is "Medical Imaging Systems and PACS Markets 2022" (Mar.,2022), a report from Yano Research Institute Ltd.

CRM System

Provision of **"CRM system" and "FAQ knowledge system"** which are aimed at improving **productivity** in contact centers and **customer satisfaction**.

Promoting business expansion in overseas markets (ASEAN region).

Realizing omni-channel support for customer services

CRM system/ FAQ knowledge system

FastSeries

On premises | **Cloud**

✓ Based on On-premises
✓ Based on cloud
   Either is available upon request

CRM

The integrated management system for call tracking and customers' voices to improve the productivity of contact centers.

FAQ
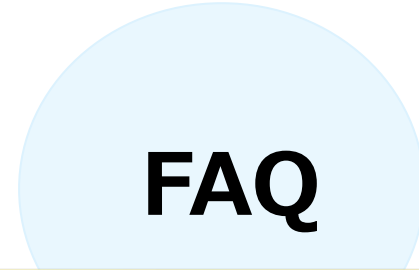
A Self-service system on the internet

For all industry	**FastHelp5**
For pharmaceutical industry	**FastHelp P e**
For local government	**FastHelp c e**

| For all industry | **FastAnswer2** |
| For pharmaceutical industry | **FastAnswer P e** |

Software quality assurance

TechMatrix

Provision of **total support services ranging** from **"Test tools"** to **"Consulting"** for improving the quality of embedded software and enterprise software.

Code Structure Analysis
Analyze existing code, visualize structure of software

`Architecture` `Refactoring` `Metrics`
`Structure Analysis` `Impact Analysis`

- Architecture Analysis Tool
  Lattix
- Source Code Analysis Tool
  Understand

Static and Unit Testing
Find defects in growing code base earlier

`Find Defects` `Maintainability` `Unit Test`
`Coverage` `Runtime Error` `Fuzzing`

- Automated Test Tool for C/C++/Java/.NET
  Parasoft C/C++test
  Parasoft Jtest
  Parasoft dotTEST
- Automate Error Detection Tool for C/C++
  Parasoft Insure++
- Fuzz Testing
  Mayhem for Code `New`

Functional Testing
Automate UI testing·Verify and virtualize API

`UI` `API` `Virtualize`

- Automate UI Testing Tool
  Ranorex
- Automated API Testing Tool
  Parasoft SOAtest
- Service Virtualization Tool
  Parasoft Virtualize

Software Development Infrastructure
Fast Release/Project Management

`CI/CD` `Project Management`
`Test Management` `Professional Services`

- Jenkins optimized for Enterprise CI/CD
  CloudBees CI
- Extended Redmine (On-Pre/SaaS)
  Lychee Redmine
- Testcase Management (On-Pre/SaaS)
  TestRail
- Professional Services
  Software Dev Solutions

OSS Management
License compliance, Vulnerability

`License Detection` `SBOM`
`Vulnerability Detection`

- Identify used licenses, make vulnerabilities and risks visible
  FossID
- Binary Analysis OSS Management Tool
  Insignary Clarity `New`

E-Learning
Secure Coding Learning Platform

`Learning` `Skill Accessment`

- Secure Coding Learning
  Secure Code Warrior `New`

Binary Delta Update
Reduce Network Load/Optimize Update

`Delta Update`

- Efficient Delta Update
  RTPatch

■ Architecture analysis tool
lattix | Understand™ by SciTools

■ Test tools
Ranorex | Mayhem by ForAllSecure
Parasoft C/C++test | Parasoft Jtest | Parasoft dotTEST
PARASOFT SOAtest / Virtualize | Parasoft Insure++

■ Software Development Infrastructure
CloudBees. | TestRail | Lychee Redmine

■ OSS Management
FOSSID | insignary clarity

■ E-Learning
SECURE CODE WARRIOR

■ Binary Delta Update
RTPatch®

Business solution

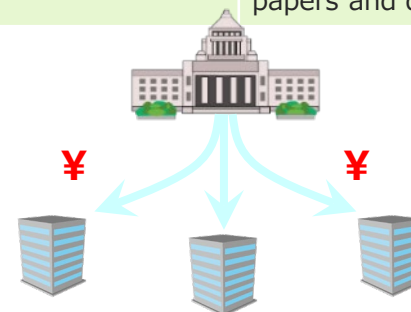Provision **of "Financial solution" , "Finding agency support systems for academic research"** and **"BI (Business Intelligence) solution"** mainly

Financial solution
Integrated risk management solution

・Apreccia4 Integrated management system for Capital Markets	Apreccia4
・Trading-VaR Market risk management system	Trading VaR
・ALARMS Integrated ALM management system	ALARMS
・FINCAD Pricing and valuation tool for financial instruments FINCAD Analytics Suite(FAS)	FINCAD
IIMS Investment information management system	IIMS

Support for academic research
Finding agency・ Big data solution for research institution

|	
Finding agency support systems for academic research	Management for research topics, fund information and researcher information
Electronic journal publishing	Registration and publication of research papers and journals etc.
Management system used by DOI registration agencies	Issuance and management system for DOI (Digital Object Identifier) to be allocated to research papers and data

BI solution
Business intelligence/ Budget management solution

Yellowfin

jedox.

『**Spinning learning into the future + innovation**』 (Service concept) Provision of school communication platform＋school affairs support system cloud service

ツムギノ
tsumugino

Supporting children's independent and interactive learning at a deeper level
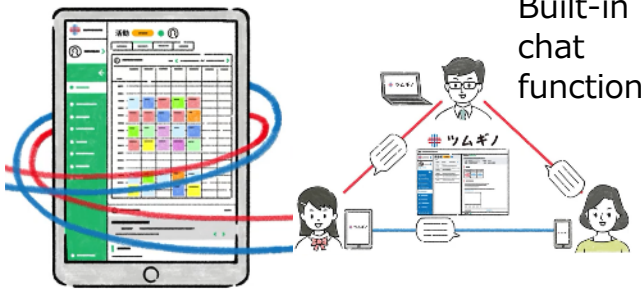
Built-in chat function

Daily activity results and reflections are recorded as a learning history.

Apply the latest security
Monthly paid cloud service

Multi-device support
Excellent UI / UX
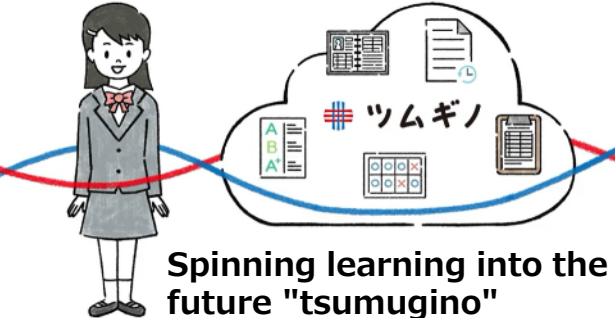
Spinning learning into the future "tsumugino"

Centralized management of various information

school register

presence or absence

Activity History

interview record

ABA⁺ results

survey

hygiene
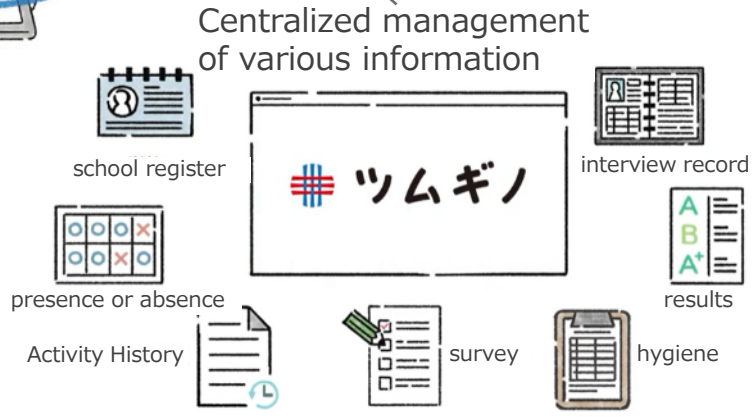
・Easy sharing of information among teachers and staff
・Analysis of individual children's qualities and abilities is also possible.

Supporting Faculty and Staff Work Styles

Reduced operational work hours

Education Qualitative Improvement

通知表   調査書   学習指導要録

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appendix

Company profile of group companies _ CROSS HEAD Co., Ltd.

Corporate overview

Name	CROSS HEAD
Location	2-70 Konan 1-chome, Minato-ku, Tokyo Shinagawa Season Terrace 24F
established	September 14, 1992
Representative	Tetsuya Tokumasu
Paid-in capital	¥395 million
Corporate Philosophy	Based on "an advanced network technology and human skill", we aim at "the value provider" which can realize the growth of the customer businesses and contribution to the society by creating "the scalable network".

Core competence

The power of talented people who are full of human being powers.
We lay emphasis on the training of our employees, and our excellent engineers, i.e. the source of the collective strength, enable Cross Head to offer high-quality ICT services.

Corporate overview

Name	OCH Co.,Ltd. *On April 1, 2022, Company name changed. (Formerly Okinawa Cross Head CO., Ltd.)
Location	1-9 Asahimachi, Naha, Okinawa
established	June 21, 2006
Representative	Tadaaki Tokashiki
Paid-in capital	¥51 million
Corporate Philosophy	Social Contribution through creating, connecting and maintaining IT Infrastructure

Converting our business base to product services centered on our own services.
We aim to aggressively develop IT services that are easy to be used by small and medium-sized companies.

nas2cloudコンボ

OCH POWER Repli

Core competence

Create and maintain IT infrastructure, providing easy-to-use Package solution by IoT

Company profile of group companies _ CASAREAL,Inc.

Corporate overview

Name	CASAREAL, Inc.
Location	2-70 Konan 1-chome, Minato-ku, Tokyo Shinagawa Season Terrace 24F
established	July 2, 1999
Representative	Shinichiro Kubo
Paid-in capital	¥50 million
Corporate Philosophy	We realize the growth of customers' businesses led by the growth of our employees. We always value a motivation "to learn" and "teamwork" to contribute to the society through the growth of each employee.

Business activities

■Application development
- Web application development using JAVA・PHP
- Application development for smartphones

■Training services for engineers
- Technical training for engineers by the engineers experienced   in application development

■Testing service
- Consulting services for testing

Company profile of group companies _ARECCIA Fintech Corp.

Corporate overview

Name	ARECCIA Fintech Corp. *On December 1, 2022, Company name changed. (Formerly Information Design & Architecture Yamazaki CO., Ltd.)
Location	2-70 Konan 1-chome, Minato-ku, Tokyo Shinagawa Season Terrace 24F
established	December 1999
Representative	Hiroshi Yamazaki
Paid-in capital	¥110 million
Corporate Philosophy	Strength in system planning and design in the area where financial engineering and information technology overlap (Provision of series of Apreccia is main business.)

Corporate Philosophy

Identifying the essential requirements of business from the perspective of "designing information", discovering generalized models, and devoting ourselves into lean system design.

Corporate overview

Name	TechMatrix Asia Co., Ltd
Location	591 Sukhumvit 33, Klongtan Nua ,Wattana, Bangkok 10110
established	April 20, 2023
Representative	Daisuke Yanagawa
Paid-in capital	20,000,000THB ※1THB=Approximately ¥4.12 (As of December 29th, 2023)
Corporate Philosophy	Development and sales of CRM software/cloud services

Corporate Philosophy

We provide sales, marketing and technical support for the FastSeries contact center CRM system/FAQ knowledge system in the ASEAN region, with a focus on the Kingdom of Thailand. By further deepening collaboration with local companies, we will accelerate the expansion of our CRM solution business.

Corporate overview

|	
Name	PSP Corporation *On April 1, 2022, PSP Corporation and NOBORI Corporation will merge, with PSP Corporation as the surviving company.
Location	2-70 Konan 1-chome, Minato-ku, Tokyo Shinagawa Season Terrace 25F
established	January 22, 2018
Representative	Yoshihisa Yoda
Paid-in capital	¥1,100 million
Business activities	Provision of On-Premise image management system "EV Insite", cloud service for healthcare information "NOBORI", a platform for other healthcare services "NOBORI PAL" and PHR service for the individual（Patient）. "NOBORI" has the largest number of medical images in Japan. We promote new businesses using data.

NOBORI-CUBE

NOBORI PAL
Medical Service Platform

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Corporate overview

Name	Ichigo LLC
Location	2-70 Konan 1-chome, Minato-ku, Tokyo Shinagawa Season Terrace 25F
established	August 1, 2007
Representative	Yoshihisa Yoda
Paid-in capital	¥150 million
Business activities	Provision of IT infrastructure to support teleradiology and telepathology in the healthcare field
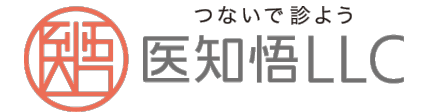
Both are our customers;

- The medical institutions where the image diagnosis is needed
- Radiologists who intend to begin teleradiology and telepathology services

The Ichigo LLC does not intervene in the contracts about a teleradiology and telepathology services which are concluded between radiologists and hospitals. We provide only information infrastructure which realizes teleradiology and telepathology in an independent position and support both customers.

Company profile of group companies _ A-Line Co.Ltd.

Corporate overview

A-Line Co.Ltd.	
Location	2-7 Nakano-shima 2-chome, Kita-ku, Osaka
established	December 11, 2015
Representative	Yasutomo Kitanaka
Paid-in capital	¥40 million
Business activities	Provision of cloud type medical radiation dose management system "MINCADI" and any more.

About "MINCADI"

MINCADI is a new cloud-based service that **enables patients to receive radiology data when inspected,** in addition to managing the exposures of radiology tests required at medical sites.

We provide a realistic information with great transparency by centrally managing large volumes of medical information data contained in medical images captured at each medical institution using data servers located outside the medical institutions.

<Handling of this material>
Description of future prospect contained in this material, etc. is based on current information.
It may fluctuate due to Macroeconomic trends, Market environment, Our related industry trends, Other internal・external factors, etc.
Therefore, there are risks and certainty that actual performance may differ from the descriptions of future prospect, etc.

<Contact>
TECHMATRIX CORPORATION Corporate Planning Department　ir@techmatrix.co.jp