Corporate Profile



TECHMATRIX CORPORATION (Code : 3762)

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Company Name

Date of establishment

Paid-in capital

President, Chief

Head office

Executive Officer

Domestic offices and

representative office

Number of employees

Fiscal year-end

(Company with Audit

Committee / Executive

The number of the

issued stocks

composition

and Supervisory

officer system)

Board

Corporate Profile

(Stock code: 3762)

August 30, 1984

¥1,298.12 million

Takashi Yuri

44,518,400

President & CEO

Outside Director

Hiroaki

Akio Sugihara

Director

Outside

Director^{*1}

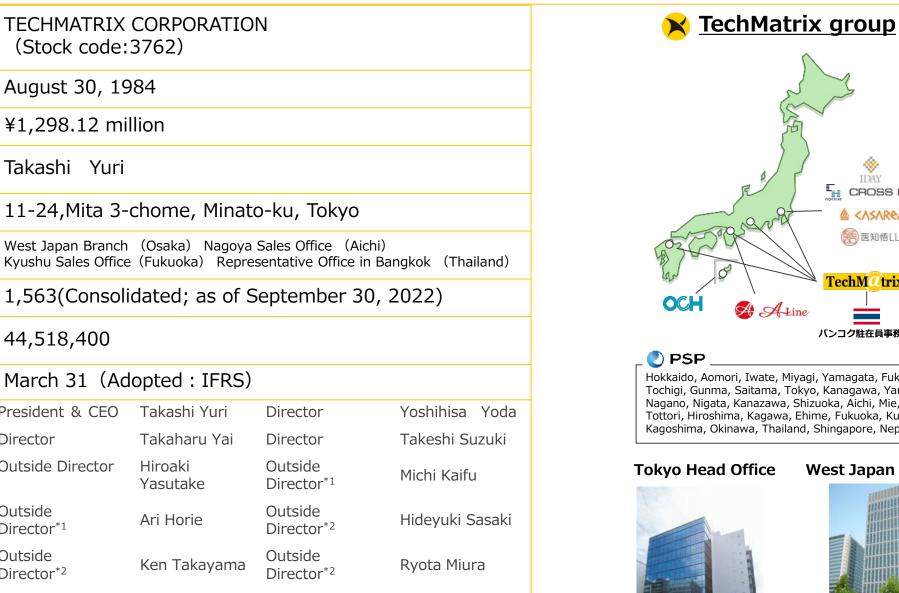
Outside

Outside

Director^{*2}

Director*2





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*2 : Audit & Supervisory

Committee Member

*1: Female

IDAY 5 CROSS HEAD < ASAREAL ()) 医知悟LLC TechM 7 trix バンコク駐在員事務所 Hokkaido, Aomori, Iwate, Miyagi, Yamagata, Fukushima, Tochigi, Gunma, Saitama, Tokyo, Kanagawa, Yamanashi, Nagano, Nigata, Kanazawa, Shizuoka, Aichi, Mie, Osaka, Tottori, Hiroshima, Kagawa, Ehime, Fukuoka, Kumamoto, Kagoshima, Okinawa, Thailand, Shingapore, Nepal

West Japan Branch







1980	Aug-84 TechMatrix was founded as Nichimen Data Systems Co., Ltd., a strategic subsidiary of the IT division of Nichimen Corporation (currently Sojitz Corporation).				
1990	Dec-96	Entry into the packaged software business; developed and started selling a Customer Relationship Management (CRM) package called "FastHelp"			
	Oct-98	Entry into the packaged software business; developed and started selling a Medical image server "Secured DICOM Server"			
2000	Jul-00	Nichimen Corporation sold all shares of the Company to ITX Corporation, making it a consolidated subsidiary of ITX			
2000	Nov-00	Changed the company name to TechMatrix Corporation			
	Feb-01	Rakuten, Inc. made an equity invest in TechMatrix through a private allocation of shares to strengthen the relationship between the two companies			
	Feb-05	Listed on the JASDAQ Securities Exchange			
	Aug-07	Established Ichigo LLC			
	Jan-08	Made CROSS HEAD a consolidated subsidiary			
	Aug-09	Made CASAREAL, Inc. a wholly owned subsidiary			
2010	Jun-10	Listed on the second section of the Tokyo Stock Exchange			
2010	Feb-13	Listed on the first section of the Tokyo Stock Exchange			
	Mar-14	Acquired 100% ownership of CROSS HEAD and Okinawa Cross Head Co., Ltd.			
	Aug-15	Repurchase of treasury stock from Rakuten			
	Apr-18	NOBORI Ltd. was founded			
	-	Established Representative Office in Bangkok			
	Nov-19	Business and capital alliance with Information Design Architecture Yamazaki Co., Ltd. in the field of			
		Capital markets for financial institutions			
2020	Oct-20	Established Kyushu Sales Office in Fukuoka City, Fukuoka Prefecture			
2020	Feb-22	NOBORI Ltd. was merged with PSP Corporation (PSP Corporation is a surviving company)			
	Apr-22	Okinawa Cross Head Co., Ltd. changed the company name to OCH Co.,Ltd.			
	•				





Mission Statement

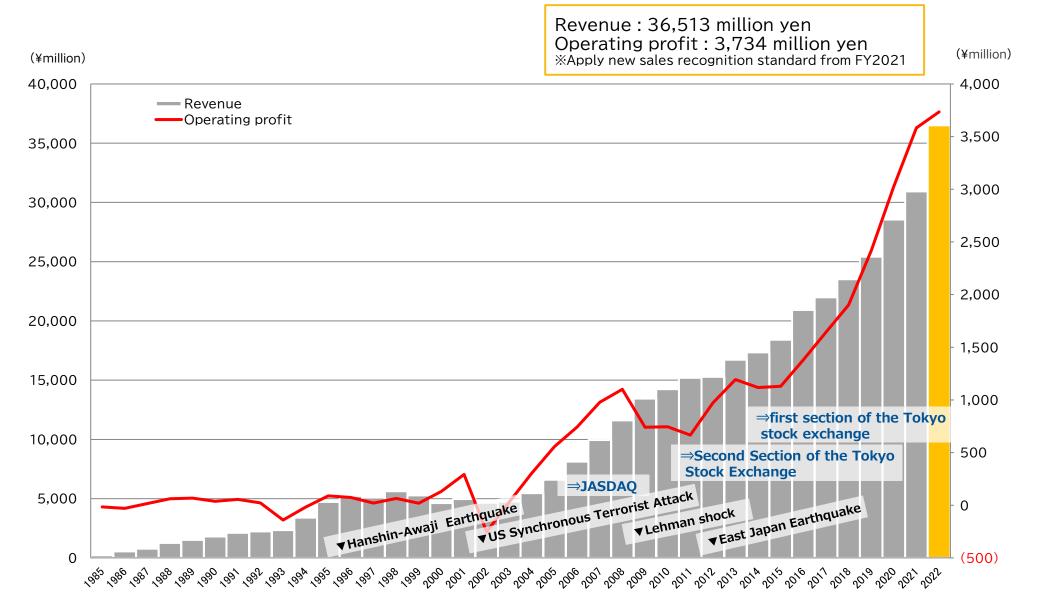
The IT professional group who create a better future

Action Guidelines

- In a spirit of co-existence and co-prosperity, we work hard to make a contribution to our customers and society.
- Keeping in mind the importance of humbly learning something new, we continue to challenge new technologies and new businesses.
- All the members make a strong commitment to a team success and team growth through open discussion.

Performance trends (Consolidated)

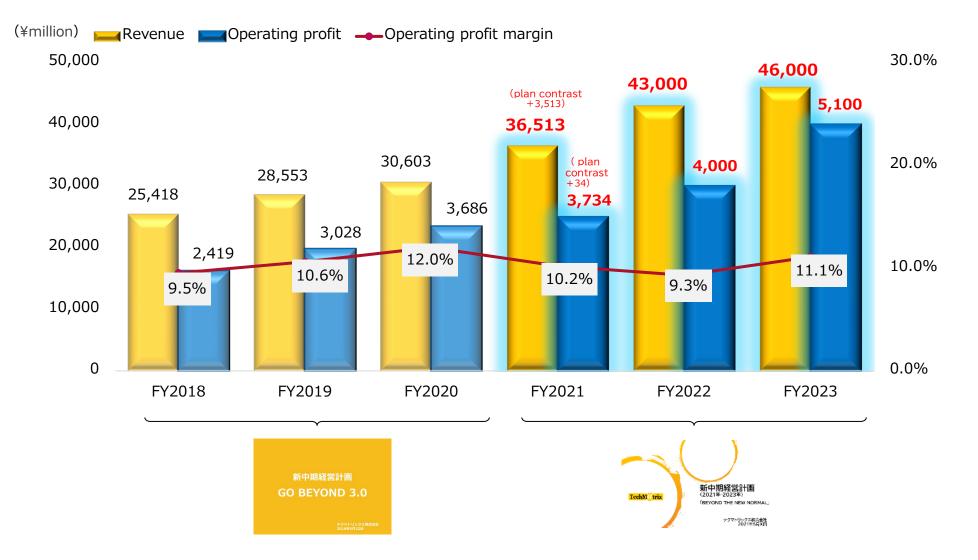






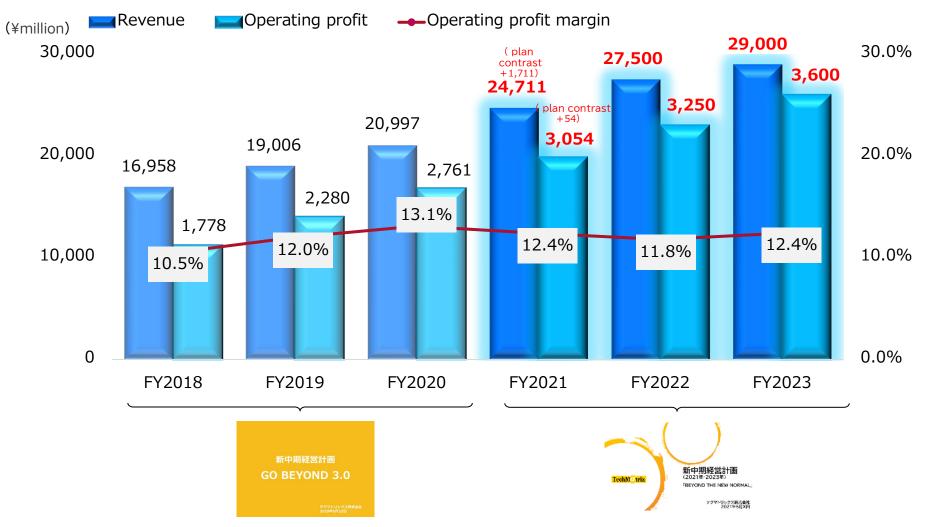


Building a stable earnings base and adapting to the cloud-native era



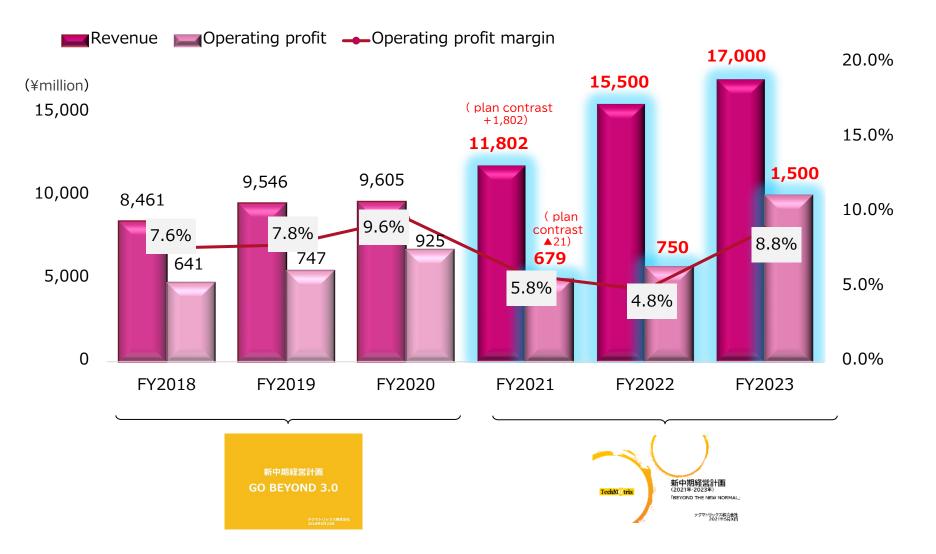
TechM@trix

Building a stable earnings base and adapting to the cloud-native era



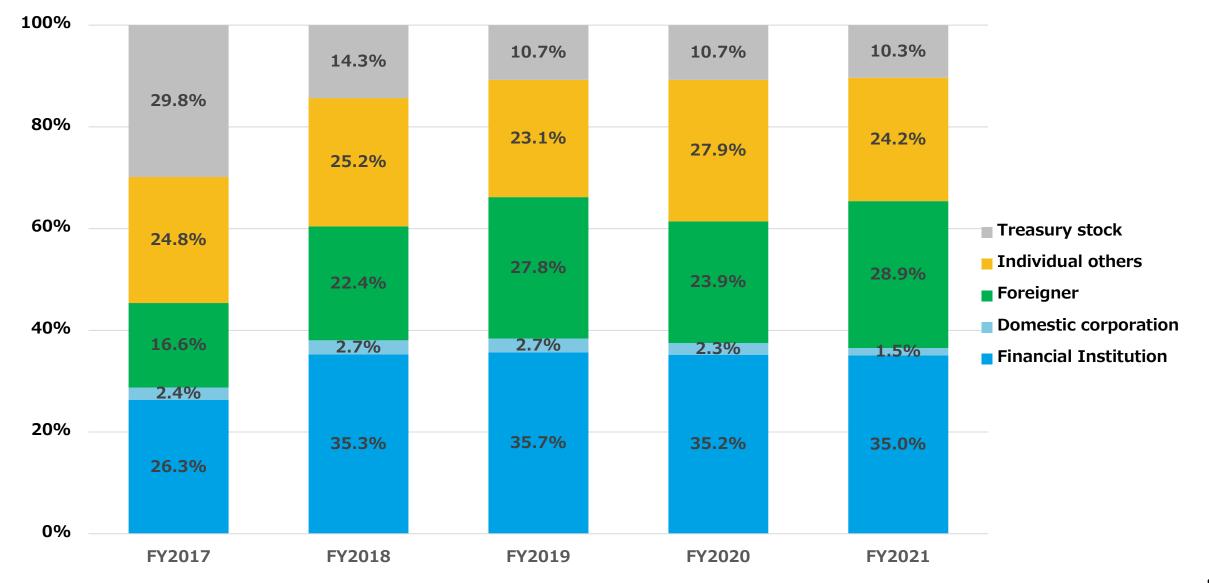
K Forecast (Consolidated) Application Services Business + Medical System Business TechM@trix

Balance between investment and growth













As of September 30, 2022

Shareholder's name	Stock	Ratio (%)
Custody Bank of Japan, Ltd. (account in trust)	6,665,900	14.97
The Master Trust Bank of Japan ,Ltd. (account in trust)	6,633,600	14.90
TECHMATRIX CORPORATION	4,599,219	10.33
STATE STREET BANK AND TRUST COMPANY 505025	3,122,700	7.01
個人	1,426,000	3.20
GOVERNMENT OF NORWAY	1,037,500	2.33
NORTHERN TRUST CO. (AVFC) RE 009-016064-326 CLT	1,022,300	2.29
TECHMATRIX's Employee Shareholding Association	799,000	1.79
THE BANK OF NEW YORK MELLON 140042	672,185	1.50
KIA FUND 136	584,800	1.31





Information Infrastructure Business



Providing secure information infrastructure, security products and services as social infrastructure to ensure safety and security in today's digital society

- Provision of "Cutting-edge products for network and security"
- Integration of "Secure infrastructure"
- Provision of "24 x 7 operation and monitoring"



Application Service Business



Cloud-based business applications with a UI/UX that anyone can use with ease

CRM

- Provision of "CRM system (call tracking system)" for contact centers
- Provision of "FAQ knowledge system"
 Software quality assurance
- Provision of "Test tools " for quality assurance of embedded software in IoT era

Business solution

- Provision of solution for "Internet services" and "Financial field"
- Provision of "Advanced training programs for IT engineers"

Education

 Provision of "School communication platform"

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Medical System Business



Providing applications and services that aim to build a medical information infrastructure that supports the rest of life of each and every consumer

- Provision of cloud-based "Picture Archiving communication system (PACS) "
- Provision of "PHR service" on Smartphone
- Provision of "IT infrastructure to support teleradiology and telepathology"

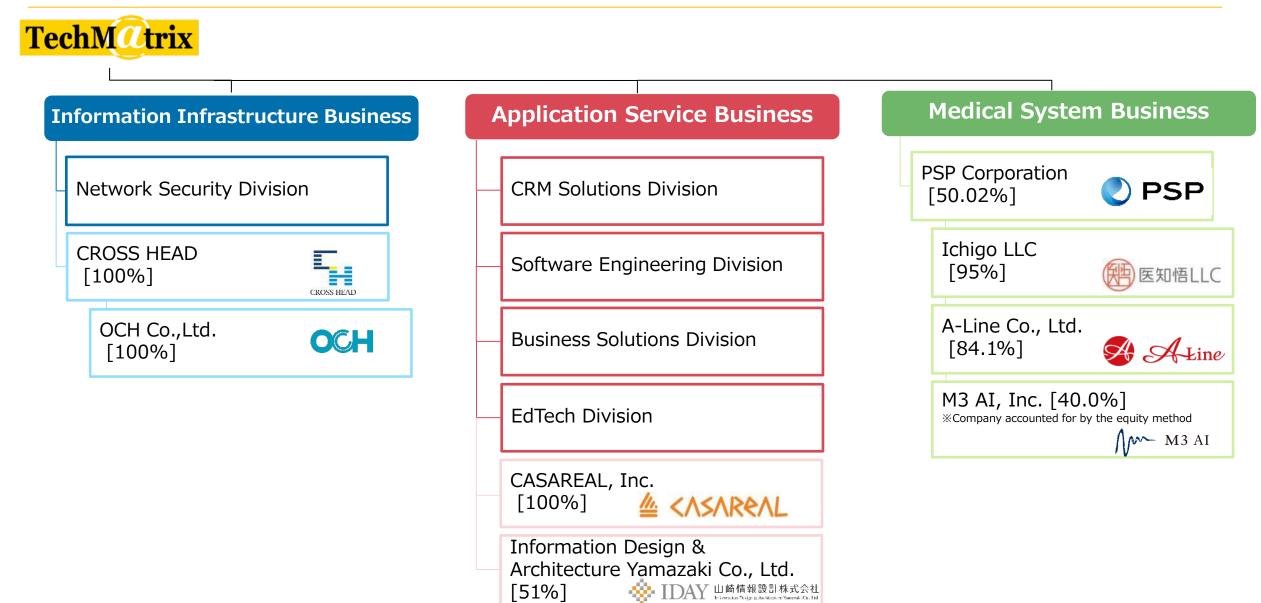












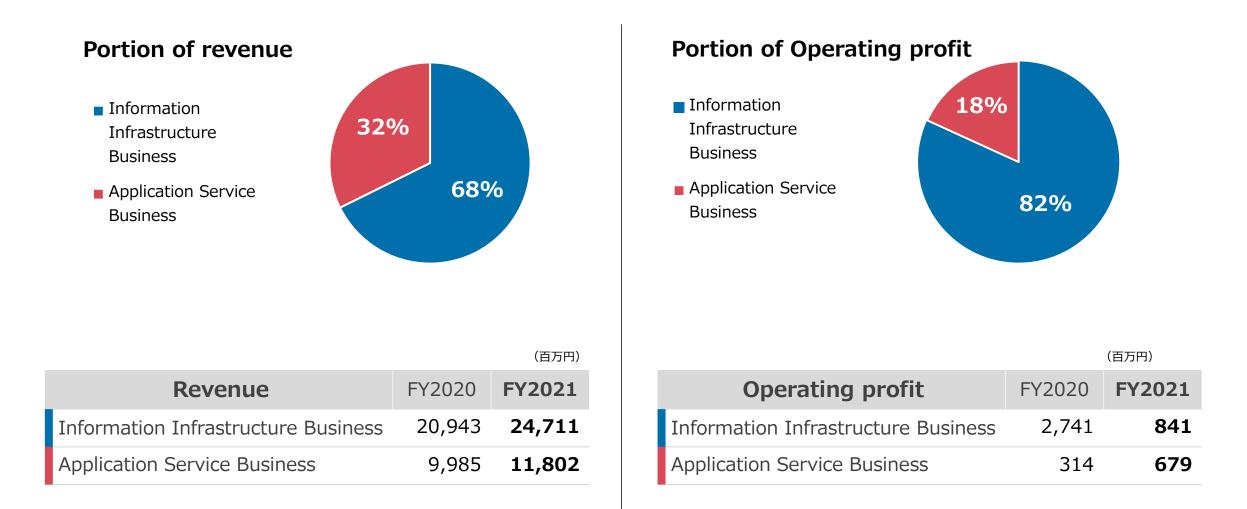




Company's name (investment ratio)	Business activities
PSP Corporation (50.02%) *On April 1, 2022, PSP Corporation and NOBORI Corporation will merge, with PSP Corporation as the surviving company.	Provision of On-Premise image management system "EV Insite", cloud service for healthcare information "NOBORI", a platform for other healthcare services "NOBORI PAL" and PHR service for the individual (Patient) . "NOBORI" has the largest number of medical images in Japan. We promote new businesses using data.
Ichigo LLC (PSP 95.0%)	Provision of IT infrastructure to support teleradiology and telepathology in the healthcare field
A-Line Co.Ltd. (PSP 84.1%)	Provision of cloud type medical radiation dose management system "MINCADI"
M3 AI, Inc. (PSP 40.0%) *Company accounted for by the equity method M3 A	Provides a variety of diagnostic imaging support AI services as a platform
CROSS HEAD (100.0%)	Provision of network solution, SDN, storage products, IT security products and temporary dispatch and employee placement services for IT technicians
OCH Co.,Ltd. (CROSS HEAD 100.0%) *On April 1, 2022, Company name changed. (Formerly Okinawa Cross Head CO., Ltd.)	Provision of network solution and temporary dispatch and employee placement services for IT technicians in Okinawa
CASAREAL,Inc. (100.0%)	System development using open source software and training services for skill- development of IT technicians
Information Design & Architecture Yamazaki Co., Ltd.(51.0%) 🚸 IDAY 山崎情報設計株式会社	Strength in system planning and design in the area where financial engineering and information technology overlap (Provision of series of Apreccia is main business.)







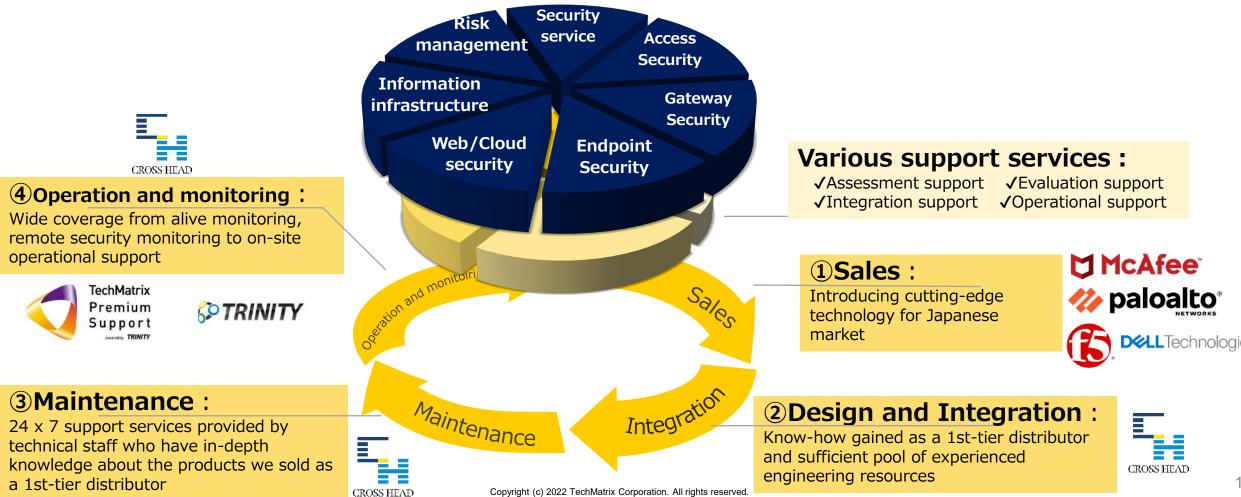
*Medical System Business Unit was spun off from the Application Services Business Unit in FY2022.



Information Infrastructure Business business overview

vork &	Medica	l System	Software qu	uality assu	ance	
rity	CRM	Business	solution	EdTech		TechM

Network & Security : Provision of integration of cutting-edge information infrastructure technologies in cloud era In collaboration with CROSS HEAD Co., Ltd., a wholly owned subsidiary of Techmatrix, we provide customers with various services, including ① Products, ② Design and integration, ③maintenance services,
④operation and monitoring to improve customers' ICT environments.



Main product and service

Network & Security

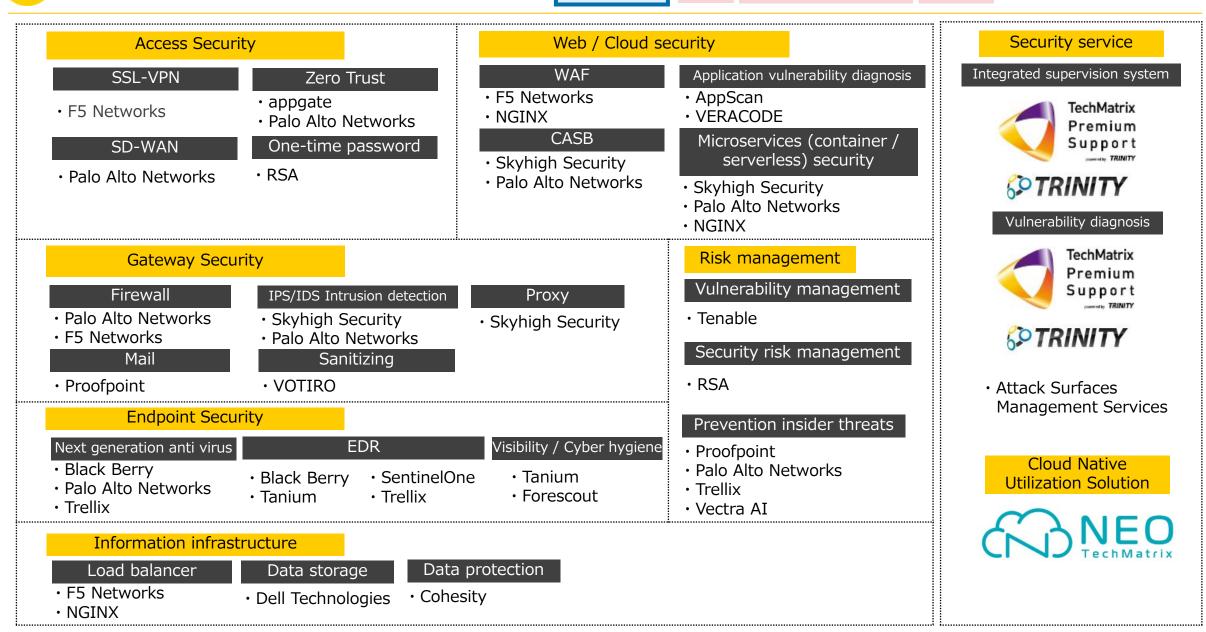
CRM

Medical System Software quality assurance

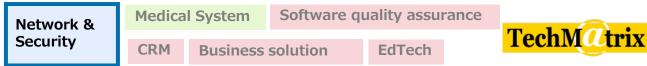
EdTech

Business solution



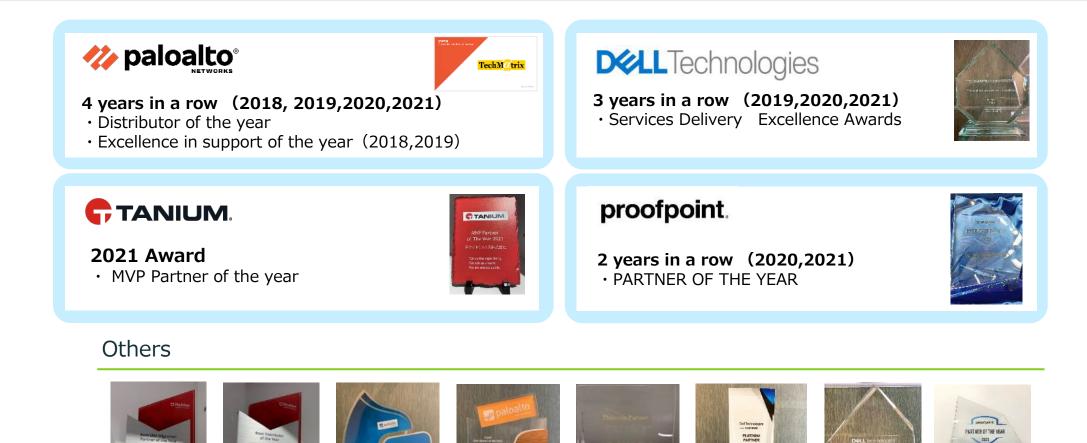


Relation of sales partners



-

Provision of optimal services to customers based on our Japan's top class track record of supporting product deployments.



FORMATRIC CORPORAL





Provision of "TechMatrix Premium Support powered by TRINITY (TPS)" which is a comprehensive high-end remote monitoring and operation services for threat detection, visibility and response to most effectively protect clients from sophisticated and malicious cybersecurity threats.





TechMatrix Security Lab.

Investigation / Analysis of threats Development of correlation analysis rules Analysis of incidents Analysis of malware Threat trend survey by using honeypot Support for building SOC/CSIRT Survey of using AI for security



(Members)

Engaged in analyst / consulting work at a major security company Engaged in analyst / consulting work at a major antivirus software vendor Engaged in vulnerability assessment services for more than 1000 sites



Integrated security monitoring

Correlation analysis of Gateway \times Endpoint \times NW Flow \checkmark Correlation analysis of log \times NW flow

Support for hybrid environment on premises and cloud



Threata and Alerat detection

Making best use of in-dept product knowledge and know-how

✓ Correlation analysis of a status of Gateway/ Endpoint/Network

 \checkmark Correlation analysis by using AI, machine learning and analyst

Integrated equipment operation

Integrated equipment operation

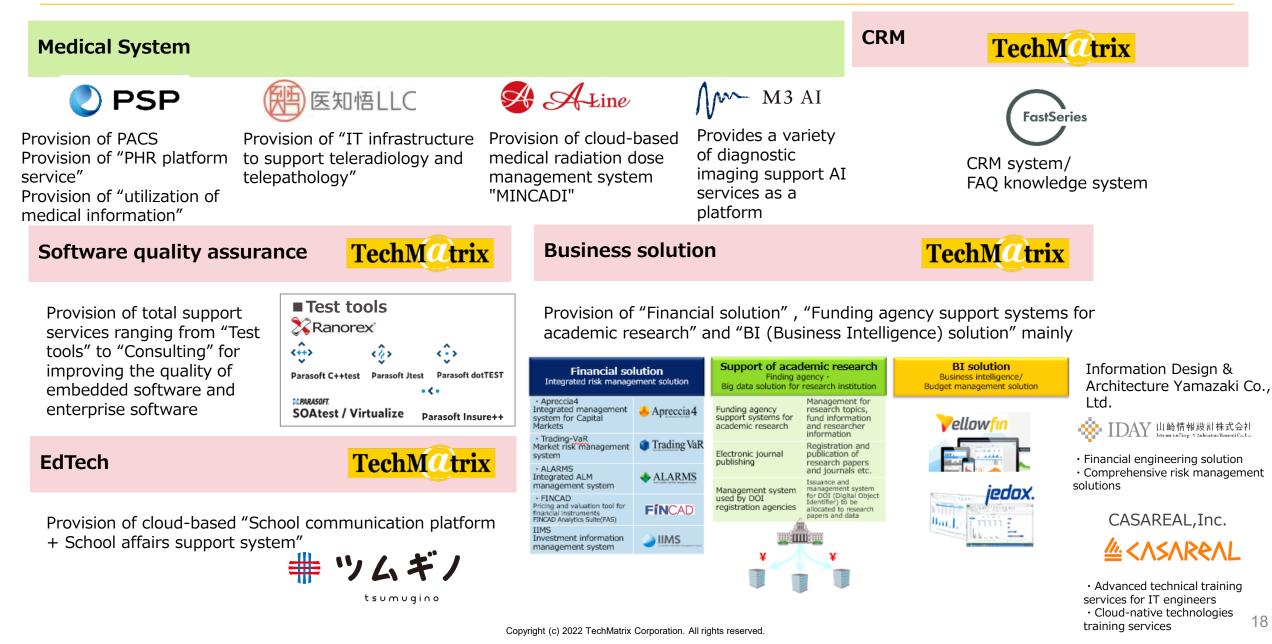
FW • IPS • URLF • Next generation Endpointsec • Mail-sec • LB • Storage • SDP ✓ One-stop operation ✓ Immediate response (Confirmation and blocking)



Application Service Business Medical System Business

Software quality assurance **Medical System Network &** Security CRM

Business solution EdTech **TechM***O***trix**



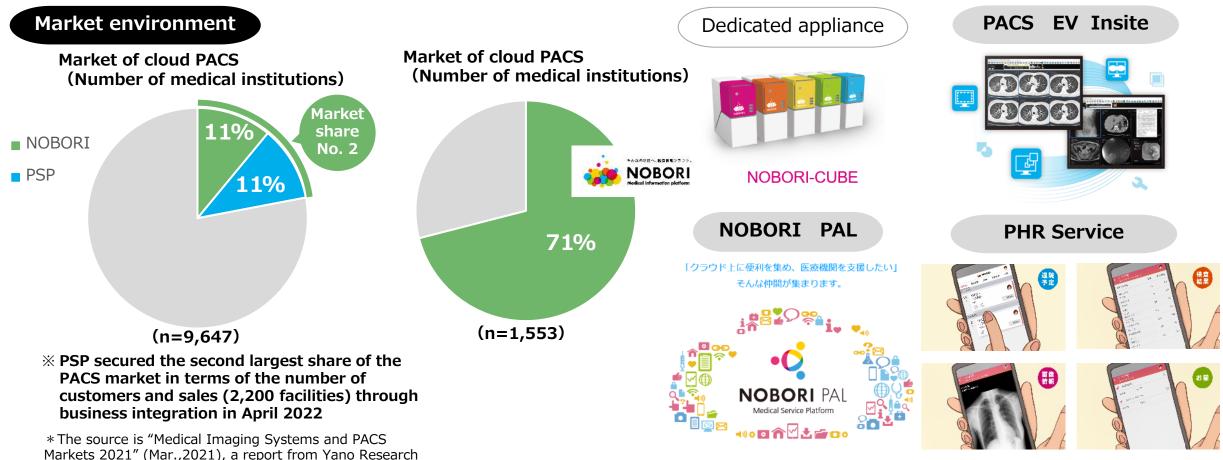


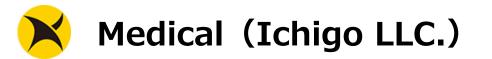
Institute Ltd.

Medical Sytem (PSP)



In the medical field, PSP Corporation provides **"EV Insite" which is a on-premise-based image management system for medical images (PACS)**, **"NOBORI" which is a cloud-based integrated management system for medical images (Cloud PACS)**, "NOBORI PAL" which is plug-in cloud services on top of NOBORI and **"PHR (Personal Health Record) service"**. Also, we provide a **"Diagnosis support services"** through NOBORI by using AI technologies developed by various healthcare AI vendors.





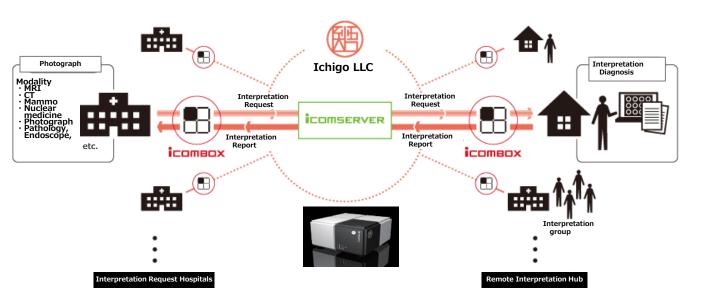


Ichigo LLC. provides "Ichigo" which is IT infrastructure to support teleradiology and telepathology.

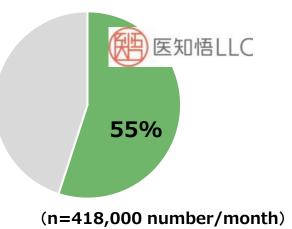


The number of customers is over 650 from a service start in April, 2008 The number of medical images transmitted monthly is about 200,000 (34% market share)

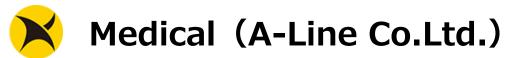
No.1 market share in teleradiology infrastructure services in Japan with over 1,400 radiologists registered



<u>Market of infrastructure teleradiology</u> (Number of transactions)



* The source is "Medical Imaging Systems and PACS Markets 2021" (Mar.,2021), a report from Yano Research Institute Ltd.



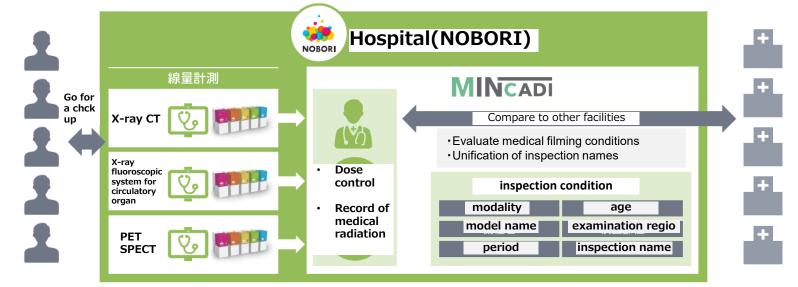


A-Line Co., Ltd. provides "MINCADI" which is a cloud-based management system for medical radiation exposure dose. Management for medical radiation exposure dose is regulatorily mandatory from April 2020 Japan.



- Market share is at the top of this category (based on the number of systems delivered)
- Market share is at the second place (more than 200 medical institutions) (based on the number of medical institutions)

■ A use case for NOBORI users



<u>Market for Medical radiation exposure</u> <u>dose management system</u> (the number of systems delivered)



(n=744 number of systems)

* The source is "Medical Imaging Systems and PACS Markets 2021" (Mar.,2021), a report from Yano Research Institute Ltd.

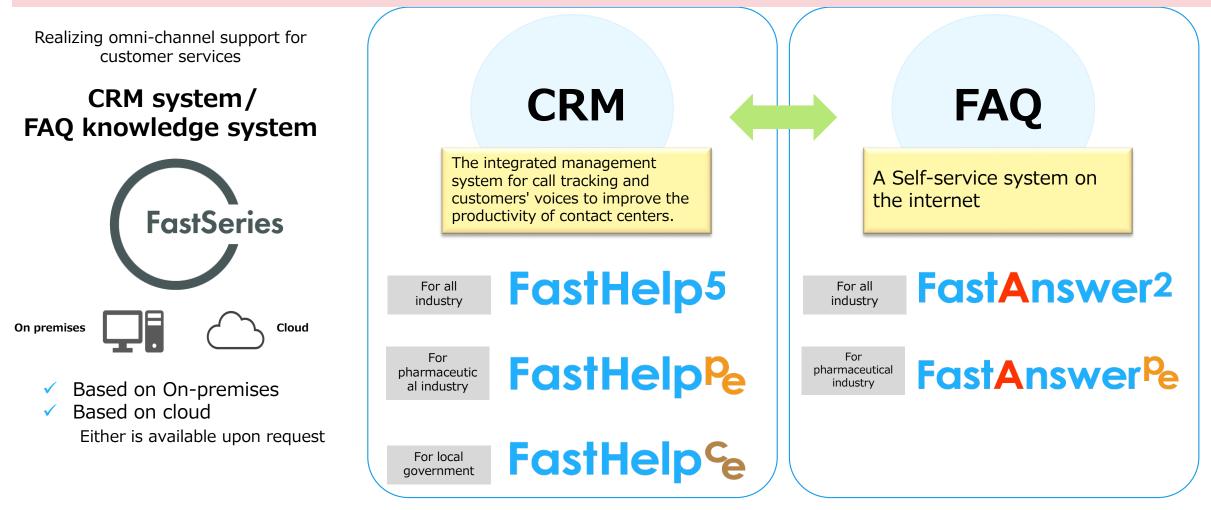


Network &	Medica	l System	Software quality assurance		
Security	CRM	Business	solution	EdTech	1



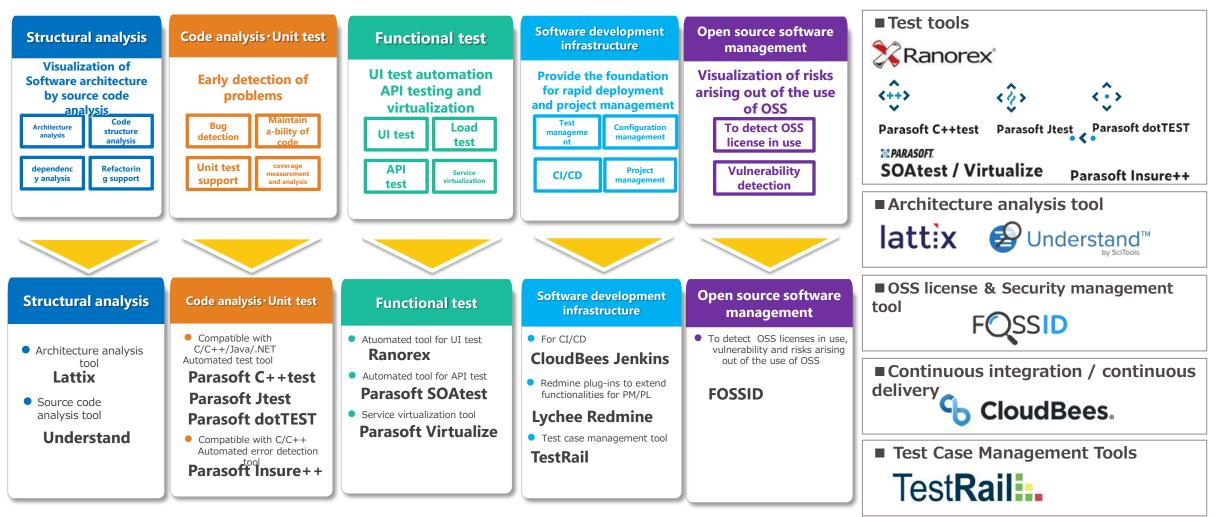
Provision of **"CRM system" and "FAQ knowledge system"** which are aimed at improving **productivity** in contact centers and **customer satisfaction**.

Promoting business expansion in overseas markets (ASEAN region).





Provision of **total support services ranging** from **"Test tools"** to **"Consulting"** for improving the quality of embedded software and enterprise software.





Software quality assurance

Business solution EdTech

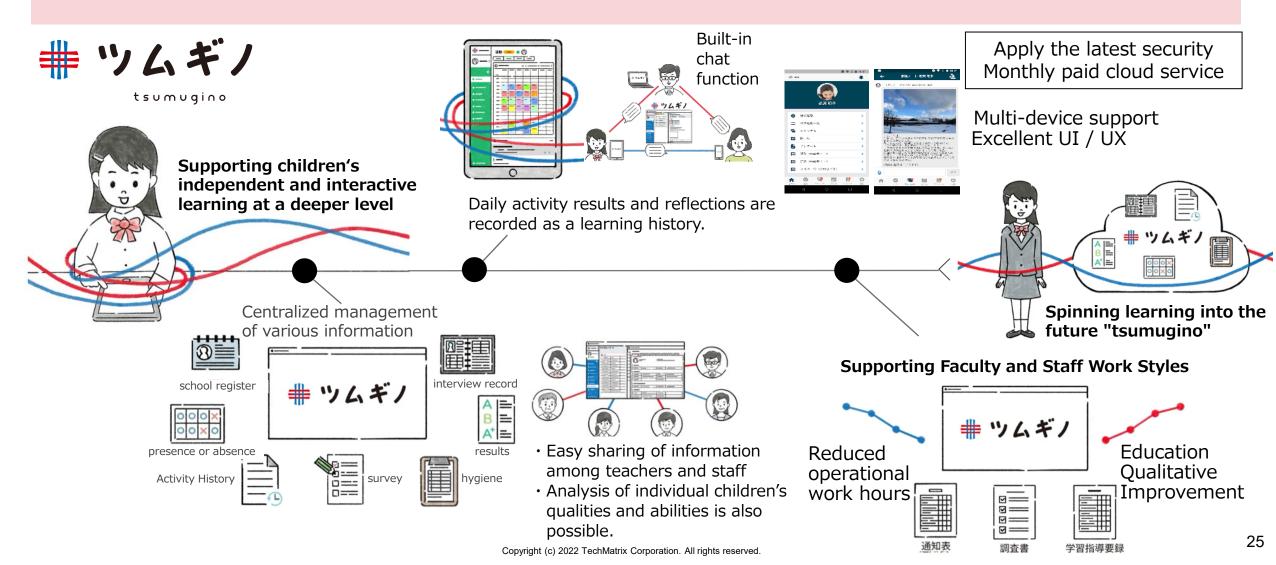


Provision of "Financial solution", "Funding agency support systems for academic research" and "BI (Business Intelligence) solution" mainly

Financial solu Integrated risk managen		Support of acad Finding ag Big data solution for	gency ·	BI solution Business intelligence/ Budget management solution	
Apreccia4 Integrated management system for Capital Markets		Funding agency support systems for academic research	Management for research topics, fund information and researcher information	Vellowfin	
• Trading-VaR Market risk management system	Trading VaR	Electronic journal publishing	Registration and publication of research papers		
ALARMS Integrated ALM management system	ALARMS	Management system	Issuance and management system		
• FINCAD Pricing and valuation tool for financial instruments FINCAD Analytics Suite(FAS)	FÍNCAD	used by DOI registration agencies	for DOI (Digital Object Identifier) to be allocated to research papers and data		
IIMS Investment information management system					
¥ ¥					

		Network &	Medical System Software		Software qu	uality assurance	
×	EdTech	Security	CRM	Business	solution	EdTech	TechM@trix

Spinning learning into the future + innovation (Service concept) Provision of school communication platform + school affairs support system cloud service







appendix





Corporate overview

Name	CROSS HEAD
Location	20-3 Ebisu 4-chome, Shibuya-ku, Tokyo
established	September 14, 1992
Representative	Takashi Sekine
Paid-in capital	¥395 million
Corporate Philosophy	Based on "an advanced network technology and human skill", we aim at "the value provider" which can realize the growth of the customer businesses and contribution to the society by creating "the scalable network".





Core competence

The power of talented people who are full of human being powers. We lay emphasis on the training of our employees, and our excellent engineers, i.e. the source of the collective strength, enable Cross Head to offer high-quality ICT services.





Corporate overview

Name	OCH Co.,Ltd. *On April 1, 2022, Company name changed. (Formerly Okinawa Cross Head CO., Ltd.)	OCH
Location	1-9 Asahimachi, Naha, Okinawa	
established	June 21, 2006	
Representative	Tadaaki Tokashiki	
Paid-in capital	¥51 million	
Corporate Philosophy	Social Contribution through creating, connecting and maintaining IT Infrastructure	nas2cloudコンボ

Converting our business base to product services centered on our own services.

We aim to aggressively develop IT services that are easy to be used by small and medium-sized companies.



Core competence

Create and maintain IT infrastructure, providing easy-to-use Package solution by IoT

Company profile of group companies _PSP Corporation



Corporate overview





Name	PSP Corporation *On April 1, 2022, PSP Corporation and NOBORI Corporation will merge, with PSP Corporation as the surviving company.	Medical informa
Location	11-24 Mita 3-chome, Minato-ku, Tokyo	
established	January 22, 2018	
Representative	Yoshihisa Yoda, Yuko Yagi	
Paid-in capital	¥1,100 million	
Business activities	Provision of On-Premise image management system "EV Insite", cloud service for healthcare information "NOBORI", a platform for other healthcare services "NOBORI PAL" and PHR service for the individual (Patient) . "NOBORI" has the largest number of medical images in Japan. We promote new businesses using data.	NOBORI-



「クラウド上に便利を集め、医療機関を支援したい」 そんな仲間が集まります。



Company profile of group companies _ Ichigo LLC.





Corporate overview

Name	Ichigo LLC			
Location	Within TechMatrix Corporation Mita 3-chome, Minato-ku, Tokyo			
established	August 1, 2007			
Representative	Yoshihisa Yoda			
Paid-in capital	¥150 million			
Business activities	Provision of IT infrastructure to support teleradiology and telepathology in the healthcare field			





Both are our customers;

- The medical institutions where the image diagnosis is needed
- Radiologists who intend to begin teleradiology and telepathology services

The Ichigo LLC does not intervene in the contracts about a teleradiology and telepathology services which are concluded between radiologists and hospitals. We provide only information infrastructure which realizes teleradiology and telepathology in an independent position and support both customers.

Company profile of group companies _ A-Line Co.Ltd.



Corporate overview



Name	A-Line Co.Ltd.	
Location	2-7 Nakano-shima 2-chome, Kita-ku, Osaka	価値ある線量管理を。
established	December 11, 2015	
Representa tive	Yasutomo Kitanaka	クラウド型画像検査信報管理ツール
Paid-in capital	¥40,505,000yen	
Business activities	Provision of cloud type medical radiation dose management system "MINCADI" and any more.	

About "MINCADI"

MINCADI is a new cloud-based service that enables patients to receive radiology data when inspected, in addition to managing the exposures of radiology tests required at medical sites.

We provide a realistic information with great transparency by centrally managing large volumes of medical information data contained in medical images captured at each medical institution using data servers located outside the medical institutions.

Company profile of group companies _ CASAREAL, Inc.



Corporate overview	
Name	CASAREAL, Inc.
Location	Within TechMatrix Corporation Mita 3-chome, Minato-ku, Tokyo
established	July 2, 1999
Representative	Shinichiro Kubo
Paid-in capital	¥50 million
Corporate Philosophy	We realize the growth of customers' businesses led by the growth of our employees. We always value a motivation "to learn" and "teamwork" to contribute to the society through the growth of each employee.

Business activities

■ Application development

- Web application development using JAVA · PHP
- Application development for smartphones
- Training services for engineers
- Technical training for engineers by the engineers experienced in application development
- Testing service
- Consulting services for testing





Corporate overview



Name	Information Design & Architecture Yamazaki Co., Ltd.
Location	Ichibanchō 27–2 Chiyoda City, Tokyo
established	December 1999 (Februaly 2007, Change of company name and form)
Representative	Hiroshi Yamazaki
Paid-in capital	¥110 million
Corporate Philosophy	Strength in system planning and design in the area where financial engineering and information technology overlap (Provision of series of Apreccia is main business.)

Corporate Philosophy

Identifying the essential requirements of business from the perspective of "designing information", discovering generalized models, and devoting ourselves into lean system design.







<Handling of this material> Description of future prospect contained in this material, etc. is based on current information. It may fluctuate due to Macroeconomic trends, Market environment, Our related industry trends, Other internal • external factors, etc. Therefore, there are risks and certainty that actual performance may differ from the descriptions of future prospect, etc.

<Contact> TECHMATRIX CORPORATION Corporate Planning Department ir@techmatrix.co.jp